

# **CELANESE CORP**

### FORM 8-K (Current report filing)

# Filed 10/31/06 for the Period Ending 10/31/06

Address 222 W. LAS COLINAS BLVD., SUITE 900N

IRVING, TX, 75039-5421

Telephone 972-443-4000

CIK 0001306830

Symbol CE

SIC Code 2820 - Plastic Material, Synthetic Resin/Rubber, Cellulos (No Glass)

Industry Commodity Chemicals

Sector Basic Materials

Fiscal Year 12/31



### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

### **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 31, 2006

# **CELANESE CORPORATION**

(Exact Name of Registrant as specified in its charter)

	DELAWARE	98-0420726	
	(State or other jurisdiction	(Commission File	(IRS Employer
	of incorporation)	Number)	Identification No.)
		1601 West LBJ Freeway, Dallas, Texas 75234-6034	<u> </u>
		(Address of Principal Executive Offices) (Zip Code)	
	Regist	rant's telephone number, including area code: (972) 44	<u>13-4000</u>
		Not Applicable	
	(Fo	rmer name or former address, if changed since last rep	oort):
		8-K filing is intended to simultaneously satisfy the fil	ing obligation of the registrant under any of
the	following provisions (see General Instruc	tion A.2. below):	
	Written communications pursuant to Ru	le 425 under the Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-	-12 under the Exchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pu	rsuant to Rule 14d-2(b) under the Exchange Act (17 C	FR 240.14d-2(b))
	Pre-commencement communications pu	rsuant to Rule 13e-4(c) under the Exchange Act (17 C	FR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition

On October 31, 2006, Celanese Corporation (the "Company") issued a press release, dated October 31, 2006, reporting the financial results for its third quarter and year-to-date 2006. A copy of the press release is attached to this Current Report on Form 8-K ("Current Report") as Exhibit 99.1 and is incorporated herein solely for purposes of this Item 2.02 disclosure.

### Item 7.01 Regulation FD Disclosure

On October 31, 2006, David N. Weidman, President and Chief Executive Officer of the Company, and John J. Gallagher III, Executive Vice President and Chief Financial Officer of the Company, will make a presentation to investors and analysts via a webcast and teleconference hosted by the Company at 10:00 a.m. New York time. A copy of the slide presentation, which will be presented during the webcast and teleconference, will be posted on the Company's website at <a href="https://www.celanese.com">www.celanese.com</a> under the Investor/Investor Webcast section and is attached to this Current Report as Exhibit 99.2 and is incorporated herein solely for purposes of this Item 7.01 disclosure.

The information in this Current Report, including the exhibits attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Current Report, including the exhibits, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended or the Exchange Act, regardless of any incorporation by reference language in any such filing. This Current Report will not be deemed an admission as to the materiality of any information in this Current Report that is required to be disclosed solely by Regulation FD.

### Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

Exhibit Number	<u>Description</u>
99.1	Press Release dated October 31, 2006
99.2	Slide Presentation dated October 31, 2006

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### **CELANESE CORPORATION**

By: /s/Steven M. Sterin

Name: Steven M. Sterin

Title: Vice President and Corporate Controller

Date: October 31, 2006

### **Exhibit Index**

Exhibit Number	<u>Description</u>
99.1	Press Release dated October 31, 2006
99.2	Slide Presentation dated October 31, 2006



### **Corporate News Release**

**Celanese Corporation** 

Investor Relations 1601 West LBJ Freeway Dallas, Texas 75234-6034

Mark Oberle

Phone: +1 972 443 4464

### Celanese Corporation Reports Strong Third Quarter Results; Outlook for Full Year at Top End of Previous Guidance Range Third quarter highlights:

- Net sales increase 10% from prior year to \$1,685 million
- Operating profit up 111% to \$200 million
- Diluted EPS is \$0.64, up 146%
- Adjusted EPS is \$0.79, up 61%
- Operating EBITDA increases 28% to \$322 million
- Net debt decreases to \$2,936 million

		Three Months Ended September 30,		
(in \$ millions, except per share data)	2006	2005	2006	2005
Net sales	1,685	1,526	5,000	4,493
Operating profit	200	95	562	406
Net earnings	109	45	329	102
Basic EPS	<b>\$ 0.67</b>	\$ 0.26	\$ 2.02	\$ 0.62
Diluted EPS	\$ 0.64	\$ 0.26	\$ 1.92	\$ 0.62
Adjusted EPS *	\$ 0.79	\$ 0.49	\$ 2.23	\$ 1.66
Operating EBITDA *	322	252	936	802

<sup>\*</sup> Non-U.S. GAAP measures. See reconciliation in tables 1 and 6.

Dallas, October 31, 2006: Celanese Corporation (NYSE: CE) today reported net sales increased 10% to \$1,685 million, compared to the same period last year, on increased volumes and pricing due to continued strong demand. Operating profit more than doubled to \$200 million compared to \$95 million in the third quarter of last year on stronger volumes, higher margins and lower other charges and adjustments. Improved earnings in specialty businesses, higher pricing, and increased volumes more than offset higher raw material costs.

Adjusted earnings for the quarter were \$0.79 per share compared to \$0.49 in the same period last year. These results included a \$0.03 per share benefit related to a lower than expected adjusted tax rate

### Page 2 of 14

of 25%. Operating EBITDA increased 28% to \$322 million from \$252 million in the prior year period.

"Celanese delivered another strong quarter of earnings performance. Our integrated hybrid business model continued to deliver value to shareholders and demonstrated resiliency during a period of raw material cost volatility," said David Weidman, president and chief executive officer. "Our Ticona and Acetate Products businesses delivered tremendous year over year improvements as a result of their growth and revitalization strategies."

### Year to Date 2006

Net sales for the first nine months of 2006 were \$5 billion, an 11% increase from the same period last year. The improved results were driven by the inclusion of sales from the Acetex acquisition as well as increased volumes and pricing due to continued strong demand. Operating profit rose 38% to \$562 million, compared to \$406 million in the first nine months of 2005. Operating EBITDA for the first nine months of 2006 increased 17% to \$936 million, compared to \$802 million in the same period last year. Adjusted earnings per share for the period were \$2.23 compared to \$1.66 for the first nine months of 2005, an increase of 34%. The company's strong business performance, increased volumes, and the realized benefits of several restructuring and productivity efforts drove the improved results.

### **Recent Highlights**

- Announced agreement to acquire Acetate Products Limited, the cellulose acetate flake, tow and film activities of Corsadi BV. The
  proposed acquisition, subject to customary regulatory approvals, is consistent with the company's goal of improving upon its cost
  effective, highly reliable supply to the global acetate market.
- Celanese moved to an independent board of directors with the election of two new independent directors. The board now has a total of 11 directors, including six independent directors.
- Effective in the fourth quarter of 2006, the company expects to lower the borrowing costs on its senior credit facility by

### Page 3 of 14

reducing the margin over LIBOR from 2.00% to 1.75% on approximately \$1.3 billion of the U.S. dollar denominated portion of the Term Loans due to overall leverage ratio improvement.

### **Third Quarter Segment Overview**

### **Chemical Products**

Chemical Products continued to deliver a high level of sustained earnings. Net sales for the quarter increased from \$1.1 billion in the prior period to \$1.2 billion on higher pricing and continued strong demand. Operating profit rose 68%, from \$101 million to \$170 million, compared to the same period last year. Higher volumes in all product lines, price increases in both acetyl and acetyl derivative products, and lower other charges more than offset raw material cost increases, primarily in ethylene and propylene. Operating EBITDA increased from \$201 million to \$234 million compared to the same period last year. Sharply higher operating margins were partially offset by lower dividends from cost investments in the quarter. Dividends from the company's cost investments were in line with expectations, but were lower than last year due to timing of dividend payments.

### **Ticona Technical Polymers**

Ticona delivered outstanding performance as it grew volumes in key applications for its specialty engineered polymers. Net sales increased 8% to \$230 million, compared to the same period last year, as higher volumes of 10% and favorable currency were partly offset by lower pricing associated with product mix. Volumes increased in all product lines as a result of the ongoing success of the company's growth and innovation strategy. Operating profit increased from \$18 million to \$37 million compared to the same period last year, primarily due to increased volumes and an improved cost structure, including the effects from the exit of the COC business. Operating EBITDA increased 32% to \$66 million compared to the same quarter last year.

### **Acetate Products**

Acetate Products delivered improved and sustainable performance, benefiting from its revitalization strategy. Net sales increased 6% to \$171 million compared to the same period last year. Higher

### Page 4 of 14

pricing on continued strong demand and increased flake volumes more than offset lower tow volumes resulting from the 2005 shutdown of the company's Canadian tow plant. Operating profit increased to \$23 million from \$4 million as higher pricing, lower other charges, and savings from restructuring more than offset higher raw material and energy costs. Operating EBITDA for the quarter increased from \$16 million to \$29 million.

### **Performance Products**

Net sales for Performance Products were \$41 million, an 11% decrease from the same period last year due to a 6% decrease in volume and pricing. The decrease in pricing was in line with the company's expectations, and the decrease in volume was primarily due to timing of sales to the carbonated beverage industry in 2006 compared to 2005. Operating profit was \$10 million for the quarter compared to \$13 million in the third quarter of last year. Operating EBITDA was \$13 million compared to \$16 million in the third quarter of last year.

### Taxes

The 25% tax rate for adjusted earnings per share was favorable to the company's previous estimate of 28% and accounted for a \$0.03 per share positive impact in the third quarter. The tax rate for adjusted earnings per share reflects the benefits of utilizing the company's net operating losses and differs significantly from the U.S. GAAP tax rate of 40% for the third quarter. This difference is primarily due to the impact of the reversal of purchase accounting valuation allowances related to net operating losses in the United States. Expected cash taxes are not impacted by these items and remain at the high end of the company's previously forecasted range of between \$60 and \$100 million for 2006.

### **Equity and Cost Investments**

Total dividends received from equity and cost investments were \$33 million compared to \$47 million in the same period last year. The expected decrease was mainly due to lower dividends from the Ibn Sina

### Page 5 of 14

cost investment in Saudi Arabia due to timing of payments. Earnings from equity and cost investments decreased to \$36 million from \$54 million, primarily due to lower cost investment dividends.

### **Cash Flow**

During the third quarter, the company generated \$257 million of cash from operating activities. The company continued to generate strong cash flow with \$415 million in cash from operating activities during the first nine months of 2006, compared to \$513 million in the same period last year. The year over year decrease is primarily due to the impact of favorable inventory reduction associated with the hurricanes in 2005, an increase in working capital associated with 2006 revenue growth, and timing of other cash payments.

Net debt at the end of the third quarter was \$2,936 million, a decrease of \$111 million from the end of 2005 and a decrease of \$204 million from the end of the second quarter of 2006. Effective in the fourth quarter of 2006, the company expects to lower the borrowing costs on its senior credit facility by reducing the margin over LIBOR from 2.00% to 1.75% on approximately \$1.3 billion of the U.S. dollar denominated portion of the Term Loans due to overall leverage ratio improvement.

### Outlook

The company now expects its full year adjusted earnings per share to be between \$2.70 and \$2.80, based on 171.2 million diluted shares outstanding, compared to its previous guidance range of between \$2.50 and \$2.80. Full year 2005 results were \$2.24. Fourth quarter results are expected to reflect traditional seasonality across the businesses but should benefit from lower raw material and energy costs as compared to last year. The company expects the full year tax rate for adjusted earnings per share to be approximately 27%.

"Our continued positive outlook demonstrates our confidence in the underlying strength of our businesses and their ability to deliver sustainable earnings," Weidman said. "Our integrated, hybrid model and relentless pursuit of our company strategy has established a highly successful, global platform for strong performance and future growth."

As a global leader in the chemicals industry, Celanese Corporation

### Page 6 of 14

makes products essential to everyday living. Our products, found in consumer and industrial applications, are manufactured in North America, Europe and Asia. Net sales totaled \$6.1 billion in 2005, with approximately 60% generated outside of North America. Known for operational excellence and execution of its business strategies, Celanese delivers value to customers around the globe with innovations and best-in-class technologies. Based in Dallas, Texas, the company employs approximately 9,300 employees worldwide. For more information on Celanese Corporation, please visit the company's website at <a href="https://www.celanese.com">www.celanese.com</a>.

### Forward-Looking Statements

This release may contain "forward-looking statements," which include information concerning the company's plans, objectives, goals, strategies, future revenues or performance, capital expenditures, financing needs and other information that is not historical information. When used in this release, the words "outlook," "forecast," "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon current expectations and beliefs and various assumptions. There can be no assurance that the company will realize these expectations or that these beliefs will prove correct. There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements contained in this release. Numerous factors, many of which are beyond the company's control, could cause actual results to differ materially from those expressed as forward-looking statements. Certain of these risk factors are discussed in the company's filings with the Securities and Exchange Commission. Any forward-looking statement speaks only as of the date on which it is made, and the company undertakes no obligation to update any forward-looking statements to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances.

### Reconciliation of Non-U.S. GAAP Measures to U.S. GAAP

This release reflects three performance measures, operating EBITDA, adjusted earnings per share and net debt as non-U.S. GAAP measures. The most directly comparable financial measure presented in accordance with U.S. GAAP in our consolidated financial statements for operating EBITDA is operating profit; for adjusted earnings per share is earnings per common share-diluted; and for net debt is total debt.

### Use of Non-U.S. GAAP Financial Information

• Operating EBITDA, a measure used by management to measure performance, is defined as operating profit from continuing operations, plus equity in net earnings from affiliates, other income and depreciation and amortization, and further adjusted for other charges and adjustments. Our management believes operating EBITDA is useful to investors because it is one of the primary measures our management uses for its planning and budgeting processes and to monitor and evaluate financial and operating results. Operating EBITDA is not a recognized term under U.S. GAAP and does not purport to be an alternative to operating profit as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. Because not all companies use identical calculations, this presentation of operating EBITDA may not be comparable to other similarly titled measures of

### Page 7 of 14

other companies. Additionally, operating EBITDA is not intended to be a measure of free cash flow for management's discretionary use, as it does not consider certain cash requirements such as interest payments, tax payments and debt service requirements nor does it represent the amount used in our debt covenants.

- Adjusted earnings per share is a measure used by management to measure performance. It is defined as net earnings (loss) available to common shareholders plus preferred dividends, adjusted for other charges and adjustments, and divided by the number of basic common shares, diluted preferred shares, and options valued using the treasury method. We provide guidance on an adjusted earnings per share basis and are unable to reconcile forecasted adjusted earnings per share to a GAAP financial measure because a forecast of Other Items is not practical. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding various financial and business trends relating to our financial condition and results of operations, and that when U.S. GAAP information is viewed in conjunction with non-U.S. GAAP information, investors are provided with a more meaningful understanding of our ongoing operating performance. This non-U.S. GAAP information is not intended to be considered in isolation or as a substitute for U.S. GAAP financial information.
- Net debt is defined as total debt less cash and cash equivalents. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's capital structure. Our management and credit analysts use net debt to evaluate the company's capital structure and assess credit quality. This non-U.S. GAAP information is not intended to be considered in isolation or as a substitute for U.S. GAAP financial information.

### Results Unaudited

The results presented in this release, together with the adjustments made to present the results on a comparable basis, have not been audited and are based on internal financial data furnished to management. Quarterly results should not be taken as an indication of the results of operations to be reported for any subsequent period or for the full fiscal year.

Page 8 of 14

### **Preliminary Consolidated Statements of Earnings- Unaudited**

	Three Months Ended September 30,			Nine Months Ended September 30,				
(in \$ millions, except per share data)		2006		2005		2006		2005
Net sales		1,685		1,526		5,000		4,493
Cost of sales	(	(1,318)		(1,240)	(	(3,916)	(	(3,491)
Gross profit		367		286		1,084		1,002
Selling, general and administrative expenses		(147)		(144)		(452)		(438)
Research and development expenses		<b>(16)</b>		(22)		(52)		(68)
Other charges		0		(24)		<b>(12)</b>		(89)
Foreign exchange (loss), net		<b>(2)</b>		(2)		(3)		_
Gain (loss) on disposition of assets, net		(2)		1		(3)		(1)
Operating profit		200		95		562		406
Equity in net earnings of affiliates		20		21		59		48
Interest expense		<b>(74)</b>		(72)		(218)		(316)
Interest income		9		7		26		31
Other income, net		26		26		61		47
Earnings from continuing operations before tax and minority interests		181		77		490		216
Income tax provision		(72)		(27)		(159)		(79)
Earnings from continuing operations before minority interests		109		50		331		137
Minority interests		(2)		(3)		(3)		(41)
Earnings from continuing operations		107		47		328		96
Earnings (loss) from operation of discontinued operations		2		(2)		1		6
Net earnings		109		45		329		102
Cumulative preferred stock dividend declared		(3)		(3)		(8)		(7)
Net earnings available to common shareholders		106		42		321	_	95
Earnings (loss) per common share — basic:	ф	0.66	Ф	0.07	ф	2.01	Ф	0.50
Continuing operations	\$	0.66	\$	0.27	\$	2.01	\$	0.58
Discontinued operations	Φ.	0.01	_	(0.01)	Φ.	0.01	_	0.04
Net earnings available to common shareholders	\$	0.67	\$	0.26	\$	2.02	\$	0.62
Earnings (loss) per common share — diluted:								
Continuing operations	\$	0.63	\$	0.27	\$	1.91	\$	0.58
Discontinued operations		0.01		(0.01)		0.01		0.04
Net earnings available to common shareholders	\$	0.64	\$	0.26	\$	1.92	\$	0.62
Weighted average shares — basic		158.6		158.5		158.6		153.0
Weighted average shares — diluted		171.2		171.9		171.6		153.5

Page 9 of 14

### **Preliminary Consolidated Balance Sheets** — Unaudited

(in \$ millions)	September 30, 2006	December 31, 2005
ASSETS		
Current assets:		
Cash and cash equivalents	513	390
Restricted cash	44	_
Receivables:		
Trade receivables, net	987	919
Other receivables	552	481
Inventories	639	650
Deferred income taxes	37	37
Other assets	68	91
Total current assets	2,840	2,568
Total Call Call associa	<del>-,</del> · · ·	2,000
Investments	787	775
Property, plant and equipment, net	2,085	2,036
Deferred income taxes	85	139
Other assets	484	497
Goodwill	876	949
Intangible assets, net	469	481
Total assets	7,626	7,445
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:		
Short-term borrowings and current installments of long-term debt — third party and affiliates	205	155
Trade payable -third parties and affiliates	741	811
Other current liabilities	726	787
Deferred income taxes	27	36
Income taxes payable	248	224
Total current liabilities	1,947	2,013
Long-term debt	3,244	3,282
Deferred income taxes	300	285
Benefit obligations	1,070	1,126
Other liabilities	449	440
Minority interests	70	64
Shareholders' equity:		
Preferred stock	_	_
Common stock	_	_
Additional paid-in capital	356	337
Retained earnings	326	24
Accumulated other comprehensive income (loss), net	(136)	(126)
Total shareholders' equity	546	235
Total liabilities and shareholders' equity	7,626	7,445

Table 1
Segment Data and Reconciliation of Operating Profit (Loss) to Operating EBITDA -a Non-U.S. GAAP Measure.

	Three Months Ended September 30,		Nine Montl Septemb		
(in \$ millions)	2006	2005	2006	2005	
Net Sales					
Chemical Products	1,206	1,091	3,558	3,203	
Technical Polymers Ticona	230	212	691	674	
Acetate Products	171	162	514	499	
Performance Products	41	46	138	140	
Other Activities *	69	55	198	75	
Intersegment eliminations	(32)	(40)	(99)	(98)	
Total	1,685	1,526	5,000	4,493	
Omerating Buefft (Leas)					
Operating Profit (Loss)	150	101	455	106	
Chemical Products	170	101	475	436	
Technical Polymers Ticona	37	18	116	62	
Acetate Products	23	4	75	24	
Performance Products	10	13	43	41	
Other Activities *	(40)	(41)	(147)	(157)	
<u>Total</u>	200	95	562	406	
Equity Earnings and Other Income/(Expense) **					
Chemical Products	22	36	47	44	
Technical Polymers Ticona	13	15	42	43	
Acetate Products	_		21	2	
Performance Products		(2)	1	(2)	
Other Activities *	11	(2)	9	8	
Total	46	47	120	95	
10002			120		
Other Charges and Other Adjustments ***					
Chemical Products	3	19	10	23	
Technical Polymers Ticona	_	4	(4)	25	
Acetate Products	_	9	_	10	
Performance Products	_	1	_	1	
Other Activities *	3	7	35	42	
<u>Total</u>	6	40	41	101	
Depreciation and Amortization Expense					
Chemical Products	39	45	118	118	
Technical Polymers Ticona	16	13	48	42	
Acetate Products	6	3	18	21	
Performance Products	3	4	11	10	
Other Activities *		5	18	9	
Total	<u>6</u> 70	70	213	200	
Total	70	70	213	200	
Operating EBITDA					
Chemical Products	234	201	650	621	
Technical Polymers Ticona	66	50	202	172	
Acetate Products	29	16	114	57	
Performance Products	13	16	55	50	
Other Activities *	(20)	(31)	(85)	(98)	
<u>Total</u>	322	252	936	802	

<sup>\*</sup> Other Activities primarily includes corporate selling, general and administrative expenses and the results from AT Plastics and captive insurance companies.

<sup>\*\*</sup> Includes equity earnings from affiliates and other income/(expense), which is primarily dividends from cost investments.

<sup>\*\*\*</sup> Excludes adjustments to minority interest, net interest, taxes, depreciation, amortization and discontinued operations.

Table 2
Factors Affecting Third Quarter 2006 Segment Net Sales Compared to Third Quarter 2005

(in percent)	Volume	Price	Currency	Other	Total
Chemical Products	3 %	5 %	2 %	0 %	10 %
Technical Polymers Ticona	10 %	-3 %	2 %	-1 %	8 %
Acetate Products	0 %	6 %	0 %	0 %	6 %
Performance Products	-6 %	-6 %	1 %	0 %	-11 %
Total Company	4 %	4 %	2 %	0 %	10 %

### Factors Affecting Nine Months 2006 Segment Net Sales Compared to Nine Months 2005

(in percent)	Volume	Price	Currency	Other*	Total
Chemical Products	1 %	4 %	0 %	6 %	11 %
Technical Polymers Ticona	6 %	-1 %	-2 %	-1 %	2 %
Acetate Products	-4 %	7 %	0 %	0 %	3 %
Performance Products	11 %	-10 %	-2 %	0 %	-1 %
Total Company	2 %	3 %	0 %	6 %	11 %

<sup>\*</sup> Primarily represents net sales from the Acetex business (Chemical Products), the absence of sales related to the COC divestiture (Ticona), and AT Plastics and captive insurance companies (Total Company).

Table 3

Cash Flow Information

	Nine Montl Septemb	
(in \$ millions)	2006	2005
Net cash provided by operating activities	415	513
Net cash (used in) investing activities	(193)	(778)
Net cash (used in) financing activities	(109)	(78)
Exchange rate effects on cash	10	(94)
Cash and cash equivalents at beginning of period	390	838
Cash and cash equivalents at end of period	513	401

### Page 12 of 14

### Table 4

### **Cash Dividends Received**

		nths Ended aber 30,	Nine Mon Septem	ths Ended ber 30,
(in \$ millions)	2006	2005	2006	2005
Dividends from equity investments	17	14	53	60
Dividends from cost investments	16	33	62	54
Total	33	47	115	114

# Table 5 Net Debt — Reconcilation of a Non-U.S. GAAP Measure

(in \$ millions)	September 30, 2006	December 31, 2005
Short-term borrowings and current installments of long-term debt — third party and affiliates	205	155
Long-term debt	3,244	3,282
Total debt	3,449	3,437
Less: Cash and cash equivalents	513	390
Net Debt	2,936	3,047

Table 6
Adjusted Earnings Per Share — Reconciliation of a Non-U.S. GAAP Measure

	Three Months Ended September 30,		Nine Months Ended September 30,	
(in \$ millions, except per share data)	2006 2005		2006	2005
Earnings from continuing operations before tax and minority interests	181	77	490	216
Non-GAAP Adjustments:				
Other charges and other adjustments *	6	40	41	101
Refinancing costs				102
Adjusted earnings from continuing operations before tax and minority				
interests	187	117	531	419
Income tax provision on adjusted earnings **	(47)	(28)	(143)	(102)
Minority interests	(2)	(3)	(3)	(41)
Earnings from discontinued operations, net of tax and adjustments ***	(2)	(2)	(3)	6
Preferred dividends	(3)	(3)	(8)	(7)
Adjusted net earnings available to common shareholders	133	81	374	275
Add back: Preferred dividends	3	3	8	7
Adjusted net earnings for diluted adjusted EPS	136	84	382	282
Diluted shares (millions)				
Weighted average shares outstanding	158.6	158.5	158.6	158.5
Assumed conversion of Preferred Shares	12.0	12.0	12.0	10.9
Assumed conversion of stock options	0.6	1.4	1.0	0.5
Total diluted shares	171.2	171.9	171.6	169.9
Adjusted EPS from continuing operations	0.80	0.50	2.25	1.62
Earnings per common share from discontinued operations, net of				
adjustments	(0.01)	(0.01)	(0.02)	0.04
Adjusted EPS	0.79	0.49	2.23	1.66

<sup>\*</sup> See Table 7 for details

<sup>\*\*</sup> The U.S. GAAP tax rate for the three months ended September 30, 2006 is 40% and nine months ended September 30, 2006 is 32%. The company's adjusted tax rate for the three months ended September 30, 2006 is 25% and the resulting year to date adjusted tax rate is 27%. The difference between our US GAAP taxes and our adjusted taxes are due to: (i) the favorable impact of purchase accounting on our net operating losses (\$23 million), and (ii) the elimination of discrete tax items not related to the current period (\$4 million).

<sup>\*\*\*</sup> Does not include gain on sale related to discontinued operations.

### Page 14 of 14

Table 7

### **Reconciliation of Other Charges and Other Adjustments**

### Other Charges: \*

	Three Mor Septem		Nine Mon Septem	
(in \$ millions)	2006	2005	2006	2005
Employee termination benefits	_	8	11	16
Plant/office closures	<u> </u>	13	_	<u>15</u>
Total restructuring	_	21	11	31
Asset impairments	_	1	_	25
Insurance recoveries associated with plumbing cases	_	_	(3)	(4)
Other	_	2	4	37**
Total	_	24	12	89

### Other Adjustments: \*\*\*

	Three Months Ended September 30,		Nine Months Ended September 30,	
(in \$ millions)	2006	2005	2006	2005
Executive severance & legal costs related to Squeeze-Out	5	_	28	_
Favorable impact on non-operating foreign exchange position	_	_	_	(14)
Advisor monitoring fee	_	_	_	10
Purchase accounting for inventories	_	16	_	16
Business Optimization	4	_	4	_
Other	(3)		(3)	
Total	6	16	29	12
				_
Total other charges and other adjustments	6	40	41	101

<sup>\*</sup> Previously described as Special Charges

<sup>\*\*</sup> Termination of advisor monitoring fee

<sup>\*\*\*</sup> These items are included in net earnings but not included in other charges.



# Celanese 3Q 2006 Earnings

## Conference Call / Webcast

Tuesday, October 31, 2006 9:00 a.m. CT

Dave Weidman, President and CEO
John J. Gallagher III, Executive Vice President and CFO





### Forward Looking Statements, Reconciliation and Use of Non-GAAP Measures

to U.S. GAAP.

This presentation may contain "forward-looking statements," which include information concerning the company's and other This phesentation may contain "Jorward-looking statements," which include information concerning the company's plans, objectives, goals, strategies, future revenues or performance capital expenditures, financing needs and other information that is not historical information. Then used in this release the words "outlook," "Joreass," "estimates," "expects, " "anticipate, " "projects, " "glans, " "Intends, " "believes, " and variations of such words or "smilar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon current expectations and beliefs and various assumptions. There can be no assurance that the company will realise these expectations or that these beliefs will prove correct. There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements contained in this release. Numerous factors, many of which are beyond the company's control, could cause actual results to differ materially from those expressed as forward-looking statements. Contain of these risk factors are discussed in the company's fillings with the Securities and Exchange Commission. Any forward-looking statement speaks only as of the date on which it is made, and the company undertake no obligation to update any forward-looking statements to reflect events or alreams and exchange Commission. events or circumstances.

This presentation reflects three performance measures, operating ESITDA, edjusted earnings per share and not debt as non-US GAAP measure. The most directly comparable financial measure presented in accordance with US GAAP in our consolidated financial statements for operating ESITDA is operating profit; for adjusted earnings per share is earnings per common share-diluted; and for not debt is total debt.

- Operating ESITDA, a measure used by management to measure performance, is defined as operating profit from continuing operations, plus equity in not earnings from affiliates, other income and deprecation and amortisation, and further adjusted for other charges and adjustiments. Our management believes operating ESITDA is useful to in variors because it is one of the primary measures our management uses for its planning and budgeting processes and to monitor and evaluate financial and operating results. Operating ESITDA is not at recognized term under US CAA Parad does not purport to be an attenditive to operating performance or to cash flows from operating activities as a measure of operating performance or to cash flows from operating activities as a measure of the disty. Because not all companies use identical calculations, this presentation of operating ESITDA may not be comparable to other similarly titled measures of other companies. Additionally, operating ESITDA is not intended to be a measure of free ash flow for management's discretionary use as if does not consider exitian ash requirements such as interest payments, as a payments and debt service requirements nor does it represent the amount used in our debt covenants.
- Adjusted earnings per share is a measure used by management to measure performance. It is defined as not earnings (loss) available to common shareholders plus preferred dividends, adjusted for other charges and adjustements, and divided by the number of basic common share, diffued preferred shares, and options valued using the treasury method. We provide guidance on an adjusted earnings per share beauting about a daysied earnings per share to a CAAP (insencial measure because a forecast unable to reconcile forecasted adjusted earnings per share to a CAAP (insencial measure because a forecast useful information to management and invasiors regarding various financial and business trends relating to our financial condition and results of operations, and that when U.S. CAAP information is viewed in conjunction with non-U.S. CAAP information, invasiors are provided with a more meaningful understanding of our ongoing operating performance. This non-U.S. CAAP information is not intended to have a second provided to the confidence of the control of undersianding of our ongoing operating performance. This non-US CAAP info be considered in isolation or as a substitute for US CAAP financial information
- Nei debi is defined as loial debi less cash and cash equivalents. We believe that the presentation of this non-US CAAP measure provides useful information to management and investors regarding changes to the company's capital structure. Our management and credit analysis use net debi to evaluate the company's capital structure and assess credit quality. This non-US CAAP information is not intended to be considered in incline or as a substitute for US CAAP financial information.



Dave Weidman

President and Chief Executive Officer



# Celanese Corporation Q3 2006 Highlights

in \$ millions (except EPS)	3 <sup>rd</sup> Qtr 2006	3 <sup>rd</sup> Qtr 2005	9M YTD 2006	9M YTD 2005
Net Sales	1,685	1,526	5,000	4,493
Adjusted EPS	\$0.79	\$0.49	\$2.23	\$1.66
Operating EBITDA	322	252	936	802

- Quarterly net sales increase 10% from prior year
- Operating profit in Q3 up 111% on strong volumes, higher margins and fewer other charges and adjustments
- ≥ Adjusted EPS in Q3 up 61% to \$0.79
- ≥ Operating EBITDA in Q3 increases 28% to \$322 million

4



# Integrated Hybrid Business Model Drives Shareholder Value

ration fuel high
imited
arnings and



John J. Gallagher III

Executive Vice President and Chief Financial Officer



# Celanese Corporation Financial Celanese **Highlights**

in \$ millions (except EPS)	3 <sup>rd</sup> Qtr 2006	3 <sup>rd</sup> Qtr 2005
Net Sales	1,685	1,526
Operating Profit	200	95
Net Earnings	109	45
Special Items		
Other	6	40
Abarges/Adjustments	\$0.79 <sup>1</sup>	\$0.49 <sup>2</sup>
Operating EBITDA	322	252

1. Based on diluted shares of 171.2 million as of Sept. 30, 2006, and a 25% effective tax rate 2. Based on diluted shares of 171.9 million as of Sept. 30, 2005, and a 24% effective tax rate



# **Chemical Products**

in \$ millions	3 <sup>rd</sup> Qtr 2006
Net Sales	\$1,206 up 11%
Operating EBITDA	\$234 up 16%

### Third Quarter 2006:

- Strong earnings on continued high utilization across industry
- Significantly improved operating profit as increases in volume and price outpaced higher raw material costs
- 4 Impact of Celanese specific opportunities on operating margin
- Reduced dividends from Saudi cost investment (IBN Sina)

Strong integrated chain of acetyl products

8



# **Ticona Technical Polymers**

in \$ millions	3 <sup>rd</sup> Qtr 2006
Net Sales	\$230 up 8%
Operating EBITDA	\$66 up 32%

### Third Quarter 2006:

- Increased penetration in key customer segments
- Operating margins expanded on increased volume and reduced spending, offsetting higher raw material and energy costs
- O Product/customer mix slightly affect year over year pricing
- 4 Healthy demand in Europe

Focus on increased growth through innovation

q



# Acetate Products

in \$ millions	3 <sup>rd</sup> Qtr 2006
Net Sales	\$171 up 6%
Operating EBITDA	\$29 up 81%

- A Revitalization still on track
- China venture tow expansion complete, moving forward on flake expansion

# **Performance Products**

in \$ millions	3 <sup>rd</sup> Qtr 2006
Net Sales	\$41 down 11%
Operating EBITDA	\$13 down 19%

- Stable earnings healthy sweetener demand
- Eower volume driven by timing of sales in the carbonated beverage season; no change in underlying fundamentals

Attractive, cash generating businesses

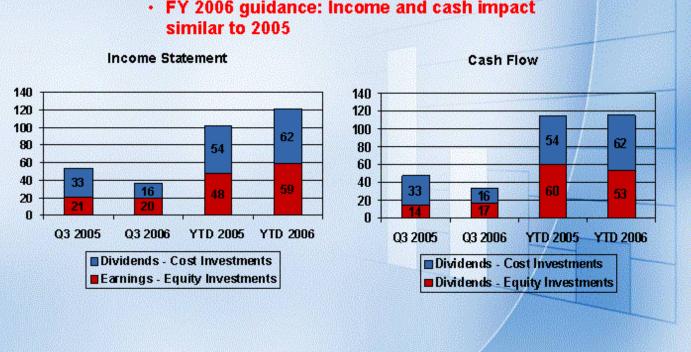
10



11

# **Significant Contributions Continue** from Equity and Cost Investments

- YTD 2006: Cash flow approximates earnings impact
- · FY 2006 guidance: Income and cash impact



# Capitalization



12

(in \$millions)	Sept 30, 2006	Dec 31, 2005
Cash	<u>513</u>	390
Senior Credit Term Loan	1,613	1,708
Senior Credit Revolver	-	-
Floating Rate Term Loan		<u>-</u> _
Total Senior Debt	1,613	1,708
Senior Sub Notes (\$)	800	800
Senior Sub Notes (€∗)	164	153
Other Debt	463	397
Total Cash Pay Debt	3,040	3,058
Discount Notes Series A	79	73
Discount Notes Series B	330	306_
Total Debt	3,449	3,437
Shareholders' Equity	546	235
Total Capitalization	3,995	3,672
Net Debt(Total Debt Less Cash)  * Translated at 1 266 - effective date Sept 30, 2006	2,936	3,047



# 2006 Business Outlook

Chemical Products	<ul> <li>Favorable industry dynamics</li> <li>Continued strong global demand</li> </ul>	
	Increasing penetration in key customer segments	2006 Adjusted EPS Guidance
Ticona	► Improved global demand	\$2.70 to \$2.80
	▶ Positive impact of COC sale continues	
Acetate Products	Improving earnings with revitalization on track	⊗ Forecasted tax rate for 2006 of 27%
Troudets	On path to targeted profitability levels	
Performance	► Planned price declines continue	
Products	<ul> <li>Underlying business fundamentals unchanged</li> </ul>	



# 2006 Guidance

- Adjusted EPS: \$2.70 to \$2.80
- Depreciation/Amortization
  - \$275 \$300 million
- Cash Interest Expense
  - · \$230 \$250 million
- Effective Tax Rate
  - · 27%
- Capital Expenditures
  - \$200 \$250 million
- ▶ CE Equity
  - · 158.6 million shares common stock outstanding
  - 0.6 million stock option grants\*
  - 12 million shares convertible preferred

\* Based on total of 11 million stock option grants valued using the Treasury Method as of Sept. 30,2006.

14

# Appendix



# Reg G: Reconciliation of Diluted Adjusted EPS

### Table 6

### Adjusted Earnings Per Share - Reconciliation of a Non-U.S. GAAP Measure

	Three Mont		Nine Month Septemb	
(in \$ millions, except per share data)	2006	2005	2006	2005
Earnings from continuing operations				
before tax and minority interests	181	77	490	216
Non-GAAP Adjustments:				
Other charges and other adjustments *	6	40	41	101
Refinancing costs	-	-	-	102
Adjusted earnings from continuing operations				
before tax and minority interests	187	117	531	419
Income tax provision on adjusted earnings **	(47)	(28)	(143)	(102)
Minority interests	(2)	(3)	(3)	(41)
Earnings from discontinued operations, net of tax and adjustments ***	(2)	(2)	(3)	6
Preferred dividends	(3)	(3)	(8)	(7)
Adjusted net earnings available to common shareholders	133	81	374	275
Add back: Preferred dividends	3	3	8	7
Adjusted net earnings for diluted adjusted EPS	136	84	382	282
Diluted shares (millions)				
Weighted average shares outstanding	158.6	158.5	158.6	158.5
Assumed conversion of Preferred Shares	12.0	12.0	12.0	10.9
Assumed conversion of stock options	0.6	1.4	1.0	0.5
Total diluted shares	171.2	171.9	171.6	169.9
Adjusted EPS from continuing operations	0.80	0.50	2.25	1.62
Earnings per common share from discontinued operations, net of				
adjustments	(0.01)	(0.01)	(0.02)	0.04
Adjusted EPS	0.79	0.49	2.23	1.66

<sup>&</sup>quot;See Table 7 for details

<sup>&</sup>quot;The U.S. GAAP tax rate for the three months ended September 30, 2006 is 40% and nine months ended September 30, 2006 is 32%. The company's adjusted tax rate for the three months ended September 30, 2006 is 25% and the resulting year to date adjusted tax rate is 27%. The difference between our US GAAP taxes and our adjusted taxes are due to: (i) the favorable impact of purchase accounting on our net operating losses (\$23 million), and (ii) the elimination of discrete tax items not related to the current period (\$4 million).

<sup>\*\*\*</sup> Does not include gain on sale related to discontinued operations



# Reg G: Reconciliation of Net Debt

Table 5

Net Debt - Reconcilation of a Non-U.S. GAAP Measure

	pebtember an m	ecember 31,
(in \$ millions)	2006	2005
Short-term borrowings and current		
in stallments of long-term debt - third party and a filiates	205	155
Long-term debt	3 2 44	3,282
Total debt	3,449	3,437
Less: Cash and cash equivalents	513	390
Net Debt	2,936	3,047



# Reg G: Reconciliation of Other Charges and Other Adjustments

Table 7

Reconciliation of Other Charges and Other Adjustments

Other Charges: \*

		onths Ended mber 30,	Nine Months Septembe	
(in \$ millions)	2006	2005	2006	2005
Employee termination benefits	-	8	11	16
Plant/office closures	-	13		15
Total restructuring	-	21	11	31
Asset impairments	-	1		25
Insurance recoveries associated with plumbing cases	-		(3)	(4)
Other	-	2	4	37 **
Total	-	24	12	89

Other Adjustments: \*\*\*

		Nine Months Septembe	
2006	2005	2006	2005
5		28	
			(14)
			10
	16		16
4		4	-
(3)		(3)	-
6	16	29	12
	Septem 2006 5	5 16 4 - (3) -	September 30,         Septembe           2006         2005         2006           5         -         28           .         .         .           .         . <td< td=""></td<>

<sup>\*</sup> Previously described as 8 pecial Charges

<sup>&</sup>quot;Term in atton of activisor monitoring the

<sup>\*\*\*</sup> These items are included in netearnings but not included in other charges.



# Reg G: Reconciliation of Operating EBITDA

Segment Data and Reconciliation of Operating Profit (Loss) to Operating EBITDA - a Non-U.S. GAAP Measure.

1,000   2,00		September 30,	ser 30,	September 30,	er 30,
State   1,001   1,001   1,001   1,000   1,00	(In 5 millions)	2006	2005	2006	2005
Initial Products	Net Sales				
Main and Polymers Troona   171   152   691   691	Chemical Products	1,206	1,091	3,558	3,203
### Products	Technical Polymers Ticona	230	212	691	674
### Special Control of the Polymers Troons and Amortization Expense Froducts  ### Special Control of the Polymers Troons	Acetate Products	171	162	514	438
### Segment elliminations	Performance Products	4	46	138	140
### Segment ellininatoris	Other Activities *	69	55	198	75
######################################	Intersegment eliminations	(32)	(40)	(66)	(86)
### Products	Total	1,685	1,526	9,000	4,493
170   101   476   101   102	One of the Bunklet II seed				
Trigology   Trig	operating Front (Loss)		7		907
Main   Products   100   13   116   116   116   116   116   118   116	Chemical Products	170	10.	476	85
Activities	Technical Polymers Ticona	37	9	116	82
Main and Amortization Expense   10   13   43   147	Acetate Products	23	4	7.5	24
Prectivities         (40)         (41)         (147)         (17)	Performance Products	9	13	43	4
Yearnings and Other Income/(Expense)   1	Other Activities *	(40)	(41)	(147)	(157)
### Products  ### ### Products  ### ### ### ### ### ###  #### Products  ### ### ### ### ### ###  #### ### ###	Total	200	96	562	406
New Products					
Micros Products	Equity Earnings and Other Income/(Expens	: (e			
tribular Polymers Ticona  The Products  The	Chemical Products	22	36	47	4
arb Products	Technical Polymers Ticona	13	15	42	43
r Activities 11 (2) 11 (2) 9  r Activities 21 (2) 14 (2) 9  r Charges and Other Adjustments 21 (2) 9  r Charges and Other Adjustments 21 (2) 10  mical Products 21 (2) 201 (4) 201  reciation and Amerization Expense 22 118  mical Products 22 12 (2) 201  reciation and Amerization Expense 23 4 111  reciation and Amerization Expense 23 4 20 20 20 20 20 20 20 20 20 20 20 20 20	Acetate Products		٠	7	2
### Activities	Performance Products		(2)	-	(2
r Charges and Other Adjustments *** 3 19 10 10 10 10 10 10 10 10 10 10 10 10 10	Other Activities *	=	(5)	σ	, «
r Charges and Other Adjustments***  Include Polymers Troons  are Products  Included Produ	Total	46	47	120	8
10					8
mical Products	Other Charges and Other Adjustments ***				
Products	Chemical Products	e	19	9	ន
## Products  ## Activities	Technical Polymers Ticona		4	(4)	52
refatition and Amortization Expense 3 7 3.5  eciation and Amortization Expense 39 45 118 11  mical Products 16 13 48 11  refatition and Amortization Expense 39 45 118 11  mical Products 6 5 18 18  mical Products 6 5 18  mical Products 7 18  mical Products 8 18  mical Products 8 18  mical Products 8 18  mical Products 8 18  mical Products 9 18  m	Acetate Products		σ		10
eciation and Amortization Expense 39 45 118 11 11 11 11 11 11 11 11 11 11 11 11	Performance Products		-		-
ediation and Amortization Expense 39 45 118 118 118 118 118 118 118 118 118 11	Other Activities *		. 1	35	- CP
ediation and Amortization Expense 39 45 118 11 1163 129 129 129 129 129 129 129 129 129 129	Total	9	40	41	101
ediation and Amortization Expense 39 45 118 1 mical Products			7	;	
mical Products         39         45         118           inical Polymers Trona         16         13         48           as Products         3         4         11           Activities         70         70         213         3           mical Products         234         201         650         6           mical Products         234         201         650         114           ate Products         66         50         202         1           inical Polymers Trona         66         50         202         1           ate Products         13         16         65           r Activities         13         16         65           r Activities         13         16         65	Depreciation and Amortization Expense				
16   13   48   48	Chemical Products	38	45	118	118
ate Products 6 3 18  ormance Products 6 5 18  r Activities 7 70 213 2  ating EBITDA 234 201 660 6  inical Products 66 50 202 1  atin Products 66 50 202 1  atin Products 7 201 660 6  inical Products 66 50 202 1  atin Products 7 201 660 6  inical Products 66 50 202 1  atin Products 7 201 680 6  inical Products 7 201 680 6  inical Products 7 201 680 6	Technical Polymers Ticona	16	13	48	42
Activities   State   Colores   State	Acetate Products	40	en	18	7
### ### ### ### ### ### ### ### ### ##	Performance Products	en	4	÷	10
######################################	Other Activities *		· vc	. <del>.</del>	·α
ating EBITDA 234 201 650 6 inical Products 66 50 202 1 at Products 7 at Products 7 at Products 7 at 2 at	Total	Ę	70	243	900
### 234 201 650 6 minds Products 66 50 202 1 29 16 114 114 114 114 114 114 114 114 114					
mical Products         234         201         650         6           ninical Polymers Ticona         66         50         202         1           are Products         13         16         68           nmance Products         16         68         68           r Activities **         (20)         (31)         (86)           r Activities **         322         252         936         8	Operating EBITDA				
inical Polymers Troona 66 50 202 1 29 Products 114 114 114 114 115 Products 120 131 (88) 114 115 115 115 115 115 115 115 115 115	Chemical Products	234	201	650	621
114 polyucts 29 16 114 manner Products 13 16 68 68 7 Activities 132 25 838 8	Technical Polymers Ticona	99	20	202	172
13 16 66 reading to Activities (20) (31) (88)	Acetate Products	53	16	114	57
r Activities (20) (31) (88)	Performance Products	13	16	99	8
322 252 438 8	Other Activities *	(20)	(31)	(88)	(98)
200	Total	322	959	900	