

CELANESE CORP

FORM 8-K (Current report filing)

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CIK 0001306830

Symbol CE

SIC Code 2820 - Plastic Material, Synthetic Resin/Rubber, Cellulos (No Glass)

Industry Commodity Chemicals

Sector Basic Materials

Fiscal Year 12/31



UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

Current Report

Pursuant to Section 13 or $15(\mbox{d})$ of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 28, 2013

CELANESE CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE	001-32410	98-0420726
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
	222 West Las Colinas Blvd. Suite 900N, Irving, TX 75039	,
	(Address of Principal Executive Offices) (Zip Code)	
R	egistrant's telephone number, including area code: (972) 443-4	1000
	Not Applicable	
	(Former name or former address, if changed since last report)):
Check the appropriate box below if the Form 8-K filing in General Instruction A.2. below):	s intended to simultaneously satisfy the filing obligation of the	registrant under any of the following provisions (see
] Written communications pursuant to Rule 425 under t	he Securities Act (17 CFR 230.425)	
] Soliciting material pursuant to Rule 14a-12 under the	Exchange Act (17 CFR 240.14a-12)	
] Pre-commencement communications pursuant to Rule	14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	
] Pre-commencement communications pursuant to Rule	13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	

Item 2.02 Results of Operations and Financial Condition

On January 28, 2013, Celanese Corporation (the "Company") issued a press release reporting the financial results for its fourth quarter 2012. A copy of the press release is attached to this Current Report on Form 8-K ("Current Report") as Exhibit 99.1 and is incorporated herein solely for purposes of this Item 2.02 disclosure.

Item 7.01 Regulation FD Disclosure

On January 29, 2013, Mark C. Rohr, Chairman of the Board of Directors and Chief Executive Officer of the Company, and Steven M. Sterin, Senior Vice President and Chief Financial Officer of the Company, will make a presentation to investors and analysts via a webcast hosted by the Company at 10:00 a.m. ET (9:00 a.m. CT). The webcast, prepared remarks from Mark Rohr and Steven Sterin and a slide presentation may be accessed on our website at www.celanese.com under Investor section. A copy of the slide presentation and a copy of the prepared remarks posted for the webcast are attached to this Current Report as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated herein solely for purposes of this Item 7.01 disclosure.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

Exhibit Number	<u>Descriptions</u>
99.1	Press Release dated January 28, 2013*
99.2	Slide Presentation dated January 28, 2013*
99.3	Prepared Remarks from M. Rohr and S. Sterin dated January 28, 2013*

*In connection with the disclosure set forth in Item 2.02 and Item 7.01, the information in this Current Report, including the exhibits attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Current Report, including the exhibits, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any incorporation by reference language in any such filing. This Current Report will not be deemed an admission as to the materiality of any information in this Current Report that is required to be disclosed solely by Regulation FD.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CELANESE CORPORATION

By: /s/ James R. Peacock III

Name: James R. Peacock III

Title: Vice President, Deputy General Counsel and Assistant Corporate Secretary

Date: January 28, 2013

Exhibit Index

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^{*} In connection with the disclosure set forth in Item 2.02 and Item 7.01, the information in this Current Report, including the exhibits attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Current Report, including the exhibits, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any incorporation by reference language in any such filing. This Current Report will not be deemed an admission as to the materiality of any information in this Current Report that is required to be disclosed solely by Regulation FD.



Celanese Corporation

222 West Las Colinas Blvd. Suite 900N Irving, Texas 75039

Celanese Corporation Reports Fourth Quarter 2012 Results, Adjusted Earnings Increased 16 Percent Over Prior Year,

Expect 2013 Earnings Growth of 12 to 14 Percent

Dallas, January 28, 2013: Celanese Corporation (NYSE: CE), a global technology and specialty materials company, today reported fourth quarter 2012 adjusted earnings per share of \$0.67, a 16 percent increase over the prior year period, driven by expanded operating EBITDA margins in the company's Consumer Specialties, Advanced Engineered Materials and Acetyl Intermediates segments. Diluted earnings per share from continuing operations for the quarter were \$0.60 compared with \$0.61 last year.

	The	Three Months Ended December 31,			Year Ended December 31,		
(in \$ millions, except per share data) - Unaudited	201	2	2011	2	012		2011
Net sales	1	1,501	1,614		6,418		6,763
Operating profit (loss)		86	97		511		690
Net earnings (loss) attributable to Celanese Corporation		95	95		605		607
Operating EBITDA ¹		254	243		1,209		1,362
Diluted EPS - continuing operations	\$	0.60	0.61	\$	3.81	\$	3.81
Diluted EPS - total	\$	0.59	0.60	\$	3.79	\$	3.82
Adjusted EPS ²	\$	0.67	0.58	\$	3.80	\$	4.47

Non-U.S. GAAP measure. See reconciliation in Table 1A.

"Celanese completed 2012 with strong fourth quarter results reflecting the breadth of our global footprint, the depth of our product portfolio and our success in delivering innovative customer applications while also improving our cost position. As a result, we expanded operating EBITDA margins by 180 basis points and increased adjusted earnings per share by 16 percent over the prior year period even with a challenging economic environment and continued trough-like demand for acetyl products and derivatives," said Mark Rohr, chairman and chief executive officer. "Celanese also delivered strong cash flow, ending the year with nearly \$1 billion of cash on the balance sheet and well positioned to pursue our growth initiatives and balanced capital deployment strategy in 2013."

Operating profit for the quarter was \$86 million, with sustained operating margins, compared with \$97 million in the prior year. The tax rate and diluted share count for adjusted earnings per share in the fourth quarter were 17 percent and 160.2 million, respectively. Net earnings were \$95 million in the fourth quarter of 2012 compared with the prior year results of \$95 million.

²Non-U.S. GAAP measure. See reconciliation in Table 6.

Net sales in the fourth quarter were \$1,501 million compared to \$1,614 million in the prior year. Volumes decreased 3 percent on a year-over-year basis primarily due to continued soft global demand in the company's Acetyl Intermediates segment and the Acetate footprint rationalization in its Consumer Specialties segment. Pricing also decreased 3 percent on a year-over-year basis mainly due to lower global demand for photovoltaic applications in the company's Industrial Specialties segment and lower raw material costs in its Acetyl Intermediates and Industrial Specialties segments.

Recent Highlights

- Completed a \$500 million offering of 4.625% senior unsecured notes due in 2022. In connection with completion of the offering, the company repaid \$400 million of its existing senior secured credit facility indebtedness that was set to mature in 2016 and used the remaining proceeds, together with cash on hand, to make a \$100 million contribution to its U.S. pension plan.
- Completed the shutdown of the company's acetate tow and flake manufacturing operations at its Spondon, Derby, United Kingdom site. These manufacturing operations were included in the company's Consumer Specialties segment.

Fourth Quarter Business Segment Overview

Advanced Engineered Materials

Advanced Engineered Materials delivered growth in the fourth quarter despite a challenging economic environment in Europe and normal seasonality. Net sales increased to \$299 million compared with \$292 million in the prior year period as its innovative customer-oriented solutions drove a 4 percent increase in volumes while currency had a 2 percent unfavorable impact. Fourth quarter operating EBITDA was \$88 million, a \$15 million improvement over prior year, driven by the higher volumes and higher equity earnings. Equity earnings from the company's affiliates were \$47 million compared with \$36 million in the prior year period, primarily due to a significant turnaround in its Asian affiliates in fourth quarter of 2011. Operating profit improved by \$4 million over the prior year period.

Consumer Specialties

Consumer Specialties delivered strong results in the quarter while positioning the business for enhanced future profitability through the rationalization of its manufacturing footprint with the closure of the Acetate facility at its Spondon site. Net sales in fourth quarter of 2012 were \$281 million as compared to \$306 million in the prior year period primarily due to 13 percent lower volumes as a result of the facility closure. Pricing was 5 percent higher than the prior year on continued strong global demand. Fourth quarter operating EBITDA was \$86 million, a \$13 million increase over the prior year as cost efficiencies from the footprint rationalization and higher pricing more than overcame lower volumes. Operating profit increased to \$60 million from \$59 million in fourth quarter of last year.

Industrial Specialties

Industrial Specialties' net sales in the fourth quarter of 2012 were \$251 million compared to \$272 million in the prior year period. Volumes increased 2 percent driven by increased demand in Asia and North America for Emulsions applications which was partially offset by lower European volumes. Pricing in the fourth quarter was lower than the prior year primarily due to lower demand for photovoltaic applications in EVA Performance Polymers and lower raw material costs across the segment. Operating EBITDA was \$20 million compared with \$30 million in the prior year period as increased demand in Emulsions did

not offset lower demand for premium EVA applications. Operating profit in the fourth quarter of 2012 was \$6 million compared with \$17 million in the prior year period.

Acetyl Intermediates

Net sales for Acetyl Intermediates in the fourth quarter of 2012 were \$773 million compared to \$849 million in the prior period. Global demand for acetyl products and their downstream derivatives remained at low levels during the quarter resulting in 5 percent lower pricing and 3 percent lower volumes compared to the prior year period. Operating EBITDA in the fourth quarter of 2012 was \$88 million compared with \$95 million in the same period last year. However, operating EBITDA margins expanded modestly on lower raw material costs and cost efficiencies. Operating profit was \$64 million in the fourth quarter of 2012 versus \$67 million in same quarter in 2011.

Taxes

The tax rate for adjusted earnings per share was 17 percent for 2012 and 2011. The effective tax rate for continuing operations for 2012 was 7 percent compared with 20 percent in the prior year. The lower effective tax rate in 2012 was primarily due to recognition of \$142 million in tax benefits from foreign tax credits partially offset by \$38 million from a timing difference for when the company records tax on one of its strategic affiliates.

Strategic Investments

Earnings from equity investments, which are reflected in the company's earnings and operating EBITDA, were \$79 million in the fourth quarter of 2012, a \$33 million increase from the prior year period primarily due to a significant plant turnaround in its Asian affiliates in the fourth quarter of 2011 as well as the company's share of a gain related to debt restructuring at a subsidiary of one of its Infraserv affiliates. The Infraserv gain is included in other adjustments and thereby excluded from the company's operating EBITDA for the fourth quarter and the year. The cash flow impact of equity investments in the fourth quarter was consistent with the prior year period at \$40 million.

Cash Flow

During 2012, the company generated \$722 million in cash from operating activities, an \$84 million increase from the same period last year, primarily driven by lower trade working capital versus the prior year period. The company also made total pension contributions of \$294 million in 2012, an increase of \$81 million over the prior year period. Cash used in investing activities during 2012 was \$500 million compared with \$441 million in the same period last year. The 2012 results include the company's acquisition of two product lines from Ashland Inc. and investments in future growth initiatives. Net cash provided by financing activities during 2012 was \$49 million compared with net cash used of \$253 million in the prior year. In 2012, the company completed a \$500 million unsecured notes offering and repaid \$400 million of its senior secured term loans that were set to mature in 2016. In 2011, the company used a net of \$116 million to prepay a portion of these term loans. Net debt at the end of 2012 was \$2,139 million, a \$196 million decrease from the end of 2011.

Outlook

"We anticipate the challenging global economic environment will continue into 2013, particularly with the uncertainty in the European Union. Growth in China should improve throughout the year but I expect that growth to be modest when compared to historic levels," said Rohr. "Earnings growth in 2013, despite the impact of a two percentage point increase in our adjusted tax rate, should be consistent with our long-term growth objectives of 12 to 14 percent and be driven by Celanese-specific initiatives. We remain focused on growth platforms that expand the company's addressable opportunities and technology innovation that enhances the competitive position of our high volume products. In 2013, we will continue to take steps to reduce the impact of a challenging global economy on some of our portfolio, while accelerating the return on businesses where our solutions capability is opening new windows of opportunity for our customers."

The company's earnings presentation and prepared remarks related to the fourth quarter results will be posted on its website at www.celanese.com in the investor section after market close on January 28.

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Celanese Corporation is a global technology leader in the production of differentiated chemistry solutions and specialty materials used in most major industries and consumer applications. With sales almost equally divided between North America, Europe and Asia, the company uses the full breadth of its global chemistry, technology and business expertise to create value for customers and the corporation. Celanese partners with customers to solve their most critical needs while making a positive impact on its communities and the world. Based in Dallas, Texas, Celanese employs approximately 7,600 employees worldwide and had 2012 net sales of \$6.4 billion. For more information about Celanese Corporation and its product offerings, visit www.celanese.com or our blog at <a href="https://www.celane

Forward-Looking Statements

This release may contain "forward-looking statements," which include information concerning the company's plans, objectives, goals, strategies, future revenues or performance, capital expenditures, financing needs and other information that is not historical information. When used in this release, the words "outlook," "forecast," "expects," "anticipates," "projects," "plans," "intends," "believes," "may," "can," "could," "might," "will" and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon current expectations and beliefs and various assumptions. There can be no assurance that the company will realize these expectations or that these beliefs will prove correct.

There are a number of risks and uncertainties that could cause actual results to differ materially from the results expressed or implied in the forward-looking statements contained in this release. These risks and uncertainties include, among other things: changes in general economic, business, political and regulatory conditions in the countries or regions in which we operate; the length and depth of product and industry business cycles, particularly in the automotive, electricia, electronics and construction industries; changes in the price and availability of raw materials, particularly changes in the demand for, supply of, and market prices of ethylene, methanol, natural gas, wood pulp and carbon monoxide and the prices for electricity and other energy sources; the ability to pass increases in raw material prices on to customers or otherwise improve margins through price increases; the ability to maintain plant utilization rates and to implement planned capacity additions and expansions; the ability to improve productivity by implementing technological improvements to existing plants; increased price competition and the introduction of competing products by other companies; market acceptance of our technology; the ability to obtain governmental approvals and to construct facilities on terms and schedules acceptable to the company; changes in the degree of intellectual property and other legal protection afforded to our products or technology, or the theft of such intellectual property; compliance and other costs and potential disruption or interruption of production or operations due to accidents, cyber security incidents, terrorism or political unrest or other unforeseen events or delays in construction or operation of facilities, including as a result of geopolitical conditions, including the occurrence of acts of war or terrorist incidents or as a result of weather or natural disasters; potential liability for remedial actions and increased costs under existing or future environmental regulations, includ

Reconciliation of Non-U.S. GAAP Measures to U.S. GAAP

This release reflects the following performance measures: operating EBITDA, business operating EBITDA, affiliate EBITDA and proportional affiliate EBITDA, adjusted earnings per share and net debt as non-U.S. GAAP measures. These measurements are not recognized in accordance with U.S. GAAP and should not be viewed as an alternative to U.S. GAAP measures of performance. The most directly comparable financial measure presented in accordance with U.S. GAAP in our consolidated financial statements for operating EBITDA and business operating EBITDA is net income; for proportional affiliate EBITDA is equity in net earnings of affiliates; for affiliate EBITDA is operating profit; for adjusted earnings per share is earnings per common share-diluted; and for net debt is total debt.

Use of Non-U.S. GAAP Financial Information

- Operating EBITDA is defined by the company as net earnings less interest income plus loss (earnings) from discontinued operations, interest expense, taxes, and depreciation and amortization, and further adjusted for Other Charges and Adjustments as described in Table 7. We present operating EBITDA because we consider it an important supplemental measure of our operations and financial performance. We believe that operating EBITDA is more reflective of our operations as it provides transparency to investors and enhances period-to-period comparability of our operations and financial performance. Operating EBITDA is one of the measures management uses for its planning and budgeting process to monitor and evaluate financial and operating results and for the company's incentive compensation plan. Operating EBITDA should not be considered as an alternative to net income determined in accordance with U.S. GAAP. We may provide guidance on operating EBITDA and are unable to reconcile forecasted operating EBITDA to a U.S. GAAP financial measure because a forecast of Other Charges and Adjustments is not practical.
- Business operating EBITDA is defined by the company as net earnings less interest income plus loss (earnings) from discontinued operations, interest expense, taxes and depreciation and amortization, and further adjusted for Other Charges and Adjustments as described in Table 7, less equity in net earnings of affiliates, dividend income from cost investments and other (income) expense. This supplemental performance measure reflects the operating results of the company's operations without regard to the financial impact of its equity and cost investments.
- Affiliate EBITDA is defined by the company as operating profit plus the depreciation and amortization of its equity affiliates. Proportional affiliate EBITDA, a measure used by management to measure
 performance of its equity investments, is defined by the company as the proportional operating profit plus the proportional depreciation and amortization of its equity investments. The company has determined that
 it does not have sufficient ownership for operating control of these investments to consider their results on a consolidated basis. The company believes that investors should consider proportional affiliate EBITDA
 as an additional measure of operating results.
- Adjusted earnings per share is a measure used by management to measure performance. It is defined by the company as net earnings (loss) available to common shareholders plus preferred dividends, adjusted for other charges and adjustments, and divided by the number of basic common shares, diluted preferred shares, and options valued using the treasury method. We may provide guidance on an adjusted earnings per share basis and are unable to reconcile forecasted adjusted earnings per share to a U.S. GAAP financial measure without unreasonable effort because a forecast of Other Items is not practical. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding various financial and business trends relating to our financial condition and results of operations, and that when U.S. GAAP information is viewed in conjunction with non-U.S. GAAP information, investors are provided with a more meaningful understanding of our ongoing operating performance. Note: The income tax rate used for adjusted earnings per share approximates the midpoint in a range of forecasted tax rates for the year. This range may include certain partial or full-year forecasted tax opportunities, where applicable, and specifically excludes changes in uncertain tax positions, discrete items and other material items adjusted out of our U.S. GAAP earnings for adjusted earnings per share purposes, and changes in management's assessments regarding the ability to realize deferred tax assets. We analyze this rate quarterly and adjust if there is a material change in the range of forecasted tax rates; an updated forecast would not necessarily result in a change to our tax rate used for adjusted earnings per share. The adjusted tax rate is an estimate and may differ from the tax rate used for U.S. GAAP reporting in any given reporting period. It is not practical to reconcile our prospective adjusted tax rate to the actual U.S. GAAP tax rate in any given future period.
- Net debt is defined by the company as total debt less cash and cash equivalents. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's capital structure and assess credit quality. Proportional net debt is defined as our proportionate share of our affiliates' net debt.

Results Unaudited

The results presented in this release, together with the adjustments made to present the results on a comparable basis, have not been audited and are based on internal financial data furnished to management. Quarterly results should not be taken as an indication of the results of operations to be reported for any subsequent period or for the full fiscal year.

Consolidated Statements of Operations - Unaudited

	Three Month Decembe		Year En Decembe	
(in \$ millions, except share and per share data)	2012	2011	2012	2011
Net sales	1,501	1,614	6,418	6,763
Cost of sales	(1,234)	(1,342)	(5,226)	(5,329)
Gross profit	267	272	1,192	1,434
Selling, general and administrative expenses	(128)	(128)	(507)	(536)
Amortization of intangible assets	(13)	(12)	(51)	(62)
Research and development expenses	(26)	(24)	(102)	(96)
Other (charges) gains, net	(13)	(9)	(14)	(48)
Foreign exchange gain (loss), net	_	(1)	(4)	
Gain (loss) on disposition of businesses and asset, net	(1)	(1)	(3)	(2)
Operating profit (loss)	86	97	511	690
Equity in net earnings (loss) of affiliates	79	46	242	192
Interest expense	(51)	(55)	(185)	(221)
Refinancing expense	(3)	_	(3)	(3)
Interest income	1	1	2	3
Dividend income - cost investments	_	_	85	80
Other income (expense), net	1	5	5	14
Earnings (loss) from continuing operations before tax	113	94	657	755
Income tax (provision) benefit	(16)	2	(48)	(149)
Earnings (loss) from continuing operations	97	96	609	606
Earnings (loss) from operation of discontinued operations	(3)	(1)	(6)	2
Gain (loss) on disposition of discontinued operations	_	_	_	_
Income tax (provision) benefit, discontinued operations	1		2	(1)
Earnings (loss) from discontinued operations	(2)	(1)	(4)	1
Net earnings (loss)	95	95	605	607
Net earnings (loss) attributable to noncontrolling interests		<u> </u>	<u> </u>	_
Net earnings (loss) attributable to Celanese Corporation	95	95	605	607
Cumulative preferred stock dividends	<u> </u>	<u> </u>	<u> </u>	_
Net earnings (loss) available to common stockholders	95	95	605	607
Amounts attributable to Celanese Corporation				
Earnings (loss) per common share - basic				
Continuing operations	0.61	0.62	3.84	3.88
Discontinued operations	(0.01)	(0.01)	(0.02)	0.01
Net earnings (loss) - basic	0.60	0.61	3.82	3.89
Earnings (loss) per common share - diluted				
Continuing operations	0.60	0.61	3.81	3.81
Discontinued operations	(0.01)	(0.01)	(0.02)	0.01
Net earnings (loss) - diluted	0.59	0.60	3.79	3.82
Weighted average shares (in millions)				
Basic	159.5	156.4	158.3	156.2
Diluted	160.2	158.9	159.8	158.9

Consolidated Balance Sheets - Unaudited

	As of Decem	ber 31,	
(in \$ millions)	2012	2011	
ASSETS			
Current assets			
Cash & cash equivalents	959	682	
Trade receivables - third party and affiliates, net	827	871	
Non-trade receivables, net	209	235	
Inventories	711	712	
Deferred income taxes	257	104	
Marketable securities, at fair value	53	64	
Other assets	32	35	
Total current assets	3,048	2,703	
Investments in affiliates	800	824	
Property, plant and equipment, net	3,350	3,269	
Deferred income taxes	555	421	
Other assets	463	344	
Goodwill	777	760	
Intangible assets, net	165	197	
Total assets	9,158	8,518	
LIABILITIES AND EQUITY			
Current liabilities			
Short-term borrowings and current installments of long-term debt - third party and affiliates	168	144	
Trade payables - third party and affiliates	649	673	
Other liabilities	475	539	
Deferred income taxes	17	17	
Income taxes payable	39	12	
Total current liabilities	1,348	1,385	
Long-term debt	2,930	2,873	
Deferred income taxes	215	92	
Uncertain tax positions	181	182	
Benefit obligations	1,602	1,492	
Other liabilities	1,152	1,153	
Commitments and contingencies			
Stockholders' equity			
Preferred stock	_	_	
Common stock	_	_	
Treasury stock, at cost	(905)	(860)	
Additional paid-in capital	731	627	
Retained earnings	2,986	2,424	
Accumulated other comprehensive income (loss), net	(1,082)	(850)	
Total Celanese Corporation stockholders' equity	1,730	1,341	
Noncontrolling interests			
Total equity	1,730	1,341	
Total liabilities and equity	9,158	8,518	

 $\label{thm:conciliation} Table~1\\ Business~Segment~Data~and~Reconciliation~of~Operating~Profit~(Loss)~to~Operating~EBITDA~a~Non-U.S.~GAAP~Measure~-~Unaudited$

	Three Months Ended		Year Ended			
	December	December 31,		December 31,		
(in \$ millions)	2012	2011	2012	2011		
Net Sales						
Advanced Engineered Materials	299	292	1,261	1,298		
Consumer Specialties	281	306	1,186	1,161		
Industrial Specialties	251	272	1,184	1,223		
Acetyl Intermediates	773	849	3,231	3,551		
Other Activities ¹	_	_	_	1		
Intersegment eliminations	(103)	(105)	(444)	(471)		
Total	1,501	1,614	6,418	6,763		
Operating Profit (Loss)						
Advanced Engineered Materials	1	(3)	86	76		
Consumer Specialties	60	59	244	227		
Industrial Specialties	6	17	82	100		
Acetyl Intermediates	64	67	263	459		
Other Activities ¹	(45)	(43)	(164)	(172)		
Total	86	97	511	690		
Other Charges and Other Adjustments ²						
Advanced Engineered Materials	11	8	16	60		
Consumer Specialties	11	5	34	23		
Industrial Specialties	_	1	2	1		
Acetyl Intermediates	(5)	4	5	(3)		
Other Activities ¹	(8)	1	9	18		
Total	9	19	66	99		
Depreciation and Amortization Expense ³						
Advanced Engineered Materials	29	32	113	97		
Consumer Specialties	10	9	39	36		
Industrial Specialties	14	11	53	45		
Acetyl Intermediates	21	21	80	96		
Other Activities ¹	5	3	15	13		
Total	79	76	300	287		
Business Operating EBITDA	1)	70	300	201		
	41	37	215	222		
Advanced Engineered Materials			215	233		
Consumer Specialties	81	73	317	286		
Industrial Specialties Acetyl Intermediates	20	29 92	137 348	146		
Other Activities ¹	80			552		
Total	(48) 174	(39)	(140) 877	1,076		
	1/4	192	0//	1,070		
Equity Earnings, Cost - Dividend Income and Other Income (Expense)						
Advanced Engineered Materials	47	36	190	163		
Consumer Specialties	5	_	90	80		
Industrial Specialties	_	1	_	2		
Acetyl Intermediates	8	3	13	10		
Other Activities 1	20	11	39	31		
Total	80	51	332	286		
Operating EBITDA						
Advanced Engineered Materials	88	73	405	396		
Consumer Specialties	86	73	407	366		
Industrial Specialties	20	30	137	148		
Acetyl Intermediates	88	95	361	562		
Other Activities ¹	(28)	(28)	(101)	(110)		
Total	254	243	1,209	1,362		

¹Other Activities includes corporate selling, general and administrative expenses and the results from captive insurance companies.

² See Table 7 for details.

³ Excludes accelerated depreciation and amortization expense included in Other charges and Other adjustments above. See Table 1A for details.

Table 1A Reconciliation of Consolidated Net Earnings (Loss) to Operating EBITDA a Non-U.S. GAAP Measure - Unaudited

	Three Mont	hs Ended	Year Ended		
	Decembe	er 31,	Decem	ber 31,	
(in \$ millions)	2012	2011	2012	2011	
Net earnings (loss) attributable to Celanese Corporation	95	95	605	607	
(Earnings) loss from discontinued operations	2	1	4	(1)	
Interest income	(1)	(1)	(2)	(3)	
Interest expense	51	55	185	221	
Refinancing expense	3	_	3	3	
Income tax provision (benefit)	16	(2)	48	149	
Depreciation and amortization expense ²	79	76	300	287	
Other charges (gains), net ¹	13	9	14	48	
Other adjustments ¹	(4)	10	52	51	
Operating EBITDA	254	243	1,209	1,362	
Detail by Business Segment					
Advanced Engineered Materials	88	73	405	396	
Consumer Specialties	86	73	407	366	
Industrial Specialties	20	30	137	148	
Acetyl Intermediates	88	95	361	562	
Other Activities ³	(28)	(28)	(101)	(110)	
Operating EBITDA	254	243	1,209	1,362	

¹See Table 7 for details.

³Other Activities includes corporate selling, general and administrative expenses and the results from captive insurance companies.

	Three Mont		Year Ended December 31,		
(in \$ millions)	2012	2011	2012	2011	
Advanced Engineered Materials	_	_		3	
Consumer Specialties	2	1	6	8	
Industrial Specialties	_	_	2	_	
Acetyl Intermediates	_	_	_	_	
Other Activities ³	_	_	_	_	
Accelerated depreciation and amortization expense	2	1	8	11	
Depreciation and amortization expense ²	79	76	300	287	
Total depreciation and amortization expense	81	77	308	298	

²Excludes accelerated depreciation and amortization expense as detailed in the table below and included in Other adjustments above.

Table 2 Factors Affecting Business Segment Net Sales - Unaudited

Three Months Ended December 31, 2012 Compared to Three Months Ended December 31, 2011

	Volume	Price	Currency	Other	Total
			(In percentages)		
Advanced Engineered Materials	4 %	— %	(2)%	%	2 %
Consumer Specialties	(13)%	5 %	— %	%	(8)%
Industrial Specialties	2 %	(8)%	(2)%	%	(8)%
Acetyl Intermediates	(3)%	(5)%	(1)%	%	(9)%
Total Company	(3)%	(3)%	(1)%	—%	(7)%

Year Ended December 31, 2012 Compared to Year Ended December 31, 2011

	Volume	Price	Currency	Other	Total
			(In percentages)		
Advanced Engineered Materials	(2)%	2 %	(3)%	%	(3)%
Consumer Specialties	(4)%	6 %	— %	%	2 %
Industrial Specialties	3 %	(3)%	(3)%	%	(3)%
Acetyl Intermediates	— %	(7)%	(2)%	%	(9)%
Total Company	— %	(3)%	(2)%	—%	(5)%

Table 3
Cash Flow Information - Unaudited

	Year En Decembe	
(in \$ millions)	2012	2011
Net cash provided by operating activities	722	638
Net cash (used in) investing activities ¹	(500)	(441)
Net cash provided by (used in) financing activities	49	(253)
Exchange rate effects on cash and cash equivalents	6	(2)
Cash and cash equivalents at beginning of period	682	740
Cash and cash equivalents at end of period	959	682

¹ 2012 and 2011 include \$49 million and \$204 million , respectively, of capital expenditures related to the relocation of our Kelsterbach, Germany POM operations. 2011 includes \$158 million of cash proceeds related to the settlement with the Frankfurt, Germany Airport to move our POM operations from Kelsterbach, Germany.

Table 4
Cash Dividends Received - Unaudited

				r Ended mber 31,	
(in \$ millions)	2012	2011	2012	2011	
Dividends from equity investments	40	40	262	205	
Dividends from cost investments			85	80	
Total	40	40	347	285	

Table 5
Net Debt - Reconciliation of a Non-U.S. GAAP Measure - Unaudited

As of I	ecember 31,
(in \$ millions) 2012	2011
Short-term borrowings and current installments of long-term debt - third party and affiliates 168	144
Long-term debt 2,930	2,873
Total debt 3,098	3,017
Less: Cash and cash equivalents 959	682
Net Debt 2,139	2,335

 ${\bf Table~6} \\ {\bf Adjusted~Earnings~(Loss)~Per~Share~-~Reconciliation~of~a~Non-U.S.~GAAP~Measure~-~Unaudited} \\$

	Three Months Ended December 31,					Year Ended December 31,		
(in \$ millions, except share and per share data)	201	2	2011		2012		2011	
		per share		per share		per share		per share
Earnings (loss) from continuing operations	97	0.60	96	0.61	609	3.81	606	3.81
Deduct: Income tax (provision) benefit	(16)		2		(48)		(149)	
Earnings (loss) from continuing operations before tax	113		94		657		755	
Other charges and other adjustments ¹	9		19		66		99	
Refinancing - related expenses	8		(2)		8		3	
Adjusted earnings (loss) from continuing operations before tax	130		111		731		857	
Income tax (provision) benefit on adjusted earnings ²	(22)		(19)		(124)		(146)	
Less: Noncontrolling interests	_		_		_		_	
Adjusted earnings (loss) from continuing operations	108	0.67	92	0.58	607	3.80	711	4.47
Diluted shares (in millions) ³				-				
Weighted average shares outstanding		159.5		156.4		158.3		156.2
Dilutive stock options		0.2		1.8		0.9		1.9
Dilutive restricted stock units		0.5		0.7		0.6		0.8
Total diluted shares		160.2		158.9		159.8		158.9

¹ See Table 7 for details.

²The adjusted effective tax rate is 17% and 17% for the three and twelve months ended December 31, 2012 and 2011, respectively.

³ Potentially dilutive shares are included in the adjusted earnings per share calculation when adjusted earnings are positive.

 ${\bf Table~7} \\ {\bf Other~Charges~and~Other~Adjustments~-~Reconciliation~of~a~Non-U.S.~GAAP~Measure~-~Unaudited} \\$

Other Charges (Gains), net:

	Three Mon Decemb		Year Ended December 31,		
(in \$ millions)	2012	2011	2012	2011	
Employee termination benefits	4	4	6	22	
Kelsterbach plant relocation	2	4	7	47	
Plumbing actions	(1)	_	(5)	(6)	
Asset impairments	8	1	8	1	
Commercial disputes	_	_	(2)	(15)	
Other	<u> </u>			(1)	
Total	13	9	14	48	

Other Adjustments: 1

	Three Months Ended December 31,		Year Ended December 31,		Income Statement
(in \$ millions)	2012	2011	2012	2011	Classification
Business optimization	1	1	9	8	Cost of sales / SG&A
Kelsterbach plant relocation	10	1	14	8	Cost of sales
Plant closures	5	3	21	18	Cost of sales / SG&A
(Gain) loss on disposition of assets	_	_	1	(1)	(Gain) loss on disposition
Write-off of other productive assets	_	_	_	(1)	Cost of sales
Commercial disputes	_	1	_	8	Cost of sales
Acetate production interruption costs	_	_	10	_	Cost of sales
InfraServ Hoechst debt restructuring	(22)	_	(22)	_	Equity in net (earnings) loss of affiliates
Other	2	4	19	11	Various
Total	(4)	10	52	51	
Total other charges and other adjustments	9	19	66	99	

¹These items are included in net earnings but not included in other charges (gains), net.

Table 8
Equity Affiliate Results and Reconciliation of Operating Profit to Affiliate EBITDA - a Non-U.S. GAAP Measure - Total - Unaudited

	Three Mont Decemb		Year Ended December 31,	
(in \$ millions)	2012	2011	2012	2011
Net Sales				
Affiliates - Asia 1	406	405	1,701	1,637
Affiliates - Middle East ²	363	353	1,328	1,204
Infraserv Affiliates ³	504	595	1,906	2,192
Total	1,273	1,353	4,935	5,033
Operating Profit				
Affiliates - Asia 1	34	9	192	160
Affiliates - Middle East ²	182	172	652	541
Infraserv Affiliates ³	43	38	134	138
Total	259	219	978	839
Depreciation and Amortization				
Affiliates - Asia ¹	18	19	75	7€
Affiliates - Middle East ²	11	10	43	48
Infraserv Affiliates ³	30	36	108	120
Total	59	65	226	244
Affiliate EBITDA				
Affiliates - Asia ¹	52	28	267	236
Affiliates - Middle East ²	193	182	695	589
Infraserv Affiliates ³	73	74	242	258
Total	318	284	1,204	1,083
Net Income				
Affiliates - Asia ¹	21	1	126	104
Affiliates - Middle East ²	162	153	582	481
Infraserv Affiliates ³	97	29	162	95
Total	280	183	870	680
Net Debt				
Affiliates - Asia ¹	369	172	369	172
Affiliates - Middle East ²	(114)	(110)	(114)	(110
Infraserv Affiliates ³	122	236	122	23€
Total	377	298	377	298

¹ Affiliates - Asia accounted for using the equity method includes Polyplastics (45%), Korean Engineering Plastics (50%), Fortron Industries (50%), Una SA (2012 - 0%, 2011 - 50%). Una SA was divested during the Three Months Ended March 31, 2011.

 $^{^2}$ Affiliates - Middle East accounted for using the equity method includes National Methanol Company (Ibn Sina) (25%).

 $^{^3}$ Infraserv Affiliates accounted for using the equity method includes Infraserv Hoechst (32%), Infraserv Gendorf (39%) and Infraserv Knapsack (27%).

Table 8 (continued)

Equity Affiliate Results and Reconciliation of Proportional Operating Profit to Proportional Affiliate EBITDA - a Non-U.S. GAAP Measure - Celanese Proportional Share - Unaudited

	Three Mont Decembe		Year Ended December 31,	
(in \$ millions)	2012	2011	2012	2011
Proportional Net Sales				
Affiliates - Asia ¹	187	187	784	757
Affiliates - Middle East ²	91	88	332	301
Infraserv Affiliates ³	166	196	626	722
Total	444	471	1,742	1,780
Proportional Operating Profit				
Affiliates - Asia 1	16	5	90	76
Affiliates - Middle East ²	45	43	163	135
Infraserv Affiliates ³	14	13	44	45
Total	75	61	297	256
Proportional Depreciation and Amortization				
Affiliates - Asia 1	8	9	34	35
Affiliates - Middle East ²	3	2	11	12
Infraserv Affiliates ³	10	11	35	39
Total	21	22	80	86
Proportional Affiliate EBITDA				
Affiliates - Asia ¹	24	14	124	111
Affiliates - Middle East ²	48	45	174	147
Infraserv Affiliates ³	24	24	79	84
Total	96	83	377	342
Equity in Net Earnings of Affiliates (as reported in the Consolidated Statement of Operations)				
Affiliates - Asia ¹	10	1	60	49
Affiliates - Middle East ²	37	35	130	112
Infraserv Affiliates ³	32	10	52	31
Total	79	46	242	192
Proportional Affiliate EBITDA in Excess of Equity in Net Earnings of Affiliates				
Affiliates - Asia 1	14	13	64	62
Affiliates - Middle East ²	11	10	44	35
Infraserv Affiliates ³	(8)	14	27	53
Total	17	37	135	150
Proportional Net Debt				
Affiliates - Asia ¹	167	77	167	77
Affiliates - Middle East ²	(29)	(27)	(29)	(27)
Infraserv Affiliates ³	41	78	41	78
Total	179	128	179	128

Affiliates - Asia accounted for using the equity method includes Polyplastics (45%), Korean Engineering Plastics (50%), Fortron Industries (50%), Una SA (2012 - 0%, 2011 - 50%). Una SA was divested during the Three Months Ended March 31, 2011.

 $^{^{2}}$ Affiliates - Middle East accounted for using the equity method includes National Methanol Company (Ibn Sina) (25%).

 $^{^3}$ Infraserv Affiliates accounted for using the equity method includes Infraserv Hoechst (32%), Infraserv Gendorf (39%) and Infraserv Knapsack (27%).



Celanese Q4 2012 Earnings

Monday, January 28, 2013

Mark Rohr, Chairman and Chief Executive Officer Steven Sterin, Senior Vice President and Chief Financial Officer





Forward-Looking Statements

This presentation and remarks made as part of this presentation contain "forward-looking statements," which include information concerning the company's plans, objectives, goals, strategies, future revenues or performance, capital expenditures, financing needs and other information that is not historical information. When used in this presentation and related remarks, the words "outlook," "forecast," "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes, "may," "can," "could," "might," "will" and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon current expectations and beliefs and various assumptions. There can be no assurance that the company will realize these expectations or that these beliefs will prove correct.

There are a number of risks and uncertainties that could cause actual results to differ materially from the results expressed or implied in the forward-looking statements contained in this presentation and related remarks. These risks and uncertainties include, among other things; changes in general economic, business, political and regulatory conditions in the countries or regions in which we operate; the length and depth of product and industry business cycles, particularly in the automotive, electrical, textiles, electronics and construction industries; changes in the price and availability of raw materials, particularly changes in the demand for, supply of, and market prices of ethylene, methanol, natural gas, wood pulp and carbon monoxide and the prices for electricity and other energy sources; the ability to pass increases in raw material prices on to customers or otherwise improve margins through price increases; the ability to maintain plant utilization rates and to implement planned capacity additions and expansions; the ability to improve productivity by implementing technological improvements to existing plants; increased price competition and the introduction of competing products by other companies; market acceptance of our technology; the ability to obtain governmental approvals and to construct facilities on terms and schedules acceptable to the company; changes in the degree of intellectual property and other legal protection afforded to our products or technology, or the theft of such intellectual property; compliance and other costs and potential disruption or interruption of production or operations due to accidents, cyber security incidents, terrorism or political unrest or other unforeseen events or delays in construction or operation of facilities, including as a result of geopolitical conditions, including the occurrence of acts of war or terrorist incidents, or as a result of weather or natural disasters; potential liability for remedial actions and increased costs under existing or future environmental regulations, including those relating to climate change; potential liability resulting from pending or future litigation, or from changes in the laws, regulations or policies of governments or other governmental activities in the countries in which we operate; changes in currency exchange rates and interest rates; our level of indebtedness, which could diminish our ability to raise additional capital to fund operations or limit our ability to react to changes in the economy or the chemicals industry; and various other factors discussed from time to time in the company's filings with the Securities and Exchange Commission.

In addition to the risks and uncertainties identified above, the following risks and uncertainties, among others, could cause the company's actual results regarding its initiatives involving the use of advanced technology for the production of ethanol for chemical applications and other uses to differ materially from the results expressed or implied in these materials: the impact of technological developments and competition; our ability to obtain licenses of, or other access to, alternative ethanol production processes on attractive terms; unanticipated operational or commercialization difficulties, including failure of facilities or processes to operate in accordance with specifications or expectations; the cost and availability of capital necessary to fund plant construction and expansion; the unavailability of required materials and equipment; changes in the price and availability of commodities and supplies; the ability to achieve the anticipated cost structure; the growth in demand for products produced from our technology in certain industries or geographic regions; the adoption of new or different industry or regulatory standards; and the ability of third parties, including our commercial partners or suppliers, to comply with their commitments to us.

Forward-looking statements speak only as of the date on which they are made, and the company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances.

Results Unaudited

The results in this presentation, together with the adjustments made to present the results on a comparable basis, have not been audited and are based on internal financial data furnished to management. Quarterly and full fiscal year results should not be taken as an indication of the results of operations to be reported for any subsequent period or for the full fiscal year.

Non-US GAAP Financial Information



Reconciliation of Non-U.S. GAAP Measures to U.S. GAAP

This presentation reflects the following performance measures: operating EBITDA, business operating EBITDA, affiliate EBITDA and proportional affiliate EBITDA, adjusted earnings per share, net debt, and adjusted free cash flow as non-U.S. GAAP measures. These measurements are not recognized in accordance with U.S. GAAP and should not be viewed as an alternative to U.S. GAAP measures of performance. The most directly comparable financial measure presented in accordance with U.S. GAAP in our consolidated financial statements for operating EBITDA and business operating EBITDA is net income; for proportional affiliate EBITDA is equity in net earnings of affiliate EBITDA is operating profit; for adjusted earnings per share is earnings per common share-diluted; for net debt is total debt; and for adjusted free cash flow from operations.

Use of Non-U.S. GAAP Financial Information

- Operating EBITDA, a measure used by management to measure performance, is defined by the company as net earnings minus interest income plus loss (earnings) from discontinued operations, interest expense, income taxes and depreciation and amortization, and further adjusted for Other Charges and Adjustments as described in the Appendix. We may provide guidance on operating EBITDA and are unable to reconcile forecasted operating EBITDA of u.S. GAAP financial measure because a forecast of Other Charges and Adjustments is not practical. Operating EBITDA margin is defined by the company as Operating EBITDA divided by Net sales.
- Business operating EBITDA, a measure used by management to measure performance of its internal operations, is defined by the company as net earnings minus interest income plus loss (earnings) from discontinued operations, interest expense, income taxes and depreciation and amortization, and further adjusted for Other Charges and Adjustments as described in the Appendix, less equity in net earnings of affiliates, dividend income from cost investments and other (income) expense. This reflects the operating results of the company's operations without regard to its equity and cost investments. The company believes that investors should consider business operating EBITDA when evaluating the company's internal operations.
- Affiliate EBITDA is defined by the company as operating profit plus the depreciation and amortization of its equity affiliates. Proportional affiliate EBITDA, a measure used by management to measure performance of its equity investments, is defined by the company as the proportional operating profit plus the proportional depreciation and amortization of its equity investments. The company has determined that it does not have sufficient ownership for operating control of these investments to consider their results on a consolidated basis. We believe that investors should consider proportional affiliate EBITDA as an additional measure of operating results.
- Adjusted earnings per share is a measure used by management to measure performance. It is defined by the company as net earnings (loss) available to common shareholders plus preferred dividends, adjusted for other charges and adjustments, and divided by the number of basic common shares, diluted preferred shares, and options valued using the treasury method. We may provide guidance on an adjusted earnings per share basis and are unable to reconcile forecasted adjusted earnings per share to a U.S. GAAP financial measure without unreasonable effort because a forecast of Other Items is not practical. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding various financial and business trends relating to our financial condition and results of operations, and that when U.S. GAAP information is viewed in conjunction with non-U.S. GAAP information, investors are provided with a more meaningful understanding of our ongoing operating performance. Note: The income tax rate used for adjusted earnings per share approximates the midpoint in a range of forecasted tax rates for the year. This range may include certain partial or full-year forecasted tax opportunities, where applicable, and specifically excludes changes in uncertain tax positions, discrete items and other material items adjusted out of our U.S. GAAP earnings for adjusted earnings per share purposes, and changes in management's assessments regarding the ability to realize deferred tax assets. We analyze this rate quarterly and adjust if there is a material change in the range of forecasted tax rates; an updated forecast would not necessarily result in a change to our tax rate used for adjusted earnings per share. The adjusted tax rate is an estimate and may differ from the tax rate used for U.S. GAAP reporting in any given reporting period. It is not practical to reconcile our prospective adjusted tax rate to the actual U.S. GAAP tax rate in any given future period.
- Net debt is defined by the company as total debt less cash and cash equivalents. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's capital structure. Our management and credit analysts use net debt to evaluate the company's capital structure and assess credit quality. Proportional net debt is defined as our proportionate share of our affiliates' net debt.
- Adjusted free cash flow is defined by the company as cash flow from operations less other productive asset purchases, operating cash from discontinued operations and certain other charges and adjustments. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's cash flow. Our management and credit analysts use adjusted free cash flow to evaluate the company's liquidity and assess credit quality. Although we use adjusted free cash flow as a financial measure to assess the performance of our business, the use of adjusted free cash flow has important limitations, including that adjusted free cash flow does not reflect the cash requirements necessary to service our indebtedness, lease obligations, unconditional purchase obligations or pension and postretirement funding obligations.



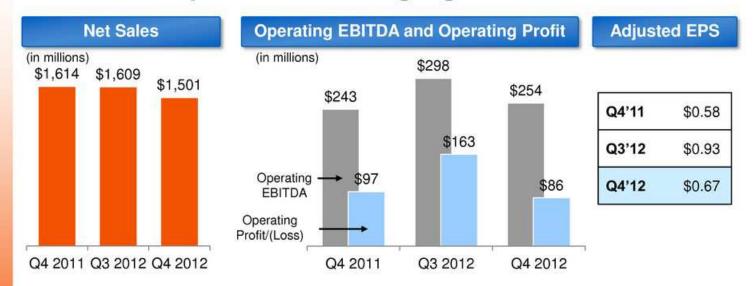
Mark Rohr Chairman and Chief Executive Officer

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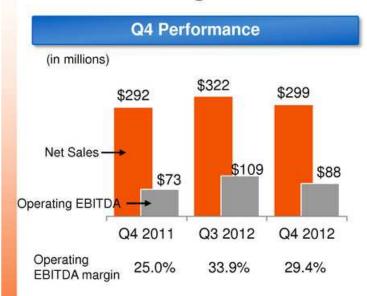
Celanese Corporation Q4'12 Highlights

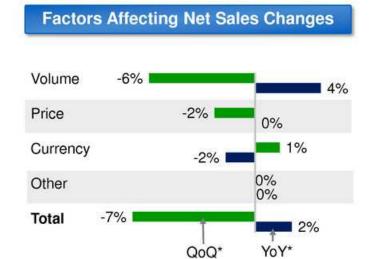


- Adjusted EPS growth driven by expanded Operating EBITDA margins in Consumer Specialties, Advanced Engineered Materials and Acetyl Intermediates
- Second highest Operating cash flow in our history despite a \$100 million voluntary US pension contribution
- Strong cash generation in 2012 despite higher YoY capital spending on growth projects

Advanced Engineered Materials







Key sequential highlights (Q4'12 vs. Q3'12)

- Volumes lower due to seasonal patterns and weak automotive demand in Europe
- Pricing down primarily due to mix

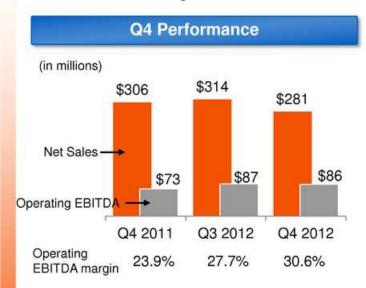
Key Year-over-Year highlights (Q4'12 vs. Q4'11)

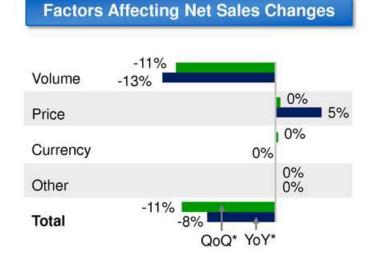
- Higher volumes due to increased penetration in auto end-markets
- Increased success in value-per-vehicle helped growth; 10% higher auto builds in North America offset 7% decline in Europe
- Earnings from affiliates increased \$11 million

Note: *QoQ represents Q4 '12 as compared to Q3 '12; YoY represents Q4 '12 compared to Q4 '11

Consumer Specialties







Key sequential highlights (Q4'12 vs. Q3'12)

- Demand remained strong
- Volume decreased but profitability increased due to actions related to closure of Acetate facility in Spondon UK
- Offset by lower spending, a planned inventory build and lower energy costs related to closure

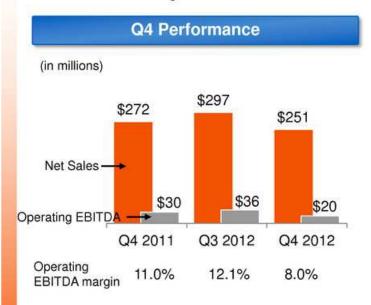
Key Year-over-Year highlights (Q4'12 vs. Q4'11)

- Volume decreased but profitability increased due to actions related to closure of Acetate facility in Spondon UK
- Higher pricing primarily in Acetate

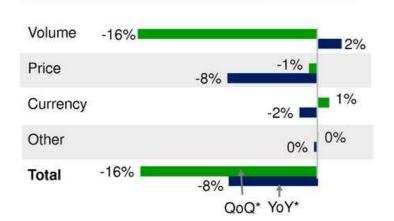
Note: *QoQ represents Q4 2012 as compared to Q3 2012; YoY represents Q4 2012 compared to Q4 2011

Industrial Specialties









Key sequential highlights (Q4'12 vs. Q3'12)

- Weak photovoltaic demand resulted in lower volumes and less favorable mix in EVA Performance Polymers
- Normal seasonal patterns resulted in lower volumes in Emulsions

Key Year-over-Year highlights (Q4'12 vs. Q4'11)

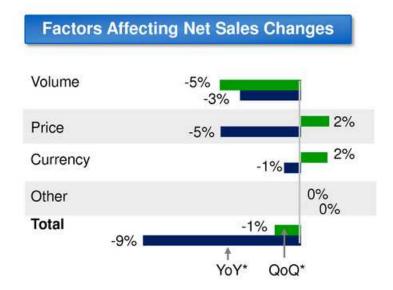
- Weak demand drove lower pricing and unfavorable mix in EVA
- Lower raw materials costs in Emulsions contributed to lower pricing

Note: *QoQ represents Q4 2012 as compared to Q3 2012; YoY represents Q4 2012 compared to Q4 2011

Acetyl Intermediates







Key sequential highlights (Q4'12 vs. Q3'12)

- End-market demand remained weak
- Pricing higher in downstream derivatives as raw material costs helped push pricing
- Favorable currency impact

Key Year-over-Year highlights (Q4'12 vs. Q4'11)

 Pricing in acid and VAM fell more than raw material costs, reflecting continued softer demand in Europe and Asia

Note: *QoQ represents Q4 2012 as compared to Q3 2012; YoY represents Q4 2012 compared to Q4 2011

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Reporting change



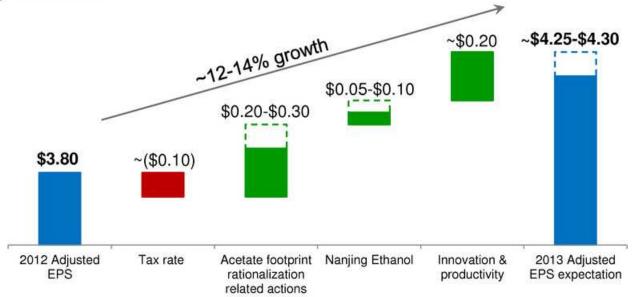
Potential Change

- Beginning in Q1 2013 we will focus on Segment Income rather than Operating EBITDA
- Segment Income for Celanese is Operating EBITDA by segment minus depreciation and amortization

Consideration

- Consistent with how we run the business and how we plan to incent our management team going forward
- ▶ Focus on long-term goal of generating return on capital in excess of 20%





- Planning on continued slow global economic growth
- ► Earnings growth driven by Celanese-specific initiatives
- Expect to increase the effectiveness and speed of new product introductions
- Adjusted tax rate expected to be 19% due to increased earnings in higher tax jurisdictions

Outlook for 2013



	Celanese	Advanced Engineering Materials	Consumer Specialties	Industrial Specialties	Acetyl Intermediates
Segment Income	•	\Leftrightarrow	•	\Leftrightarrow	•
			4	Higher vs. 2012	← Flat vs. 2012

Advanced Engineering materials

- ▶ Innovation increasing pounds per vehicle and offsetting 3% lower auto builds in Europe
- ▶ Industrial production & consumer electronics to grow modestly in Asia and US but offset by Europe

Consumer Specialties

- Growth driven by Celanese-specific manufacturing actions and expansion of Acetate production at Nantong affiliate
- Expect healthy global demand for Acetate products and innovation efforts in Nutrinova

Industrial Specialties

- Increased North American and Asian demand for innovative Emulsions applications
- Continued lower demand for photovoltaic application in EVA Performance Polymers

Acetyl Intermediates

- Current demand conditions to continue as global GDP remains soft; Expected improvement in 2H
- ▶ Growth expected from planned completion of 275kT Nanjing ethanol unit, scheduled start-up in late 2013

13

Celanese - Strategic focus areas



► Methanol unit in Clear Lake, Texas

- Continuing negotiations with potential partners
- ► Anticipate permitting in 2013 and completion by mid-2015

►Indonesia fuel ethanol opportunity

Working with Pertamina, under Joint Statement of Cooperation, to define potential supply arrangements, production locations and distribution

► Organizational alignment

- ▶ Todd Elliott, Vice President, General Manager Global Sales
- ► Ashish K. Kulkarni, Chief Technology and Innovation Officer



Steven Sterin Senior Vice President and Chief Financial Officer

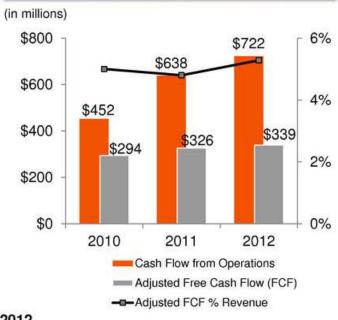


Track record of strong cash flow generation

Adjusted Free Cash Flow

Operating Cash Deployment

2013 Adjusted Free Cash Outflows



(off Operating EBITDA base) in millions			
Cash Taxes	\$225 to \$275		
Capital Expenditures	\$375 to \$400		
Reserve	\$0 to \$50		

Pension Change in TWC

~\$0 \$50 to \$100

\$175 to \$200

2012

- Second highest operating cash flow
- ► Contributed ~\$300 million to pension (\$80 million more than 2011)
- Adjusted free cash flow increased despite higher capital expenditures on future growth opportunities

2013

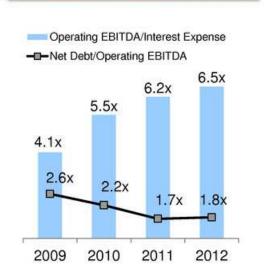
Net Interest

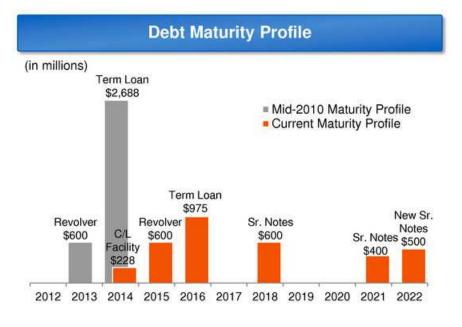
- Expect to continue to generate strong adjusted free cash flow
- Operating cash flow will provide adequate funding for capital expenditures

Improved maturity profile provides long-term financial flexibility



Stronger Credit Profile





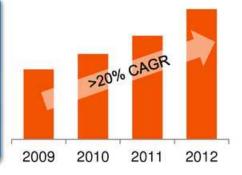
- Significant progress on reducing net debt and improving debt profile
- ▶ Reduced net debt by \$196 million to \$2.1 billion, lowest annual level since end of 2005
- Completed a \$500 million offering of unsecured notes due in 2022 at 4.625%; As part of transaction paid down \$400 million of senior secured debt that would have matured in 2016 and funded our US pension by \$100 million

Note: Does not reflect maturities of capital leases, industrial revenue bonds, other bank obligations, or affiliate borrowings. Term Loan maturities exclude impact of amortization.



Return of cash to shareholders

Consistently Increasing Dividend



- 25% increase in dividends in 2012
- \$267 million dividends paid (common and preferred) since IPO

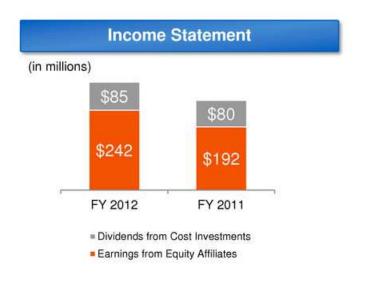
Share Repurchase

- Spent ~\$900 million on share repurchases, with an average price of \$38, since end of 2006
- ► In addition, invested in growth and reduced debt by more than \$900 million since the end of 2005
- ▶ In 2013, continue to look for opportunities to increase dividends and repurchase shares; Goal for dividends is to be closer to the median of payers in chemical space
- ▶ Remaining authorization to repurchase ~\$400 million in shares

Over \$1 billion returned to shareholders since 2007

Celanese

Strategic Affiliate Performance





- ▶ \$9 million higher earnings from Asian affiliates due to the timing of a turnaround in Q4 of 2011 that did not occur in Q4 2012
- ► Infraserv earnings increased \$22 million due to gain related to debt restructuring at a subsidiary of one of the Infraserv affiliates; Gain excluded from Operating EBITDA and adjusted EPS

Appendix

Notes

References on the following slides to tables correspond to the tables included with Celanese press release dated January 28th, 2013

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Reg G: Segment data and reconciliation of operating profit (loss) to operating EBITDA – a non-U.S. GAAP measure – unaudited (Table 1)



(in \$ millions)	2012	2012	2011
Net Sales			
Advanced Engineered Materials	299	322	292
Consumer Specialties	281	314	306
Industrial Specialties	251	297	272
Acety Intermediates	773	785	849
Other Activities 1	1	80	
Intersegment eliminations	(103)	(109)	(105)
Total	1,501	1,609	1,614
Operating Profit (Loss)			
Advanced Engineered Materials	-	43	(3)
Consumer Specialties	09	70	59
Industrial Specialties	9	23	17
Acety Intermediates	64	62	49
Other Activities 1	(45)	(32)	(43)
Total	98	163	97
Other Charges and Other Adjustments 2			
Advanced Engineered Materials	11	(8)	8
Consumer Specialties	11	7	5
Industrial Specialties	*	(1)	-
Acety Intermediates	(2)	7	4
Other Activities	(8)		
Total	6	9	19
Depreciation and Amortization Expense 3			
Advanced Engineered Materials	59	29	32
Consumer Specialties	10	10	6
Industrial Specialties	14	13	Ξ
Acety Intermediates	21	20	21
Other Activities 1	22	33	8
Total	62	75	76
Business Operating EBITDA	3	,	
Advanced Engineered Materials	41	64	9
Consumer Specialties	81	87	73
industrial specialnes	20	30	S C
Acety intermediates	80	D 60	200
Total	174	244	192
Faulty Farnings Cost - Dividend Income			
and Other Income (Expense)			
Advanced Engineered Materials	47	45	36
Consumer Specialties	S	100	
Industrial Specialties	•	/8	***
Acety Intermediates	89	8	3
Other Activities 1	20	7	E
Total	80	54	51
Operating EBITDA	Š	8	3
Advanced Engineered Materials	88	109	73
Consumer Specialties	98	87	73
Industrial Specialties	20	36	8
Acety Intermediates	88	91	95
Uner Activities	(28)	(25)	(28)
IOtal	50.7	500	2.13

Aher Activities includes corporate selling, general and administrative expenses and the results from captive insi see Table 7 for chitals.

ludes accelerated depreciation and amortization experse included in Other charges and Other adjustments above. See Table charges

2

Reg G: Reconciliation of consolidated net earnings (loss) to operating EBITDA – a non-U.S. GAAP measure – unaudited (Table 1A)



	Three December 31, S	ee Months Ended	English and report and the street	Year Ended December 31,				
(in \$ millions)	2012	2012	2011	2012	2011	2010	2009	
Net earnings (loss) attributable to Celanese Corporation	95	117	95	605	607	377	498	
(Earnings) loss from discontinued operations	2	2	1	4	(1)	49	(4	
Interest income	(1)		(1)	(2)	(3)	(7)	(8)	
Interest expense	51	44	55	185	221	204	207	
Refinancing expense	3			3	3	16	4	
Income tax provision (benefit)	16	54	(2)	48	149	112	(243)	
Depreciation and amortization expense 2	79	75	76	300	287	258	290	
Other charges (gains), net 1	13	(2)	9	14	48	46	136	
Other adjustments 1	(4)	8	10	52	51	67	(19)	
Operating EBITDA	254	298	243	1,209	1,362	1.122	857	
Detail by Segment				10000				
Advanced Engineered Materials	88	109	73					
Consumer Specialties	86	87	73					
Industrial Specialties	20	36	30					
Acetyl Intermediates	88	91	95					
Other Activities 3	(28)	(25)	(28)					
Operating EBITDA	254	298	243	1,209	1,362	1,122	857	
See Table 7 for details.								

	15		
SITOA/Interset Evpanse	 6.5	6.0	

		ree Months Ende September 30,			-		
(in \$ millions)	2012	2012	2011	2012	2011	2010	2009
Advanced Engineered Materials		19					
Consumer Specialties	2	3	1				
Industrial Specialties	1/4	52	12				
Acetyl Intermediates		29	29				
Other Activities 3		- 19					
Accelerated depreciation and amortization expense	2	3	1	8	11	29	18
Depreciation and amortization expense 2	79	75	76	300	287	258	290
Total depreciation and amortization expense	81	78	77	308	298	287	308

Reg G: Adjusted earnings (loss) per share – reconciliation of a non-U.S. GAAP measure – unaudited (Table 6)



	Three Months Ended							Year Ended	
	Decem	ber 31,	Septem	ber 30,	Decem	ber 31,	Decem	ber 31,	
(in \$ millions, except share and per share data)	20	12	2012		20	11	20	12	
		per share		per share		per share		per share	
Earnings (loss) from continuing operations	97	0.60	119	0.74	96	0.61	609	3.81	
Deduct: Income tax (provision) benefit	(16)		(54)		2		(48)		
Earnings (loss) from continuing operations									
before tax	113		173		94		657		
Other charges and other adjustments 1	9		6		19		66		
Refinancing - related expenses	8		*		(2)		8		
Adjusted earnings (loss) from continuing					00.00				
operations before tax	130		179		111		731		
Income tax (provision) benefit on adjusted earnings 2	(22)		(30)		(19)		(124)		
Less: Noncontrolling interests	2		2		- 1		120		
Adjusted earnings (loss) from continuing									
operations	108	0.67	149	0.93	92	0.58	607	3.80	
Diluted shares (in millions) 3									
Weighted average shares outstanding		159.5		159.1		156.4	8	158.3	
Dilutive stock options		0.2		0.3		1.8		0.9	
Dilutive restricted stock units		0.5		0.7		0.7	n	0.6	
Total diluted shares		160.2		160.1		158.9		159.8	

See Table 7 for details.

²The adjusted effective tax rate is 17% for the three months ended December 31, 2012, September 30, 2012, December 31, 2011 and the year ended December 31, 2012.

³ Potentially dilutive shares are included in the adjusted earnings per share calculation when adjusted earnings are positive.

Reg G: Other charges and other adjustments – reconciliation of a non-U.S. GAAP measure – unaudited (Table 7)



Other Charges (Gains), net:

	Thre	e Months Ended	1		Year En	ded		
	December 31, S	eptember 30, D	ecember 31,	December 31,				
(in \$ millions)	2012	2012	2011	2012	2011	2010	2009	
Employee termination benefits	4	1	4	6	22	32	105	
Plant/office closures	4	- 4				4	17	
Kelsterbach plant relocation	2	3	4	7	47	26	16	
Plumbing actions	(1)	(4)		(5)	(6)	(59)	(10)	
Asset impairments	8	1000	1	8	1	74	14	
Insurance recoveries	2		4		- 3	(18)	(6)	
Commercial disputes		(2)	2.0	(2)	(15)	(13)	4	
Other		6	- 1	- 13	(1)	78		
Total	13	(2)	9	14	48	46	136	

Other Adjustments: 1

	Thro	e Months Ended	1		Year En	ded		Income
	December 31, S	December 31, September 30, December 31,			Decembe	Statement		
(in \$ millions)	2012	2012	2011	2012	2011	2010	2009	Classification
Business optimization	1	- 4	1	9	8	16	7	Cost of sales / SG&A
Kelsterbach plant relocation	10	(7)	. 1	14	8	(13)	22	Cost of sales
Plant closures	5	10	3	21	18	17	25	Cost of sales / SG&A
Contract termination	7			57.51C	-	22	1000	Cost of sales
(Gain) loss on disposition of assets	2	1		1	(1)	(10)	(34)	(Gain) loss on disposition
Write-off of other productive assets	60	34	*1		(1)	18	500.0	Cost of sales
Commercial disputes	20	02	1	27	8	21	- 12	Cost of sales
Acetate production interruption costs	•	· ·		10	-	**	39	Cost of sales
Infrasery Hoechst debt restructuring	(22)	- 9		(22)				Equity in net (earnings) loss of affiliates
Other	2	4	4	19	- 11	17	(17)	_ Various
Total	(4)	8	10	52	51	67	(19)	
Total other charges and other adjustments	9	6	19	66	99	113	117	

These tems are included in net earnings but not included in Other charges (gains), net.

Q4 2012 Other charges and other adjustments by segment – reconciliation of a non-U.S. GAAP measure – unaudited



Income Statement Classification

(in \$ millions)

Employee termination benefits

Kelsterbach plant relocation

Plumbing actions

Asset impairments

Insurance recoveries

Total other charges (gains), net

Business optimization Kelsterbach plant relocation Plant closures Infraserv Hoechst debt restructuring Other

Total other adjustments

Total other charges and other adjustments

AEM	CS	IS	Al .	Other	Total
	1		2	1	4
2	: <u>*</u> :		8.5		2
(1)	828		8.56		(1)
	8		85		8
	(3)		11.	3	
1	6	*	2	4	13
	3 <u>*</u> 3		(E)	1	1
10	828		2.5		10
	5		8.5		5
	(3)		(6)	(13)	(22)
	3		(1)	-	2
10	5		(7)	(12)	(4)
11	11	-	(5)	(8)	9

SG&A Cost of Sales Cost of Sales Equity in net (earnings) loss of affiliates Cost of Sales

Q3 2012 Other charges and other adjustments by segment – reconciliation of a non-U.S. GAAP measure – unaudited



(in \$ millions)	
Employee termination benefits	
Kelsterbach plant relocation	
Plumbing actions	
Commercial disputes	
Total other charges	

Kelsterbach plant relocation Plant closures (Gain)/loss on disposition of assets Other Total other adjustments

Total other charges and other adjustments

	AEM	CS	IS	Al	Other	Total
ı	X Servered The	1		1	(1)	1
	3	114	-	82 **	5,00	3
	(4)	1925	320	- 52	2	(4)
ı				(2)		(2)
	(1)	1	S\$((1)	(1)	(2)
	(7)	10 6 8		38		(7)
	***	3	3*3	7		10
	*2	1	70	99	*	1
	_ B	2	140	1	1	4
1	(7)	6	15/0	8	- 1	8
	(8)	7	- 18	7	- 1	6

Income Statement Classification

Cost of Sales Cost of Sales / SG&A (Gain) loss on disposition Various ¹

¹ The following summarizes the income statement classification of the other adjustments:

Cost of Sales	2	140	1		3
Selling, General & Administrative	9]	133	1945	-1	1
Total other	2	723		100	4

Q4 2011 Other charges and other adjustments by segment – reconciliation of a non-U.S. GAAP measure – unaudited



Income

(in \$ millions)	AEM	cs	ıs .	AI .	Other	Total	Statement Classification
Employee termination benefits	3	1		-		4	
Kelsterbach plant relocation	4	- 2	9			4	
Asset impairments		-	-	1		- 1	
Total other charges	7	1	*	1	380	9	
Business optimization	121	20	2	2	1	1	Cost of Sales / SG&A
Kelsterbach plant relocation	1	- 50	5.		374	1	Cost of Sales
Plant closures	:50	1	1	1		3	Cost of Sales / SG&A
Commercial disputes	3983			1	(*)	1	Cost of Sales
Other	(40)	3	*	1	90	4	Cost of Sales
Total other adjustments	1	4	1	3	1	10	
Total other charges and other adjustments	8	5	1	4	1	19	





Reg G: Adjusted free cash flow – reconciliation of a non-U.S. GAAP measure – unaudited

	Year Ended December 31,		
(In \$ millions)	2012	2011	2010
Net cash provided by operating activities	722	638	452
Adjustments to operating cash for discontinued operations	(2)	9	58
Net cash provided by operating activities from continuing operations	720	647	510
Capital expenditures	(361)	(349)	(201)
Cash flow adjustments ¹	(20)	28	(15)
Adjusted Free Cash Flow	339	326	294
Net Sales	6,418	6,763	5,918
Adjusted Free Cash Flow as % of Net Sales	5.3%	4.8%	5.0%

¹ Amounts primarily associated with Kelsterbach plant related cash expenses, and purchases of other productive assets that are classified as 'investing activities' for U.S. GAAP purposes.

measure - unaudited



	Year Ended December 31,			
(in \$ millions)	2012	2011	2010	2009
Short-term borrowings and current installments of				
long-term debt - third party and affiliates	168	144	228	242
Long-term debt	2,930	2,873	2,990	3,259
Total debt	3,098	3,017	3,218	3,501
Less: Cash and cash equivalents	959	682	740	1,254
Net debt	2,139	2,335	2,478	2,247
Operating EBITDA	1,209	1,362	1,122	857
Net debt / Operating EBITDA	1.8	1.7	2.2	2.6

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Reg G: Equity affiliate results and reconciliation of operating profit to affiliate EBITDA – a non-U.S. GAAP measure – total – unaudited (Table 8)



	Three Mont	hs Ended	Year Er	nded
	Decemb	er 31,	Decemb	er 31,
(in \$ millions)	2012	2011	2012	2011
Net Sales		30172		
Affiliates - Asia 1	406	405	1,701	1,637
Affiliates - Middle East 2	363	353	1,328	1,204
Infraserv Affiliates 3	504	595	1,906	2,192
Total	1,273	1,353	4,935	5,033
Operating Profit				
Affiliates - Asia 1	34	9	192	160
Affiliates - Middle East ®	182	172	652	541
Infraserv Affiliates 3	43	38	134	138
Total	259	219	978	839
Depreciation and Amortization				
Affiliates - Asia 1	18	19	75	76
Affiliates - Middle East 2	11	10	43	48
Infrasery Affiliates 3	30	36	108	120
Total	59	65	226	244
Affiliate EBITDA				
Affiliates - Asia 1	52	28	267	236
Affiliates - Middle East 2	193	182	695	589
Infraserv Affiliates 3	73	74	242	258
Total	318	284	1,204	1,083
Net Income		30.0		
Affiliates - Asia 1	21	1	126	104
Affiliates - Middle East 2	162	153	582	481
Infraserv Affiliates 3	97	29	162	95
Total	280	183	870	680
Net Debt				
Affiliates - Asia 1	369	172	369	172
Affiliates - Middle East 2	(114)	(110)	(114)	(110)
Infraserv Affiliates 3	122	236	122	236
Total	377	298	377	298

Affiliates - Asia accounted for using the equity method includes Polyplastics (45%), Korean Engineering Plastics (50%), Fortron Industries (50%), Una SA (50%). Una SA was divested during the three months ended March 31, 2011.

Affiliates - Middle East accounted for using the equity method includes National Methanol Company (lbn Sina) (25%).

Infrasery Affiliates accounted for using the equity method includes Infrasery Hoechst (32%), Infrasery Gendorf (39%) and Infrasery Knapsack (27%).





Reg G: Equity affiliate results and reconciliation of proportional operating profit to proportional affiliate EBITDA - a non-U.S. GAAP measure - Celanese proportional share - unaudited (Table 8 continued)

	Three Months Ended December 31.	31.	December 31.	3.5
(in \$ millions)	2012	2011	2012	2011
Proportional Net Sales				
Affiliates - Asia 1	187	187	784	757
Affiliates - Middle East 2	91	88	332	301
Infrasery Affittates 3	166	196	626	722
Total	444	471	1,742	1,780
Proportional Operating Profit				
Affiliates - Asia 1	16	ŝ	90	76
Affiliates - Mddle East 2	45	43	163	135
Infrasery Affiliates 3	14	13	44	46
Total	75	61	297	256
Proportional Depreciation and Amortization				
Affiliates - Asia 1	80	o	34	88
Affiliates - Mddle East 2	8	8	Ξ	12
Infrasery Affiliates 3	10	=	35	er.
Total	21	22	80	86
Proportional Affiliate EBITDA				
Affiliates - Asia 1	24	14	124	=
Affiliates - Middle East?	48	45	174	147
Infrasery Affiliates 3	24	24	79	8
Total	96	83	377	342
Equity in net earnings of affiliates (as reported in the Consolidated Statement of Operations)	ed in the Consolidated Statem	tent of Opera	tions)	
Affiliates - Asia 1	10	۳	09	46
Affiliates - Middle East 2	37	35	130	112
Infraserv Affiliates 3	32	10	52	31
Total	79	46	242	192
Proportional Affiliate EBITDA in excess of Equity in net earnings of affiliates	quity in net earnings of aff	liates		
Affiliates - Asia 1	4	13	99	23
Affiliates - Middle East 2	=	10	44	38
Infrasery Affiliates 3	(8)	14	27	83
Total	17	37	135	150
Proportional Net Debt				
Affiliates - Asia	167	77	167	H
Affiliates - Middle East?	(29)	(27)	(53)	(2)
Infrasery Affiliates 3	41	78	41	78
Treed	OF.	400	0.00	400

¹ Affiliates - Acia accounted for using the equity method includes Polyplastics (45%), Korean Engineering Plastics (50%), Fortron Industries (50%), Una SA (50%). Una SA was divested during the three months ended March 31, 2011.

2 Affiliates - Middle East accounted for using the equity method includes National Methanol Company (IBN SIna) (25%), 3 Infraserv Affiliates accounted for using the equity method includes infraserv Hoechst (32%), Infraserv Gendorf (39%) and Infraserv Knapsack (27%).



Q4 2012 Earnings Prepared Comments

January 28, 2013

Jon Puckett, Celanese Corporation, Vice President, Investor Relations

Welcome to the Celanese Corporation fourth quarter 2012 financial results recording. The date of this recording is January 28, 2012. Please note that no portion of this presentation may be rebroadcast or reproduced in any form without the prior written consent of Celanese.

My name is Jon Puckett. I am the Vice President of Investor Relations. Today you will be hearing from Mark Rohr, Chairman and Chief Executive Officer of Celanese, and Steven Sterin, Senior Vice President and Chief Financial Officer.

The Celanese Corporation fourth quarter 2012 earnings release was distributed via business wire this afternoon and posted on our website, www.celanese.com, in the Investor section. The PowerPoint slides referenced during this recording are also posted on our website. Both items are being submitted to the SEC in a current report on Form 8-K. As a reminder, some of the matters discussed today and included in our presentations may include forward-looking statements concerning, for example, Celanese Corporation's future objectives and results. Please note the cautionary language contained in the posted PowerPoint slides. Also, some of the matters discussed and presented include references to non-GAAP financial measures. Explanations of these measures and reconciliations to the comparable GAAP measures are included in the posted PowerPoint slides or the press release, as applicable.

Mark Rohr will review our consolidated fourth quarter results including segments, comment on some longer-term strategic actions and then provide our outlook for 2013. Steven will then comment on cash flow, capital structure and the balance sheet. I'd now like to turn the call over to Mark.

Mark Rohr, Celanese Corporation, Chairman of the Board of Directors and Chief Executive Officer

Thanks, Jon, and welcome to everyone listening today.

Let me start with our consolidated fourth quarter results and some segment detail before I provide an update on a reporting change we are considering for 2013, an update you on our outlook for 2013 and

wrap up with a few strategic topics. Steven will comment on our strong cash flow, our improving capital structure and our healthy balance sheet in a few minutes.

On a consolidated basis the Celanese team delivered a strong fourth quarter with adjusted earnings per share of \$0.67, that's 16% year-over-year growth, on revenue of \$1.5 billion. Adjusted EPS growth in the quarter was driven by expanded Operating EBITDA margins in Consumer Specialties, Advanced Engineered Materials and Acetyl Intermediates. I am really pleased with these results and our team's ability to deliver strong performance given the weak economic environment and the typical fourth quarter seasonality of our leading end-markets. On a GAAP basis, diluted EPS was \$0.60 compared to \$0.61 in the prior year as improved pre-tax earnings were offset by the timing of a tax expense.

We generated strong cash flow again this quarter. For the year, our operating cash flow was the second highest in our history at \$722 million. Adjusted free cash flow was \$339 million despite higher year-over-year capital spending on growth projects like ethanol. We also made a \$100 million voluntary U.S. pension contribution this quarter.

Now for the segments - Advanced Engineered Materials' fourth quarter Operating EBITDA was \$88 million as compared with \$109 million in the third quarter. Volumes were lower sequentially by 6% as anticipated due to seasonal patterns and weak automotive demand in Europe and pricing was down 2% primarily due to mix. On a year-over-year basis, Operating EBITDA increased \$15 million, or 21%, primarily due to 4% higher volumes as we increased penetration in the auto end-markets. Increased success in value-per-vehicle helped growth as 10% higher auto builds in North America helped offset lower European auto builds, which were down 7%. Raw material costs were flat in the quarter and earnings from affiliates increased \$11 million year-over-year mainly due to the timing of a fourth quarter turnaround in 2011 at one of our Asian facilities.

In Consumer Specialties, fourth quarter Operating EBITDA was \$86 million, consistent with the third quarter performance. The 11% sequential volume decline was primarily associated with actions related to the closure of our Acetate facility in Spondon UK - part of our previously announced footprint rationalization plan. You may recall this rationalization plan calls for the shutdown of the Spondon Acetate plant and slightly increased production at our other three Acetate facilities. We also increased production at our Nantong Acetate joint venture which will begin to show up in increased dividends. Our actions this quarter offset the lower volumes and actually increased profitability on lower spending, a planned inventory build and lower costs. Year-over-year Operating EBITDA increased 18% primarily due to 5% higher pricing, mainly driven by Acetate.

In Industrial Specialties, fourth quarter Operating EBITDA of \$20 million was down sequentially by \$16 million as very weak photovoltaic demand resulted in lower volumes and less favorable mix in EVA. Normal seasonal patterns result in lower volumes in Emulsions as well. On a year-over-year basis, Operating EBITDA was \$10 million lower primarily due to weak demand that drove lower pricing and unfavorable mix in EVA. Lower raw materials costs in Emulsions also contributed to lower pricing year-over-year.

In Acetyl Intermediates, end-market demand remains weak. This resulted in 5% lower volumes sequentially and drove Operating EBITDA slightly lower as well. Pricing was 2% higher sequentially mainly in downstream derivative products as raw material costs helped push pricing. On a year-over-year basis, Operating EBITDA was \$7 million lower as pricing in acid and VAM fell more than raw material costs, reflecting the softer demand in Europe and Asia, nonetheless efforts to control costs helped us expand operating EBITDA margins by 20 basis points.

Stepping back from the details, we had a strong fourth quarter in a weak global environment and I am very proud of our teams' accomplishments.

Now let me talk about a reporting change we are considering for 2013 and some color as to why we are making this change.

Beginning in Q1 2013 we will focus on Segment Income rather than Operating EBITDA. Segment Income for Celanese is essentially Operating EBITDA by segment minus depreciation and amortization. This is an important step for Celanese and is consistent with how we run the business and will be the basis of how we plan to incent management going forward. This change will also help us focus on increasing returns on capital and achieving our long-term goal of generating returns on capital in excess of 20%.

We understand that this change will impact your financial models so we will post historical financials on our website to help you update your models before the Q1 call and historical financials will be available through 2013.

Now let's turn to our outlook for 2013 for a moment. At a consolidated level, we expect the economic environment in 2013 will remain uncertain and, as we said last quarter, we are not planning on global economic growth to help Celanese this year. In order to drive earnings growth in 2013, we will focus on Celanese-specific initiatives, like productivity, like our Acetate footprint rationalization, like the expansion at our Chinese facility in Nantong and like the planned start-up of ethanol production facility in Nanjing. We also expect our efforts to increase the effectiveness and speed of the new product

introductions will help drive earnings growth this year. The slowdown in Asia and Europe will increase the percentage of earnings we realize in higher tax jurisdictions, particularly the U.S., increasing our 2013 forecasted adjusted tax rate by 200 basis points to 19%, or about \$0.10 per share impact for 2013. Nonetheless, we continue to believe the positive effect of our actions will yield adjusted EPS growth between \$0.45 and \$0.50 in 2013.

Adding a few comments on our ability to innovate in this tough environment. Let me take an example from AEM. If you get behind the wheel of a 2013 Chevy Traverse or the 2013 GMC Acadia, you will see an award-winning instrument panel with a structural foundation made of high-strength, light-weight Celstran [®]LFT. The advanced instrument panel recently won the Grand Award at the Annual Society of Plastics Engineers 2012 Innovation Competition. Successes like these are allowing us to increase our pounds per vehicle globally and offset lower auto builds in Europe that we expect to be down 3% year-over-year. Additionally, global trends in industrial production and consumer electronics are expected to reflect midsingle digit growth in Asia, modest growth in the U.S. offset by weakness in Europe.

In Consumer Specialties, we expect Segment Income growth will primarily be driven by the Celanese-specific manufacturing actions and expanding our Acetate production at our Nantong affiliate. We also anticipate higher pricing in 2013 due to healthy global demand for our Acetate products and we are counting on benefits from our innovation efforts in Nutrinova as well.

In Industrial Specialties, we anticipate base business Segment Income will be consistent with the prior year as increased North American and Asian demand for our innovative Emulsions applications will be offset by continued lower demand for photovoltaic applications in EVA Performance Polymers. Let me add a little color here on the work we are doing in Emulsions. For years, Celanese has worked closely with a number of carpet manufacturers around the world. In more recent years, we have worked more closely with broadloom manufacturers to switch from alternative chemistries to our vinyl-based emulsions. This switch helps manufacturers maintain the key physical attributes of the products and allows them to reduce raw material cost variability that is associated with these alternative chemistries, like butadiene.

In Acetyl Intermediates, we anticipate current demand conditions will continue while global GDP remains soft. We do expect growth in Segment Income in Acetyl Intermediates this year as demand is expected to improve in the second half of 2013 and with the planned completion of our 275,000 ton ethanol unit scheduled to start-up in late 2013. We are also optimistic that starting up our Nanjing ethanol unit will increase our momentum in the fuel space in China.

Next let me update you on some of our long-term strategic activities. First, with regards to our planned methanol unit in Clear Lake, Texas, we are continuing negotiations with potential partners. We anticipate permitting for this unit will occur in 2013 and remain confident in our ability to complete construction of this unit by mid-2015.

We are making good progress on the fuel ethanol opportunity with Indonesia and have been working closely with Pertamina, under the Joint Statement of Cooperation that we signed in July of 2012, to define potential supply arrangements, production locations and distribution strategies. We are also refining the business model for the Indonesian opportunity. Upon completion of this work, we will provide you with an update on the next steps.

I've spoken with you in the past about the importance of getting close to our customers to drive solutions. As part of this focus, we recently appointed Todd Elliott to lead our global sales organization and promoted Dr. Ashish Kulkarni to Chief Technology and Innovation Officer. We are really excited about the impact these individuals and their teams will have at the customer level and look forward to sharing more with you throughout the year.

With that, I'll now turn it over to Steven. Steven?

Steven Sterin, Celanese Corporation, Senior Vice President and Chief Financial Officer

Thanks, Mark. I will now discuss the consolidated financials for Celanese with particular focus on cash flow and the balance sheet. Today, I will also

provide some additional commentary on our expectations for cash flow in 2013.

If you recall during our 2012 Technology Day we talked about how Celanese can create shareholder value through the balance sheet. We think of being able to do this in three different ways. First is ensuring we generate high cash returns from our capital and other growth investments. Second is what we do with our balance sheet. And third is how much cash we return to our shareholders.

Let's review how we did on these items in 2012 and what we are thinking about for 2013. In 2012 we generated our second highest operating cash flow ever of \$722 million, a 13% <u>increase</u> over last year despite an 11% <u>decrease</u> in Operating EBITDA. We achieved these outstanding results primarily due to our focused efforts on lower trade working capital and lower interest costs due to our balance sheet

actions. Keep in mind that this growth includes total pension contributions of almost \$300 million in 2012, \$80 million more than we contributed in 2011. We also generated \$339 million of adjusted free cash flow, a 4% increase from the prior year despite higher capital expenditures as we continue to invest in future growth opportunities like the ethanol unit in Nanjing. As a result of our strong cash flow results, we ended the year with almost \$1 billion of cash, a \$277 million increase from the prior year period. This represents about \$6 of cash per share.

For 2013, we expect to continue to generate strong adjusted free cash flow. We also anticipate operating cash flow will provide adequate funding for capital expenditures in 2013 which are expected to be in the range of \$375 to \$400 million, as we continue to fund the base business as well as our major strategic growth initiatives. The key elements of cash outflow can be found on slide 15 of our power point presentation.

With regards to our debt, we made significant progress on reducing net debt and structurally improving our debt profile during the year. Our strong cash flow in 2012 allowed us to reduce net debt by \$196 million to about \$2.1 billion, the lowest annual level since the end of 2005. We have improved our overall net leverage ratios and interest coverage ratios. In November, we took advantage of historically low interest rates and our strong credit profile and completed a \$500 million offering of unsecured notes due in 2022 at 4 and 5/8 percent. As part of the transaction we paid down \$400 million of senior secured debt that would have matured in 2016 and we funded our U.S. pension by \$100 million. This voluntary strategic funding - and the great return on our plan assets in 2012 - results in no mandatory U.S. funding requirements through at least 2013 and reduces P & L headwind from pension costs in 2013. We now have more unsecured debt than secured debt, we have improved the laddering of our maturities and look more like an investment grade company, which is our goal over time.

And the third way we create value through our financials is returning cash to shareholders. Over the last several years, we have steadily increased our dividend. We're north of 20% CAGR on our growth rate for dividends, including a 25% increase in 2012. We've returned in excess of \$250 million of cash through common and preferred dividends since our IPO. We've also been opportunistic on share repurchases and spent just over \$900 million on share repurchases with an average price of \$38 since the end of 2006. This is above and beyond investing in growth and reducing net debt by more than \$900 million since the end of 2005. As we look forward to 2013, we will continue to look for opportunities to return cash to shareholders through increased dividends and share repurchases. Our goal for dividends is to continue to grow and move closer to the median of dividend payers in the chemical space. We are currently authorized to repurchase nearly \$400 million of shares and our objectives are to offset dilution and be opportunistic.

So overall, we are executing well on our financial objectives and are well positioned to continue to do so in 2013.

Let me move on to our strategic affiliates on slide 18. In 2012, we reported \$242 million of earnings from our equity affiliates, a \$50 million increase from 2011. Cash received from our equity and cost affiliates totaled \$347 million in 2012 or 140% of equity net earnings. These results reflect the significant profitability and cash generation capability of these businesses. I'd like to note that in Q4, Infraserv earnings increased \$22 million due to a gain related to debt restructuring at a subsidiary of one of the Infraserv affiliates. The Infraserv affiliate gain is excluded from Operating EBITDA and adjusted EPS for the quarter and the year. More details on our affiliate performance and proportional share can be found on Table 8 of our earnings release.

Now for taxes. The effective US GAAP tax rate for 2012 was 7% as compared with 20% in the prior year. The lower effective tax rate in the current year was primarily driven by the recognition of \$142 million in tax benefits from foreign tax credits in Q1 partially offset by \$38 million from a timing change for when we record tax on one of our strategic affiliates. The tax credits will be recognized as a benefit to our cash taxes over time. The tax rate for adjusted EPS was 17% in 2012. We expect the tax rate for adjusted EPS to be approximately 19% for 2013 mainly due to a higher proportion of our earnings being generated in the United States which has higher statutory tax rates than any where else in the world. Even though this higher tax rate creates a headwind of approximately \$0.10 per share, we still anticipate that our expected earnings growth will be between 12 and 14 percent in 2013.

This concludes our prepared remarks and we look forward to discussing our results with you on our earnings call tomorrow morning. Thank you.