

## **CELANESE CORP**

## FORM 8-K (Current report filing)

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Symbol CE

SIC Code 2820 - Plastic Material, Synthetic Resin/Rubber, Cellulos (No Glass)

Industry Commodity Chemicals

Sector Basic Materials

Fiscal Year 12/31



## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K

Current Report
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 3, 2009

## **CELANESE CORPORATION**

(Exact Name of Registrant as specified in its charter)

	DELAWARE	001-32410	98-0420726
	(State or other jurisdiction	(Commission File	(IRS Employer
	of incorporation)	Number)	Identification No.)
	Regis	1601 West LBJ Freeway, Dallas, Texas 75234-6034 (Address of Principal Executive Offices) (Zip Code) strant's telephone number, including area code: (972) 44	
	(F	Not Applicable former address, if changed since last rep	port):
	ck the appropriate box below if the For following provisions (see General Instr	m 8-K filing is intended to simultaneously satisfy the fi uction A.2. below):	ling obligation of the registrant under any of
_	Written communications pursuant to	Rule 425 under the Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 1	4a-12 under the Exchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications	pursuant to Rule 14d-2(b) under the Exchange Act (17	CFR 240.14d-2(b))
<b>_</b>	Pre-commencement communications	pursuant to Rule 13e-4(c) under the Exchange Act (17	CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition

On February 3, 2009, Celanese Corporation (the "Company") issued a press release reporting the financial results for its fourth quarter and full year 2008. A copy of the press release is attached to this Current Report on Form 8-K ("Current Report") as Exhibit 99.1 and is incorporated herein solely for purposes of this Item 2.02 disclosure.

#### Item 7.01 Regulation FD Disclosure

On February 3, 2009, David N. Weidman, Chairman and Chief Executive Officer of the Company, and Steven M. Sterin, Senior Vice President and Chief Financial Officer of the Company, will make a presentation to investors and analysts via a webcast hosted by the Company at 9:00 a.m. ET (8:00 a.m. CT). The webcast and slide presentation may be accessed on our website at <a href="https://www.celanese.com">www.celanese.com</a> under Investor/Presentations & Webcasts. A copy of the slide presentation posted during the webcast is attached to this Current Report as Exhibit 99.2 and is incorporated herein solely for purposes of this Item 7.01 disclosure.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

Exhibit Number D	escription
99.1 P	ress Release dated February 3, 2009*
99.2 S	lide Presentation dated February 3, 2009*

<sup>\*</sup> In connection with the disclosure set forth in Item 2.02 and Item 7.01, the information in this Current Report, including the exhibits attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Current Report, including the exhibits, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended or the Exchange Act, regardless of any incorporation by reference language in any such filing. This Current Report will not be deemed an admission as to the materiality of any information in this Current Report that is required to be disclosed solely by Regulation FD.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### **CELANESE CORPORATION**

By: /s/ Miguel A. Desdin

Name: Miguel A. Desdin

Title: Vice President and Controller

Date: February 3, 2009

#### **Exhibit Index**

Exhibit Number	Description
99.1	Press Release dated February 3, 2009*
99.2	Slide Presentation dated February 3, 2009*

<sup>\*</sup> In connection with the disclosure set forth in Item 2.02 and Item 7.01, the information in this Current Report, including the exhibits attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Current Report, including the exhibits, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended or the Exchange Act, regardless of any incorporation by reference language in any such filing. This Current Report will not be deemed an admission as to the materiality of any information in this Current Report that is required to be disclosed solely by Regulation FD.



Celanese Corporation Investor Relations 1601 West LBJ Freeway Dallas, Texas 75234-6034

#### **Corporate News Release**

#### Celanese Corporation Reports Fourth Quarter and Full Year Results

#### Fourth quarter highlights:

- Net sales were \$1,286 million, down 27% from prior year period
- Operating profit was (\$152) million versus \$324 million in prior year period
- Net earnings was (\$159) million versus \$214 million in prior year period
- Operating EBITDA was \$68 million versus \$349 million in prior year period
- Diluted EPS from continuing operations was (\$0.97) versus \$1.23 in prior year period
- Adjusted EPS was (\$0.38) versus \$0.93 in prior year period; including approximately \$0.48 of inventory accounting impact

	Three Months Ended December 31,		Twelve Months Ended December 31,	
(in \$ millions, except per share data)	2008	2007	2008	2007
Net sales	1,286	1,760	6,823	6,444
Operating profit (loss)	(152)	324	440	748
Net earnings (loss)	(159)	214	278	426
Operating EBITDA <sup>1</sup>	68	349	1,169	1,294
Diluted EPS — continuing operations	(\$0.97)	\$ 1.23	\$ 2.29	\$ 1.96
Diluted EPS — Total	(\$1.12)	\$ 1.27	<b>\$ 1.70</b>	\$ 2.49
Adjusted EPS <sup>1</sup>	(\$0.38)	\$ 0.93	\$ 2.77	\$ 3.29

<sup>&</sup>lt;sup>1</sup> Non-U.S. GAAP measures. See reconciliation in tables 1 and 6.

Dallas, February 3, 2009: Celanese Corporation (NYSE: CE), a leading global chemical company, today reported fourth quarter 2008 net sales of \$1,286 million, a 27 percent decrease from the prior year period, driven by significantly lower volumes on weak global demand and unprecedented inventory destocking throughout its end-consumer supply chains. Operating profit was a loss of \$152 million compared with a profit of \$324 million in the same period last year. Results included fixed asset impairment charges of \$94 million associated with the potential closure of the company's acetic acid and vinyl acetate monomer (VAM) production facility in Pardies, France, and its VAM production unit in Cangrejera, Mexico, as well as other actions that the company is taking. Net earnings were a loss of \$159 million compared with a profit of \$214 million in the same period last year.

During the fourth quarter of 2008, the company aggressively managed its global production capacity in order to minimize inventory levels and optimize its working capital and cash positions. The company estimated that the total non-cash inventory accounting impact, which includes the negative effects of first-in, first-out (FIFO) accounting and inventory draw due to lower production levels, was approximately \$101 million in the period.

Adjusted earnings per share for the fourth quarter of 2008 were a loss of \$0.38 compared with a profit of \$0.93 in the same period last year. These results exclude approximately \$105 million of other charges and adjustments, including the fixed asset impairment charges. Operating EBITDA was \$68 million in the fourth quarter of 2008 versus \$349 million in the prior year period.

#### Page 2 of 13

"During the fourth quarter, historically weak market conditions drove a dramatic decline in overall global demand for many industries that we supply. While our Consumer Specialties segment continued to deliver high earnings levels, recessionary trends, coupled with an unprecedented inventory destocking, resulted in sharp volume declines in our other businesses," said David Weidman, chairman and chief executive officer. "We are pleased that the aggressive actions that we have taken to align our business operations and production with current demand levels resulted in solid cash generation."

#### **Recent Highlights**

- Announced the assessment of the potential closure of acetic acid and vinyl acetate monomer (VAM) production in Pardies, France, and VAM production in Cangrejera, Mexico, as well as certain other actions the company is considering.
- Released its 2008 Sustainability Report, which details the company's industry-leading commitment to safety, health and the environment across its worldwide operations. The report also highlights best practices driven by the company's employees around the world. The company's 2008 global OSHA Injury Rate (OIR), or the annual number of injuries per 100 employees, was 0.26, which is among the best in the chemical industry.
- Reached an agreement with the Frankfurt, Germany, Airport (Fraport AG) to receive an advance payment of € 322 million associated with the relocation of its Ticona business in Kelsterbach, Germany. This advance payment will be in lieu of the payments of € 200 million and €140 million originally scheduled to be paid in June 2009 and June 2010, respectively.

#### Fourth Quarter Segment Overview

#### **Consumer Specialties**

Consumer Specialties continued to execute its strategy to deliver higher, sustainable earnings. Net sales in the quarter were \$286 million, up \$7 million from the prior year period, primarily driven by higher pricing on continued strong demand. The higher pricing was partially offset by overall lower volumes and unfavorable currency effects. The lower volumes were primarily attributed to lower acetate flake sales resulting from the company's decision to shift flake production to its China ventures. Operating profit was \$52 million, a \$17 million decrease from the prior year period. Fourth quarter 2007 results included a one-time gain of \$22 million associated with the sale of the company's Edmonton, Canada facility. Operating EBITDA was \$65 million, up 14 percent from the same period last year.

**Industrial Specialties** Industrial Specialties' successful new market strategy in Asia and favorable pricing were offset by overall weaker demand in North America and Europe. Net sales in the quarter were \$277 million, a \$54 million decrease from the same period last year, driven by lower overall volumes and unfavorable currency effects. The company achieved higher overall pricing across all business lines to partially offset the lower volumes. Operating profit in the quarter was a loss of \$8 million compared with a profit of \$26 million in the prior year

#### Page 3 of 13

period, primarily driven by the lower volumes and inventory accounting impacts of \$15 million. Operating EBITDA was \$8 million compared with \$41 million in the prior year period.

#### **Advanced Engineered Materials**

Advanced Engineered Materials maintained increased pricing for its high value-in-use product portfolio but experienced significant volume pressure across many of its product lines. Net sales in the quarter were \$195 million, a \$58 million decrease from the prior year period. The higher pricing, aided by positive product mix, was not able to offset the lower overall volumes primarily driven by significant reductions in U.S. and European automotive production. Many non-automotive applications, such as medical, filtration and electronics, as well as applications for the China market, experienced only modest declines in the quarter. Operating profit in the fourth quarter was a loss of \$48 million compared with a profit of \$30 million in the prior year period and included \$23 million of impact related to inventory accounting and \$16 million associated with fixed asset impairments. Operating EBITDA, which excludes the impact of the asset impairments, was a loss of \$3 million compared with a profit of \$45 million in the same period last year. Additionally, equity in net earnings from Advanced Engineered Materials' strategic equity affiliates were \$5 million lower than the prior year period and contributed \$4 million in the quarter.

#### **Acetyl Intermediates**

Acetyl Intermediates experienced a dramatic decline in overall global demand for its products due to prolonged inventory destocking in its end-market customer supply chain and lower pricing for acetyl products. Net sales in the quarter were \$656 million, a 39 percent decrease from the same period last year, primarily due to the lower volumes. The lower pricing was driven by lower overall demand and a decrease in raw material input costs, which impacted the formula-based pricing for many acetyl derivatives. Operating profit was a loss of \$116 million compared with a profit of \$276 million in the same period last year and included \$75 million in net other charges and adjustments, primarily related to fixed asset impairments. Lower raw material and energy costs could not offset the lower volumes and decreased pricing in the quarter. The impact of inventory accounting totaled approximately \$63 million in the current period. Operating EBITDA, which excludes the other charges and adjustments, was \$21 million compared with \$231 million in the same period last year. Dividends from the company's Ibn Sina cost affiliate increased to \$29 million compared to \$22 million a year ago.

#### Taxes

The tax rate for adjusted earnings per share was 26 percent in the fourth quarter of 2008 compared with 28 percent in the fourth quarter of 2007. The effective tax rate for continuing operations for 2008 was 15 percent versus 25 percent in 2007. The effective tax rate for 2008 is lower primarily due to increased earnings in jurisdictions with reduced tax rates and the U.S. impact of foreign operations. Cash taxes for 2008 were \$98 million compared with \$191 million in 2007, primarily as a result of tax losses in the U.S. and the timing of cash taxes in certain jurisdictions.

#### Page 4 of 13

#### **Equity and Cost Investments**

Earnings from equity investments and dividends from cost investments, which are reflected in the company's adjusted earnings and operating EBITDA, totaled \$37 million in the fourth quarter of 2008 compared with \$40 million in the prior year period. The decrease is attributed to lower earnings from the company's Advanced Engineered Materials equity affiliates. Equity and cost investment dividends, which are included in cash flows, were \$31 million compared with \$26 million in the same period last year, driven by higher dividends from the company's Ibn Sina cost affiliate.

#### **Cash Flow**

Net debt at the end of the fourth quarter of 2008 was \$2,857 million, a decrease of \$179 million from the end of the third quarter of 2008, on strong cash flow during the period. Additionally, the company made net repayments of \$72 million in short term borrowings and affiliate debt in the quarter. Net debt at the end of the fourth quarter of 2007 was \$2,731 million.

"Our current capital structure is stable, flexible and low-cost," said Steven Sterin, senior vice president and chief financial officer. "We are focused on cash generation and committed to investing in our businesses, and funding our restructuring and productivity initiatives. At the same time, we are continuing to position Celanese for the future. Receiving the advance payment from Fraport increases our flexibility and is a cost-effective way to manage the expenses and cash associated with the relocation of our Ticona business in Kelsterbach, Germany."

The company continued to generate strong cash flow during the twelve months of 2008 and reported a cash inflow of \$568 million from operating activities, up \$2 million from the prior year period. Favorable trade working capital and lower cash taxes paid helped to offset the lower operating performance.

Cash used in investing activities totaled \$184 million for the full year 2008 compared with \$143 million of cash received in the prior year. During the fourth quarter of 2008, the company incurred \$63 million of costs associated with the relocation of Ticona's Kelsterbach production facility. Additionally, the company received net proceeds of \$109 million related to the sale of marketable securities in the period.

Cash and cash equivalents at the end of the fourth quarter were \$676 million compared with \$825 million at the end of the fourth quarter of 2007. During 2008, the company repurchased a total of \$378 million of its outstanding common shares.

#### Outlook

The company expects the inventory destocking to diminish in 2009, but does not foresee a short-term recovery in the global economic environment. While the company has chosen not to provide a full-year outlook for 2009, it does expect earnings to improve from fourth quarter levels throughout the year, as the impact of destocking and the negative effects of inventory accounting decrease.

#### Page 5 of 13

The company announced that it is taking aggressive actions in response to the expected prolonged weak demand environment. These actions include an assessment of its current manufacturing footprint and reductions of its overall fixed cost structure. Initial reductions have already been initiated and total between \$100 million and \$120 million annually.

"With the current global economic recession and continued weak consumer demand, we would expect volumes to remain under pressure in 2009, even with the easing of inventory destocking. Margins should benefit from lower raw material and energy costs as the impact of inventory accounting subsides. Although our businesses are well positioned, we will continue to take the necessary, aggressive actions required to align our operations and staffing with the short-term demand environment, while strengthening our businesses for the long-term," said Weidman.

#### **Contacts:**

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As a global leader in the chemicals industry, Celanese Corporation makes products essential to everyday living. Our products, found in consumer and industrial applications, are manufactured in North America, Europe and Asia. Net sales totaled \$6.8 billion in 2008, with approximately 65% generated outside of North America. Known for operational excellence and execution of its business strategies, Celanese delivers value to customers around the globe with innovations and best-in-class technologies. Based in Dallas, Texas, the company employs approximately 8,350 employees worldwide. For more information on Celanese Corporation, please visit the company's website at <a href="https://www.celanese.com">www.celanese.com</a>.

#### Forward-Looking Statements

This release may contain "forward-looking statements," which include information concerning the company's plans, objectives, goals, strategies, future revenues or performance, capital expenditures, financing needs and other information that is not historical information. When used in this release, the words "outlook," "forecast," "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon current expectations and beliefs and various assumptions. There can be no assurance that the company will realize these expectations or that these beliefs will prove correct. There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements contained in this release. Numerous factors, many of which are beyond the company's control, could cause actual results to differ materially from those expressed as forward-looking statements. Certain of these risk factors are discussed in the company's filings with the Securities and Exchange Commission. Any forward-looking statement speaks only as of the date on which it is made, and the company undertakes no obligation to update any forward-looking statements to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances.

#### Reconciliation of Non-U.S. GAAP Measures to U.S. GAAP

This release reflects five performance measures, operating EBITDA, affiliate EBITDA, adjusted earnings per share, net debt and adjusted free cash flow, as non-U.S. GAAP measures. The most directly comparable financial measure presented in accordance with U.S. GAAP in our consolidated financial statements for operating EBITDA is operating profit; for affiliate EBITDA is equity in net earnings of affiliates; for adjusted earnings per share is earnings per common share-diluted; for net debt is total debt; and for adjusted free cash flow is cash flow from operations.

#### Use of Non-U.S. GAAP Financial Information

- Operating EBITDA, a measure used by management to measure performance, is defined as operating profit from continuing operations, plus equity in net earnings from affiliates, other income and depreciation and amortization, and further adjusted for other charges and adjustments. We provide guidance on operating EBITDA and are unable to reconcile forecasted operating EBITDA to a GAAP financial measure because a forecast of Other Charges and Adjustments is not practical. Our management believes operating EBITDA is useful to investors because it is one of the primary measures our management uses for its planning and budgeting processes and to monitor and evaluate financial and operating results. Operating EBITDA is not a recognized term under U.S. GAAP and does not purport to be an alternative to operating profit as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. Because not all companies use identical calculations, this presentation of operating EBITDA may not be comparable to other similarly titled measures of other companies. Additionally, operating EBITDA is not intended to be a measure of free cash flow for management's discretionary use, as it does not consider certain cash requirements such as interest payments, tax payments and debt service requirements nor does it represent the amount used in our debt covenants.
- Affiliate EBITDA, a measure used by management to measure performance of its equity investments, is defined as the proportional operating profit plus the proportional depreciation and amortization of its equity investments. Affiliate EBITDA, including Celanese Proportional Share of affiliate information on Table 8, is not a recognized term under U.S. GAAP and is not meant to be an alternative to operating cash flow of the equity investments. The company has determined that it does not have sufficient ownership for operating control of these investments to consider their results on a consolidated basis. The company believes that investors should consider affiliate EBITDA when determining the equity investments' overall value in the company.
- Adjusted earnings per share is a measure used by management to measure performance. It is defined as net earnings (loss) available to common shareholders plus preferred dividends, adjusted for other charges and adjustments, and divided by the number of basic common shares, diluted preferred shares, and options valued using the treasury method. We provide guidance on an adjusted earnings per share basis and are unable to reconcile forecasted adjusted earnings per share to a GAAP financial measure without unreasonable effort because a forecast of Other Items is not practical. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding various financial and business trends relating to our financial condition and results of operations, and that when U.S. GAAP information is viewed in conjunction with non-U.S. GAAP information, investors are provided with a more meaningful understanding of our ongoing operating performance. This non-U.S. GAAP information is not intended to be considered in isolation or as a substitute for U.S. GAAP financial information.
- The tax rate used for adjusted earnings per share is the tax rate based on our initial guidance, less changes in uncertain tax positions. We adjust this tax rate during the year only if there is a substantial change in our underlying operations; an updated forecast would not necessarily result in a change to our tax rate used for adjusted earnings per share. The adjusted tax rate may differ significantly from the tax rate used for U.S. GAAP reporting in any given reporting period. It is not practical to reconcile our prospective adjusted tax rate to the actual U.S. GAAP tax rate in any future period.
- Net debt is defined as total debt less cash and cash equivalents. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's capital structure. Our management and credit analysts use net debt to evaluate the company's capital structure and assess credit quality. This non-U.S. GAAP information is not intended to be considered in isolation or as a substitute for U.S. GAAP financial information.
- Adjusted free cash flow is defined as cash flow from operations less capital expenditures, other productive asset purchases, operating cash from discontinued operations and certain other charges and adjustments. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's cash flow. Our management and credit analysts use adjusted free cash flow to evaluate the company's liquidity and assess credit quality. This non-U.S. GAAP information is not intended to be considered in isolation or as a substitute for U.S. GAAP financial information.

#### Results Unaudited

The results presented in this release, together with the adjustments made to present the results on a comparable basis, have not been audited and are based on internal financial data furnished to management. Quarterly results should not be taken as an indication of the results of operations to be reported for any subsequent period or for the full fiscal year.

Page 7 of 13

#### Preliminary Consolidated Statements of Operations — Unaudited

	Three Months Ended December 31,			Twelve Months Ended December 31,		
(in \$ millions, except per share data)	2008	2007	2008	2007		
Net sales	1,286	1,760	6,823	6,444		
Cost of sales	(1,177)	(1,348)	(5,567)	(4,999)		
Gross profit	109	412	1,256	1,445		
Selling, general and administrative expenses	(124)	(145)	(540)	(516)		
Amortization of Intangibles <sup>1</sup>	(18)	(19)	(76)	(72)		
Research and development expenses	(21)	(19)	(80)	(73)		
Other (charges) gains, net	(84)	60	(108)	(58)		
Foreign exchange gain (loss), net	(7)	2	(4)	2		
Gain (loss) on disposition of assets, net	(7)	33	(8)	20		
Operating profit	(152)	324	440	748		
For the transfer of officers	Ō	17	5.4	02		
Equity in net earnings of affiliates	8	17	54	82		
Interest expense	(66)	(66)	(261)	(262)		
Refinancing expenses		10	21	(256)		
Interest income	4	10	31	44		
Dividend income — cost investments	29	23	167	116		
Other income (expense), net	(1)	5	8	(25)		
Earnings (loss) from continuing operations before tax and minority interests	(178)	313	439	447		
mer ests	(170)	313	437	777		
Income tax (provision) benefit	(40)	(104)	(66)	(110)		
Minority interests	(10)	(1)	1	(110)		
Earnings (loss) from continuing operations	(138)	208	374	336		
Earnings (loss) from discontinued operations:						
Earnings (loss) from operation of discontinued operations  Earnings (loss) from operation of discontinued operations		2	(120)	40		
Gain on disposal of discontinued operations	6	5	6	52		
Income tax (provision) benefit	(27)	(1)	18			
Earnings (loss) from discontinued operations	(21)	<b>6</b>	(96)	(2) <b>90</b>		
Earnings (1088) If our discontinued operations	(21)	U	(90)	90		
Net earnings (loss)	(159)	214	278	426		
Cumulative preferred stock dividends	(2)	(3)	(10)	(10)		
Net earnings (loss) available to common shareholders	(161)	211	268	416		
	<u> </u>					
Earnings (loss) per common share — basic:						
Continuing operations	(\$0.97)	\$ 1.35	\$ 2.45	\$ 2.11		
Discontinued operations	(0.15)	0.04	(0.64)	0.58		
Net earnings (loss) available to common shareholders	(\$1.12)	\$ 1.39	\$ 1.81	\$ 2.69		
Earnings (loss) per common share — diluted:						
Continuing operations	(\$0.97)	\$ 1.23	\$ 2.29	\$ 1.96		
Discontinued operations	(0.15)	0.04	(0.59)	0.53		
Net earnings (loss) available to common shareholders	(\$1.12)	\$ 1.27	\$ 1.70	\$ 2.49		
Weighted average shares (millions)	1.10 =	424 =	4.40	4		
Basic	143.5	151.7	148.4	154.5		
Diluted	143.5	168.6	163.5	171.2		

<sup>7</sup> Customer related intangibles

#### **Preliminary Consolidated Balance Sheets** — **Unaudited**

(in \$ millions)	December 31, 2008	December 31, 2007
ASSETS		
Current assets:		
Cash and cash equivalents	676	825
Receivables:		
Trade -third party and affiliates, net	631	1,009
Non-trade	328	437
Inventories	577	636
Deferred income taxes	32	70
Marketable securities, at fair value	6	46
Other assets	42	40
Total current assets	2,292	3,063
Investments	790	814
Property, plant and equipment, net	2,472	2,362
Deferred income taxes	82	2,302
Marketable securities, at fair value	94	209
Other assets	357	309
Goodwill	772	866
Intangible assets, net	364	425
Total assets	7,223	8,058
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:		
Short-term borrowings and current installments of long-term debt — third party and affiliates	233	272
Trade payables — third party and affiliates	523	818
Other liabilities	574	888
Deferred income taxes	21	30
Income taxes payable	23	23
Total current liabilities	1,374	2,031
Long-term debt	3,300	3,284
Deferred income taxes	182	265
Uncertain tax positions	218	220
Benefit obligations	1,167	696
Other liabilities	806	495
Minority interests	2	5
Shareholders' equity:	_	J
Preferred stock	_	_
Common stock	_	_
Treasury stock, at cost	(781)	(403)
Additional paid-in capital	495	469
Retained earnings	1,043	799
Accumulated other comprehensive income (loss), net	(583)	197
Total shareholders' equity	174	1,062
	1/7	1,001

Table 1 Segment Data and Reconciliation of Operating Profit (Loss) to Operating EBITDA - a Non-U.S. GAAP Measure

	Three Months Ended December 31,		Twelve Mon	
(in \$ millions)	2008	2007	2008	2007
Net Sales				
Advanced Engineered Materials	195	253	1,061	1,030
Consumer Specialties	286	279	1,155	1,111
Industrial Specialties	277	331	1,406	1,346
Acetyl Intermediates	656	1,083	3,875	3,615
Other Activities <sup>1</sup>	1	0	2	2
Intersegment eliminations	(129)	(186)	(676)	(660)
<u>Total</u>	1,286	1,760	6,823	6,444
Operating Profit (Loss)				
Advanced Engineered Materials	(48)	30	32	133
Consumer Specialties	52	69	190	199
Industrial Specialties	(8)	26	47	28
Acetyl Intermediates	(116)	276	309	616
Other Activities <sup>1</sup>	(32)	(77)	(138)	(228)
Total	(152)	324	440	748
Equity Earnings, Cost — Dividend Income and Other Income (Expense)	_	7	25	55
Advanced Engineered Materials	5	7	37	55
Consumer Specialties	(2)	3	47	40
Industrial Specialties		_		
Acetyl Intermediates	30	27	125	78
Other Activities <sup>1</sup>	3	8	20	
Total	36	45	229	<u>173</u>
Other Charges and Other Adjustments <sup>2</sup>				
Advanced Engineered Materials	22	(10)	25	(5)
Consumer Specialties	2	(27)	3	(16)
Industrial Specialties	2	(1)	13	32
Acetyl Intermediates	75	(97)	108	(69)
Other Activities <sup>1</sup>	4	42	22	140
Total	105	(93)	171	82
Depreciation and Amortization Expense				
Advanced Engineered Materials	18	18	<b>7</b> 6	69
Consumer Specialties	13	12	53	51
Industrial Specialties	14	16	57	59
Acetyl Intermediates	32	25	134	106
Other Activities <sup>1</sup>	2	2	9	6
Total	79	73	329	291
Operating EDITO A				
Operating EBITDA Advanced Engineered Materials	(3)	45	170	252
		57	293	252 274
Consumer Specialties Industrial Specialties	65	41	293 117	
Acetyl Intermediates	8 21	231	676	119 731
Other Activities <sup>1</sup>		(25)		
	(23)		(87)	(82)
<u>Total</u>	68	349	1,294	1,294

Other Activities primarily includes corporate selling, general and administrative expenses and the results from captive insurance companies.

See Table 7.

Table 2
Factors Affecting Fourth Quarter 2008 Segment Net Sales Compared to Fourth Quarter 2007

(in percent)	Volume	Price	Currency	Other <sup>1</sup>	Total
Advanced Engineered Materials	-25 %	6 %	-4 %	0 %	-23 %
Consumer Specialties	-6 %	10 %	-1 %	0 %	3 %
Industrial Specialties	-19 %	7 %	-4 %	0 %	-16 %
Acetyl Intermediates	-30 %	-7 %	-2 %	0 %	-39 %
Total Company	-26 %	-1 %	-3 %	3 %	-27 %

#### Factors Affecting Twelve Months 2008 Segment Net Sales Compared to Twelve Months 2007

(in percent)	Volume	Price	Currency	Other <sup>1</sup>	Total
Advanced Engineered Materials	-4 %	3 %	4 %	0 %	3 %
Consumer Specialties	-6 %	7 %	1 %	2 %	4 %
Industrial Specialties	-10 %	11 %	4 %	-1 %	4 %
Acetyl Intermediates	-3 %	7 %	3 %	0 %	7 %
Total Company	-5 %	8 %	3 %	0 %	6 %

Primarily represents net sales from APL divestiture of AT Plastics Films business and captive insurance companies (Total Company).

Table 3

Cash Flow Information

	Twelve Montl Decembe	
(in \$ millions)	2008	2007
Net cash provided by operating activities	568	566
Net cash provided by (used in) investing activities <sup>1</sup>	(184)	143
Net cash used in financing activities	(498)	(714)
Exchange rate effects on cash	(35)	39
Cash and cash equivalents at beginning of period	825	791
Cash and cash equivalents at end of period	676	825

<sup>2008</sup> includes \$311 million of cash received and \$185 million of capital expenditures related to the Ticona Kelsterbach plant relocation.

Table 4
Cash Dividends Received

	Three Months Ended		Twelve Months Ended	
	Decemb	December 31,		er 31,
(in \$ millions)	2008	2007	2008	2007
Dividends from equity investments	2	3	64	57
Dividends from cost investments	29	23	167	116
Total	31	26	231	173

Table 5

Net Debt — Reconciliation of a Non-U.S. GAAP Measure

(in \$ millions)	December 31, 2008	December 31, 2007
Short-term borrowings and current installments of long-term debt — third party and affiliates	233	272
Long-term debt	3,300	3,284
Total debt	3,533	3,556
Less: Cash and cash equivalents	676	825
Net Debt	2,857	2,731

Table 6
Adjusted Earnings (Loss) Per Share — Reconciliation of a Non-U.S. GAAP Measure

	Three Months Ended December 31,		Twelve Months Ended December 31,	
(in \$ millions, except per share data)	2008	2007	2008	2007
Earnings (loss) from continuing operations before tax and minority				
interests	(178)	313	439	447
Non-GAAP Adjustments:				
Other charges and other adjustments <sup>1</sup>	105	(93)	171	82
Refinancing costs				254
Adjusted Earnings (loss) from continuing operations before tax and				
minority interests	(73)	220	610	783
Income tax (provision) benefit on adjusted earnings <sup>2</sup>	19	(62)	(159)	(219)
Minority interests		(1)	1	(1)
Adjusted Earnings (loss) from continuing operations	(54)	157	452	563
Preferred dividends	(2)	(3)	(10)	(10)
Adjusted net earnings (loss) available to common shareholders	(56)	154	442	553
Add back: Preferred dividends	2	3	10	10
Adjusted net earnings (loss) for adjusted EPS	(54)	157	452	563
Diluted shares (millions)				
Weighted average shares outstanding	143.5	151.7	148.4	154.5
Assumed conversion of Preferred Shares		12.0	12.0	12.0
Assumed conversion of Restricted Stock	_	0.6	0.5	0.3
Assumed conversion of stock options	_	4.3	2.6	4.4
Total diluted shares	143.5	168.6	163.5	171.2
Adjusted EPS	0.93	0.93	2.77	3.29

See Table 7 for details

The adjusted tax rate for the three and twelve months ended December 31, 2008 is 26% based on the forecasted adjusted tax rate for 2008.

The impact of inventory accounting adjustments on Adjusted EPS is \$0.48 calculated as \$101 million tax effected at 26% divided by 155.9 million diluted shares for the three months ended December 31, 2008.

Page 12 of 13

Table 7
Reconciliation of Other Charges and Other Adjustments

#### Other Charges:

	Three Month December		Twelve Months Ended December 31,	
(in \$ millions)	2008	2007	2008	2007
Employee termination benefits	2	5	21	32
Plant/office closures	_	7	7	11
Insurance recoveries associated with plumbing cases	_	(2)	_	(4)
Long-term compensation triggered by Exit Event	_	_	_	74
Asset impairments	94	_	115	9
Clear Lake insurance recoveries	(15)	(40)	(38)	(40)
Resolution of commercial disputes with a vendor	_	(31)	_	(31)
Sorbates settlement	_	_	(8)	_
Ticona Kelsterbach plant relocation	4	1	12	5
Other	(1)		(1)	2
Total	84	(60)	108	58

#### Other Adjustments: 1

	Three Mon Decemb		Twelve Months Ended December 31,		Income Statement
(in \$ millions)	2008	2007	2008	2007	Classification
Ethylene pipeline exit costs	_	_	(2)	10	Other income (expense), net
Business optimization	6	8	33	18	SG & A
Foreign exchange loss related to refinancing transaction	_	_	_	22	Other income (expense), net
Ticona Kelsterbach plant relocation	2	_	(4)	_	Cost of Sales
Plant closures	9	_	23	_	Cost of Sales
AT Plastics films sale	_	_	_	7	Gain on disposition
Gain on Edmonton sale	_	(34)	_	(34)	Gain on disposition
Other	4	(7)	13	1	Various
Total	21	(33)	63	24	
Total other charges and other adjustments	105	(93)	171	82	

<sup>1</sup> These items are included in net earnings but not included in other charges.

Table 8 **Equity Affiliate Preliminary — Total — Unaudited** 

	Three Mon Decemb		Twelve Months Ended December 31,	
(in \$ millions)	2008	2007	2008	2007
Net Sales				
Ticona Affiliates <sup>1</sup>	277	336	1,394	1,270
Infrasery <sup>2</sup>	537	623	2,243	1,798
Total	814	959	3,068	3,068
Operating Profit				
Ticona Affiliates	17	40	133	188
Infraserv	19	26	98	87
Total	36	66	231	275
Depreciation and Amortization				
Ticona Affiliates	22	17	<b>76</b>	56
Infraserv	21	26	106	87
Total	43	43	182	143
Affiliate EBITDA <sup>3</sup>				
Ticona Affiliates	39	57	209	244
Infraserv	40	52	204	174
Total	79	109	418	418
Net Income				
Ticona Affiliates	10	21	77	119
Infraserv	6	18	55	77
Total	16	132	132	196
Net Debt				
Ticona Affiliates	216	208	216	208
Infraserv	508	39	508	39
Total	724	724	247	247

#### Equity Affiliate Preliminary Results — Celanese Proportional Share — Unaudited <sup>4</sup>

	Three Mont Decemb		Twelve Mon Decemb	
(in \$ millions)	2008	2007	2008	2007
Net Sales				
Ticona Affiliates	127	155	642	587
Infraserv	173	199	722	587
Total	300	364	1,174	1,174
Operating Profit				
Ticona Affiliates	8	19	61	89
Infraserv	9	9	34	29
Total	17	28	95	118
Depreciation and Amortization				
Ticona Affiliates	10	8	35	26
Infrasery	6	11	34	31
Total	16	69	69	57
LOGILL TONOR 2				
Affiliate EBITDA <sup>3</sup>	10	27	0.6	11.7
Ticona Affiliates	18	27	96	115
Infraserv	15	20	68	59
Total	33	4	164	174
Equity in net earnings of (as reported on the affiliates Income Statement)				
Ticona Affiliates	4	9	35	56
Infrasery	4	8	19	26

Total	8	17	54	82
Affiliate EBITDA in excess of Equity in net earnings of affiliates <sup>5</sup>				
Ticona Affiliates	14	18	61	59
Infraserv	11	12	49	33
Total	25	30	110	92
Net Debt				
Ticona Affiliates	98	96	98	96
Infraserv	160	20	160	20
Total	258	116	258	116

Ticona Affiliates includes Polyplastics (45% ownership), Korean Engineering Plastics (50%), Fortron Industries (50%), and Una SA (50%)

Infraserv includes Infraserv Entities valued as equity investments (Infraserv Höchst — 31% ownership, Infraserv Gendorf — 39% and Infraserv Knapsack 28%)

<sup>&</sup>lt;sup>3</sup> Affiliate EBITDA is the sum of Operating Profit and Depreciation and Amortization, a non-U.S. GAAP measure

<sup>&</sup>lt;sup>4</sup> Calculated as the product of figures from the above table times Celanese ownership percentage

<sup>&</sup>lt;sup>5</sup> Product of Celanese proportion of Affiliate EBITDA less Equity in net earnings of affiliates; not included in Celanese operating EBITDA



## Celanese 4Q 2008 Earnings

## Conference Call / Webcast

Tuesday, February 3, 2009 9:00 a.m. ET

Dave Weidman, Chairman and CEO Steven Sterin, Senior Vice President and CFO





### Forward Looking Statements, Reconciliation and Use of Non-GAAP Measures to U.S. GAAP

#### Forward Looking Statements

This presentation may contain "forward-looking statements," which include information concerning the company's plans, objectives, goals, strategies, future revenues or performance, capital expenditures, financing needs and other information that is not historical information. When used in this release, the words 'outbook,' "forecast," "estimates," "expects," "anticipates," "projects," "plans, "intends," "believes," and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon current expectations and beliefs and

#### Reconciliation of Non-U.S. GAAP Measures to U.S. GAAP

This presentation reflects five performance measures, operating EBITDA, affiliate EBITDA, adjusted earnings per share, net debt and adjusted free cash flow, as non-U.S. GAAP measures. The most directly comparable financial measure presented in accordance with U.S. GAAP in our consolidated financial statements for operating EBITDA is operating print, for affiliate EBITDA is equity in net earnings of affiliates; for adjusted earnings per share is earnings per common share-diluted, for net debt; and for adjusted free cash flow is cash flow from operations.

#### Use of Non-U.S. GAAP Financial Information

- ► Operating EBITDA, a measure used by management to measure performance, is defined as operating profit from continuing operations, plus equity in net earnings from affiliates, other income and depreciation and amortization, and further adjusted for other charges and adjustments. We provide guidance on operating EBITDA and are unable to reconcile forecasted operating EBITDA to a GAAP financial measure because a forecast of Other Charges and Adjustments is not practical. Our management believes operating EBITDA is useful to investors because it is one of the primary measures our management uses for its planning and budgeting processes and to monitor and evaluate financial and operating results. Operating EBITDA is not a recognized term under U.S. GAAP and does not purport to be an alternative to operating profit as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. Because not all companies use identical calculations, this presentation of operating EBITDA may not be comparable to other similarly titled measures of other comparable to other similarly titled measures of other comparable EBITDA is not intended to be a measure of five cash flow for management's discretionary use, as it does not consider certain cash requirements such as interest payments, tax payments and debt service requirements nor does it represent the amount used in our debt covenants.
- Affiliate EBITDA, a measure used by management to measure performance of its equity investments, is defined as the proportional operating profit plus the proportional depreciation and amortization of its equity investments. Affiliate EBITDA, including Celanese Proportional Share of affiliate information on Table 8, is not a recognized term under U.S. GAAP and is not meant to be an alternative to operating cash flow of the equity investments. The company has determined that it does not have sufficient ownership for operating control of these investments to consider their results on a consolidated basis. The company believes that investors should consider affiliate EBITDA when determining the equity investments overall value in the company.
- ► Adjusted earnings per share is a measure used by management to measure performance. It is defined as net earnings (loss) available to common shareholders plus preferred dividends, adjusted for other charges and adjustments, and divided by the number of basic common shares, diluted preferred shares and are unable to reconcile forecasted adjusted earnings per share to a GAAP financial measure without unreasonable effort because a forecast of Other flems is not per flems is not be believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding various financial and business trends relating to our financial condition and results of operations, and that when U.S. GAAP information is viewed in conjunction with non-U.S. GAAP information is viewed in conjunction with non-U.S. GAAP financial information is not intended to be considered in isolation or as a substitute for U.S. GAAP financial information is not.
- The tax rate used for adjusted earnings per share is the tax rate based on our initial guidance, less changes in uncertain tax positions. We adjust this tax rate during the year only if there is a substantial change in our underlying operations; an updated forecast would not necessarily result in a change to our tax rate used for adjusted earnings per share. The adjusted tax rate may differ significantly from the tax rate used for U.S. GAAP reporting in any given reporting period. It is not practical to reconcile our prospective adjusted tax rate to the actual U.S. GAAP tax rate in any future period.
- ➤ Net debt is defined as total debt less cash and cash equivalents. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's capital structure. Our management and credit analysts use net debt to evaluate the company's capital structure and assess credit quality. This non-U.S. GAAP information is not intended to be considered in isolation or as a substitute for U.S. GAAP financial information.
- Adjusted free cash flow is defined as cash flow from operations less capital expenditures, other productive asset purchases, operating cash from discontinued operations and certain other charges and adjustments. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's cash flow. Our management and credit analysts use adjusted free cash flow to evaluate the company's liquidity and assess credit quality. This non-U.S. GAAP information is not intended to be considered in isolation or as a substitute for U.S. GAAP financial information.

#### Results Unaudited

The results presented in this presentation, together with the adjustments made to present the results on a comparable basis, have not been audited and are based on internal financial data furnished to management. Quarterly results should not be taken as an indication of the results of operations to be reported for any subsequent period or for the full fiscal year.



Dave Weidman

Chairman and Chief Executive Officer

3

## Celanese Corporation 4Q and full year 🥭 Celanese 2008 highlights



in millions (except EPS)	4 <sup>th</sup> Qtr 2008	4 <sup>th</sup> Qtr 2007	FY 2008	FY 2007
Net Sales	\$1,286	\$1,760	\$6,823	\$6,444
Operating Profit/(Loss)	(\$152)	\$324	\$440	\$748
Adjusted EPS	(\$0.38)	\$0.93	\$2.77	\$3.29
Operating EBITDA	\$68	\$349	\$1,169	\$1,294

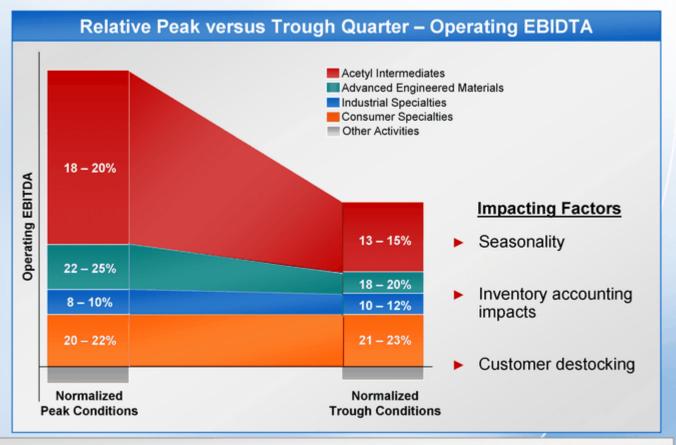
#### Fourth Quarter 2008:

- Significant cash generation
- ► Inventory accounting impact of ~\$0.48/share¹ included in Adjusted **EPS**

Note: All 2007 figures exclude results of the divested Oxo Alcohol business and the discontinued Edmonton Methanol business. \$101 million inventory accounting impact tax effected at 26% divided by 155.9 million diluted shares for the three months ended December 31, 2008.



## Peak and trough relative performance

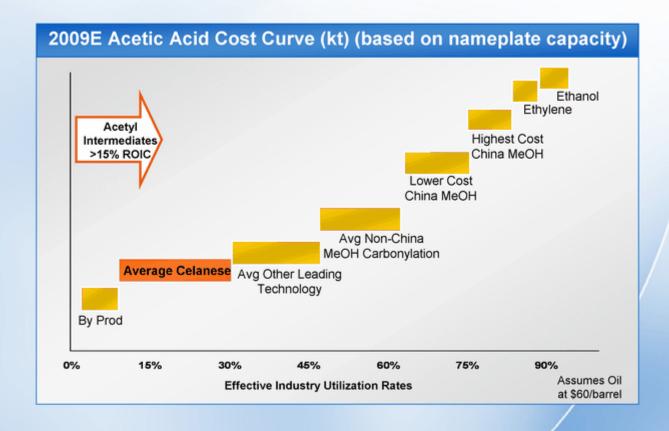


Trough defined as four quarters of sustained -1% to 1% global GDP

Note: Earnings from strategic affiliates included in total Operating EBITDA amounts but excluded from margin % amounts



## Advantaged technology and cost position



Source: Celanese estimates, available public data



Steven Sterin
Senior Vice President and CFO



# Celanese Corporation financial highlights

in millions (except EPS)	4 <sup>th</sup> Qtr 2008	4 <sup>th</sup> Qtr 2007	FY 2008	FY 2007
Net Sales	\$1,286	\$1,760	\$6,823	\$6,444
Operating Profit/(Loss)	(\$152)	\$324	\$440	\$748
Net Earnings/(Loss)	(\$159)	\$214	\$278	\$426
Other Charges/Adjustments	\$105	(\$93)	\$171	\$82
Adjusted EPS	(\$0.38)	\$0.93	\$2.77	\$3.29
Effective Tax Rate	26%	28%	26%	28%
Diluted Share Basis	143.5	168.6	163.5	171.2
Operating EBITDA	\$68	\$349	\$1,169	\$1,294

#### 4Q 2008

- 4Q 2008 net sales decreased 27% on significant volume declines
  - Weak global demand
  - Unprecedented inventory destocking
- Operating profit was a loss of \$152 million due to lower volumes, inventory accounting impacts of ~\$101 million and ~\$94 million of asset impairment charges
- Adjusted EPS fell to (\$0.38)/share
- Operating EBITDA decreased to \$68 million

#### FY 2008

- FY 2008 net sales increased 6% on higher pricing and favorable currency across all businesses
- Operating profit decreased 41% to \$440 million and includes ~\$166 million in asset impairment charges and other restructuring costs
- Adjusted EPS down 16% to \$2.77/share
- Operating EBITDA decreased 10% to \$1,169 million reflecting the impacts of destocking, inventory accounting and weak global demand during the fourth quarter

## **Consumer Specialties**



in millions	4 <sup>th</sup> Qtr 2008	4 <sup>th</sup> Qtr 2007	FY 2008	FY 2007
Net Sales	\$286	\$279	\$1,155	\$1,111
Operating EBITDA	\$65	\$57	\$293	\$274

#### Fourth Quarter 2008:

- Net sales increase primarily driven by higher pricing which more than offset lower volumes and unfavorable currency
- Easing raw material and energy costs resulted in margin expansion
- Operating EBITDA improvement demonstrates sustained earnings performance during challenging economic environment

#### Outlook:

- Stable volumes expected in 2009
- Continued margin expansion with ongoing decreases in energy and raw material costs

5

## **Industrial Specialties**



in millions	4 <sup>th</sup> Qtr 2008	4 <sup>th</sup> Qtr 2007	FY 2008	FY 2007
Net Sales	\$277	\$331	\$1,406	\$1,346
Operating EBITDA	\$8	\$41	\$117	\$119

#### Fourth Quarter 2008:

- Net sales decrease primarily driven by lower volumes and unfavorable currency effects
- Higher pricing helped to offset significant volume declines
- Inventory accounting impacts (\$15 million) and lower volumes primary reason for decrease in Operating EBITDA

#### Outlook:

- Volumes in North America and Europe remain challenged
- Continued success in Asia and new product development help offset volume weakness
- Raw material and energy cost reductions should positively impact margins

## **Advanced Engineered Materials**



in millions	4 <sup>th</sup> Qtr 2008	4 <sup>th</sup> Qtr 2007	FY 2008	FY 2007
Net Sales	\$195	\$253	\$1,061	\$1,030
Operating EBITDA	(\$3)	\$45	\$170	\$252

#### Fourth Quarter 2008:

- Net sales decreased as positive pricing actions and improved mix could not offset significant volume pressures
- Substantial reductions in US and European automotive production but only modest declines in many non-automotive applications
- Operating EBITDA loss due to lower volumes, inventory accounting impacts (\$23 million) and lower affiliate earnings

#### Outlook:

- Continued volume pressures due to further reductions in US and Europe auto builds
- Easing raw material and energy costs coupled with higher pricing should positively impact margins

## **Acetyl Intermediates**



in millions	4 <sup>th</sup> Qtr 2008	4 <sup>th</sup> Qtr 2007	FY 2008	FY 2007
Net Sales	\$656	\$1,083	\$3,875	\$3,615
Operating EBITDA	\$21	\$231	\$676	\$731

#### Fourth Quarter 2008:

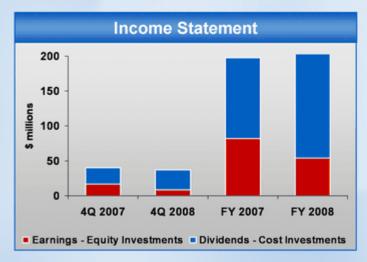
- Decrease in net sales due to substantial volume declines and lower pricing
- Global recessionary trends and unprecedented inventory destocking drove decreased volumes
- Lower raw material and energy costs could not offset lower volumes and inventory accounting impacts (\$63 million)
- Dividends from the Ibn Sina contributed \$29 million to Operating EBITDA

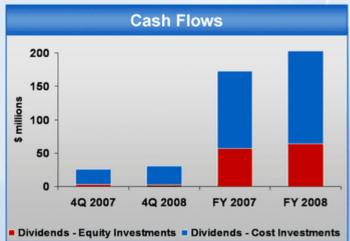
#### Outlook:

- Once destocking moderates, volumes expected to be at reduced levels inline with weaker global demand
- Margins should stabilize in 2009 due to advantaged technology and cost position

# Affiliates continue to deliver significant @ Celanese value

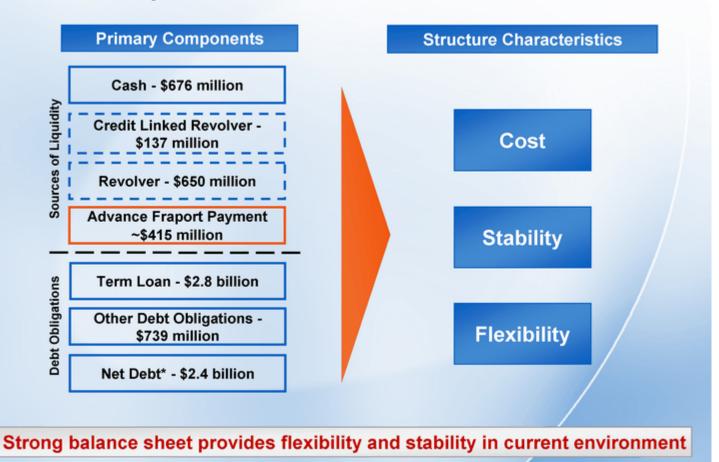
- ▶ 4Q 2008: Earnings impact of \$37 million modestly down versus prior year; Cash flows relatively flat for the period
- ► FY 2008: Total earnings impact relatively flat year over year; Increased cash flows driven by higher dividends from cost affiliates
- Outlook: cost and equity affiliates challenged by weakened global demand environment







## Celanese capital structure



Represents proforms net debt including receipt of advance payment from Fraport.



## Solid cash generation

Adjusted Free Cash Flo	Adjusted Free Cash Flow			
\$ in millions	FY2008	FY2007		
Net cash provided by operating activities	\$568	\$566		
Adjustments to operating cash for discontinued operations	(\$3)	\$84		
Net cash provided by operating activities from continuing operations	\$565	\$650		
Less: Capital expenditures	\$274	\$288		
Add: Other charges and adjustments <sup>1</sup>	\$76	\$23		
Adjusted Free Cash Flow	\$367	\$385		

Factors contributing to cash generation during 2008:

- Favorable trade working capital helped to offset lower operating performance
- Increased dividends from cost affiliates
- Lower cash taxes
- One additional interest payment versus prior year (due to timing of refinancing)
- Growth from strategic investments in Asia



## 2009 cash flow elements

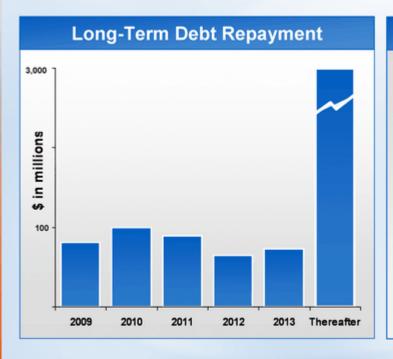
Elements of Cash Flows*				
Cash Taxes	\$80 - \$120			
Capital Expenditures	\$150 - \$175			
Reserve Spending	\$50 - \$60			
Net Interest	\$220 - \$230			
Pension	\$50 - \$60			
Dividends/Debt Service	\$80 - \$90			
Kelsterbach Relocation	\$350 - \$370			
Fraport Advance Payment	~\$415			

## **Assumptions**

- Cash taxes expected to align with adjusted earnings profile
- Productivity improvements and cost reduction programs remain a priority
- Available funding credits to significantly offset required pension contributions over the next two years



## **Continued financial flexibility**



#### Stable, Flexible & Low Cost

- Advantages of structure:
  - ► LIBOR +150 175 bps
  - ► Term loan maturity not until 2014
  - ▶ 1% annual term loan amortization
  - ► "Covenant-lite" no financial maintenance covenants on term loan
- Net debt is ~75% fixed with a 2008 average borrowing cost of ~6.96%



# 4Q 2008 Other Charges and Other Adjustments by Segment

\$ in millions	AEM	CS	IS	Al	Other	Total
Employee termination benefits	-	1	(1)	2	-	2
Ticona Kelsterbach relocation	4	-	-	-	-	4
Clear Lake insurance recoveries	-	-	-	(15)	-	(15)
Asset impairments	16	-	-	78	-	94
Other	-	-	-	(1)	-	(1)
Total other charges	20	1	(1)	64	-	84
Business optimization	-	1	1	-	4	6
Ticona Kelsterbach relocation	2	-	-	-	-	2
Plant closures	-	-	2	7	-	9
Other	-	-	-	4	-	4
Total other adjustments	2	1	3	11	4	21
Total other charges and other adjustments	22	2	2	75	4	105

## Reg G: Reconciliation of Adjusted EPS

#### Adjusted Earnings (Loss) Per Share - Reconciliation of a Non-U.S. GAAP Measure

	Three Monti Decemb		Twelve Months Ended December 31,	
(in \$ millions, except per share data)	2008	2007	2008	2007
Earnings (loss) from continuing operations				
before tax and minority interests	(178)	313	439	447
Non-GAAP Adjustments:				
Other charges and other adjustments 1	105	(93)	171	82
Refinancing costs	-	-		254
Adjusted Earnings (loss) from continuing operations				
before tax and minority interests	(73)	220	610	783
Income tax (provision) benefit on adjusted earnings <sup>2</sup>	19	(62)	(159)	(219)
Minority interests		(1)	1	(1)
Adjusted Earnings (loss) from continuing operations	(54)	157	452	563
Preferred dividends	(2)	(3)	(10)	(10)
Adjusted net earnings (loss) available to common shareholders	(56)	154	442	553
Add back: Preferred dividends	2	3	10	10
Adjusted net earnings (loss) for adjusted EPS	(54)	157	452	563
Diluted shares (millions)				
Weighted average shares outstanding	143.5	151.7	148.4	154.5
Assumed conversion of Preferred Shares		12.0	12.0	12.0
Assumed conversion of Restricted Stock		0.6	0.5	0.3
Assumed conversion of stock options		4.3	2.6	4.4
Total diluted shares	143.5	168.6	163.5	171.2
Adjusted EPS	(0.38)	0.93	2.77	3.29

<sup>1</sup> See Table 7 for details

<sup>&</sup>lt;sup>2</sup> The adjusted tax rate for the three and twelve months ended December 31, 2008 is 26% based on the forecasted adjusted tax rate for 2008.

<sup>&</sup>lt;sup>3</sup> The impact of inventory accounting adjustments on Adjusted EPS is \$0.48 calculated as \$101 million tax effected at 26% divided by 155.9 million diluted shares for the three months ended December 31, 2008.



## Reg G: Reconciliation of Net Debt

#### Net Debt - Reconciliation of a Non-U.S. GAAP Measure

(in \$ millions)	December 31, 2008	December 31, 2007
Short-term borrowings and current		
installments of long-term debt - third party and affiliates	233	272
Long-term debt	3,300	3,284
Total debt	3,533	3,556
Less: Cash and cash equivalents	676	825
Net Debt	2,857	2,731



## Reg G: Other Charges and Other Adjustments

#### Reconciliation of Other Charges and Other Adjustments

#### Other Charges:

	Three Mont Decemb		Twelve Month December	
(in \$ millions)	2008	2007	2008	2007
Employee termination benefits	2	5	21	32
Plant/office closures		7	7	11
Insurance recoveries associated with plumbing cases		(2)		(4)
Long-term compensation triggered by Exit Event				74
Asset impairments	94	-	115	9
Clear Lake insurance recoveries	(15)	(40)	(38)	(40)
Resolution of commercial disputes with a vendor		(31)		(31)
Sorbates settlement		-	(8)	-
Ticona Kelsterbach plant relocation	4	1	12	5
Other	(1)	-	(1)	2
Total	84	(60)	108	58

#### Other Adjustments: 1

	Three Months Ended December 31,		nber 31, December 31, 2007 2008 2007 - (2) 11 8 33 16 2: - (4)	
(in \$ millions)				
Ethylene pipeline exit costs		-	(2)	10
Business optimization	6	8	33	18
Foreign exchange loss related to refinancing transaction				22
Ticona Kelsterbach plant relocation	2		(4)	-
Plant closures	9	-	23	-
AT Plastics films sale		-		7
Gain on Edmonton sale		(34)		(34)
Other	4	(7)	13	1
Total	21	(33)	63	24
Total other charges and other adjustments	105	(93)	171	82

Income
Statement
Classification
Other income (expense), net
SG&A
Other income (expense), net
Cost of sales
Cost of sales
Gain on disposition
Gain on disposition
Various

These items are included in net earnings but not included in other charges.

Segment Data and Recondiliation of Operating Profit (Loss) to Operating EBITDA - a Non-U.S. GAAP Measure



## Reg G: Reconciliation of Operating EBITDA

(in \$ millions)	2008 20	2002		
Mad Calan		2004	2008	2007
Net calles				
Advanced Engineered Materials	195	253	1,061	1,030
Consumer Specialties	286	279	1,155	1,111
Industrial Specialties	772	331	1,406	1,346
Acetyl Intermediates	929	1,083	3,875	3,615
Other Activities 1	-	0	2	
Intersegment eliminations	(129)	(186)	(676)	(660)
Total	1,286	1,760	6,823	6,4
Operating Profit (Loss)				
Advanced Fronteered Materials	(48)	30	32	133
Consumer Specialties	52	8 8	190	190
Industrial Specialties	(8)	38	47	28
Acetyl Intermediates	(116)	276	309	616
Other Activities 1	(32)	(77)	(138)	0
Total	(152)	324	440	748
Equity Earnings, Cost - Dividend Income and Other Income (Expense)	ne and Other Income (Expens	(se)		400
Advanced Engineered Materials	. 10	7	37	
Consumer Specialties	(2)	6	47	
Industrial Specialties				
Acetyl Intermediates	30	27	125	78
Other Activities 1	6	89	20	
Total	36	45	229	173
Other Charges and Other Adjustments 2	N			
Advanced Engineered Materials	22	(10)	25	
Consumer Specialties	2	(27)	3	(16)
Industrial Specialties	2	£	13	32
Acetyl Intermediates	75	(97)	108	(69)
Other Activities 1	4	42	22	140
Total	105	(93)	171	
Depreciation and Amortization Expense	g			
Advanced Engineered Materials	18	18	76	69
Consumer Specialties	13	12	53	5
Industrial Specialties	14	16	22	29
Acetyl Intermediates	32	22	134	106
Other Activities 1	2	2	6	
Total	62	73	329	291
Operating EBITDA				
Advanced Engineered Materials	(3)	45	170	252
Consumer Specialties	65	57	293	274
Industrial Specialties	60	41	117	119
Acetyl Intermediates	21	231	929	731
Other Activities 1	(23)	(25)	(87)	(82)
Total	99			ŀ



# Reg G: Equity Affiliate Preliminary Results and Celanese Proportional Share - Unaudited

	Three Month	s Ended	Twelve Months Ended	
(in \$ millions)	Decembe	r 31,	December	31,
	2008	2007	2008	2007
Net Sales				
Ticona Affiliates	277	336	1,394	1,270
Infraserv <sup>2</sup>	537	623	2,243	1,798
Total	814	959	3,637	3,068
Operating Profit				
Ticona Affiliates	17	40	133	188
Infrasery	19	26	98	87
Total	36	66	231	275
Depreciation and Amortizatio Ticona Affiliates Infrasery	n 22 21	17 26	76 106	56
Total	43	43	100	143
Affiliate EBITDA <sup>3</sup>				
Ticona Affiliates	39 40	57	209	244
Infraserv Total	79	52 109	413	174
Net Income Ticona Affiliates	10	21	π	119
Infrasery		18	55	77
Total	16	39	132	196
			TOTAL .	100
Net Debt				
Ticona Affiliates	216	208	216	208
Infrasery	508	39	508	39
Total	724	247	724	247

	Three Month	n Ended	Twelve Months Ended		
(in \$ millions)	Decembe	r 31,	December 31,		
	2008	2007	2008	2007	
Net Sales					
Ticona Affiliates	127	155	842	587	
Infrasery	173	199	722	587	
Total	300	354	1,364	1,174	
Operating Profit					
Ticona Affiliates		19	61	89	
Infrasery	9	9	34	29	
Total	17	28	95	118	
Depreciation and Amortization					
Ticona Affiliates	10	8	35	26	
Infrasery		11	34	31	
Total	16	19	69	57	
Affiliate EBITDA <sup>3</sup>		6			
Ticona Affiliates	18	27	96	115	
Infrasery	15	20	68	59	
Total	33	47	164	174	
Equity in net earnings of affiliates	(as reported on the income t	Statement)			
Ticona Affiliates	4	9	35	56	
infrasery	4	8	19	26	
Total	8	17	54	82	
Affiliate EBITDA in excess of Equi					
Ticona Affiliates	14	18	61	59	
Infrasery	11	12	49	33	
Total	25	30	110	92	
Net Debt			/		
Ticona Affiliates	98	96	98	96	
Infrasery	160	20	160	20	
Total	258	116	258	116	

Ticona Affiliates includes Polyplastics (45% ownership), Korean Engineering Plastics (50%), Fortron Industries (50%), and Una SA (50%)

Infraserv includes Infraserv Entities valued as equity investments (Infraserv Höchst - 31% ownership, Infraserv Gendorf - 39% and Infraserv Knapsack 26%)

Affiliate EBITDA is the sum of Operating Profit and Depreciation and Amortization, a non-U.S. GAAP measure

<sup>&</sup>quot;Calculated as the product of figures from the above table times Celanese ownership percentage

Product of Celanese proportion of Affiliate EBITDA less Equity in net earnings of affiliates; not included in Celanese operating EBITDA