

CELANESE CORP

FORM 8-K (Current report filing)

Filed 09/20/12 for the Period Ending 09/20/12

Address 222 W. LAS COLINAS BLVD., SUITE 900N

IRVING, TX, 75039-5421

Telephone 972-443-4000

CIK 0001306830

Symbol CE

SIC Code 2820 - Plastic Material, Synthetic Resin/Rubber, Cellulos (No Glass)

Industry Commodity Chemicals

Sector Basic Materials

Fiscal Year 12/31

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 20, 2012

CELANESE CORPORATION
(Exact name of registrant as specified in its charter)

DELAWARE	001-32410	98-0420726
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
	222 West Las Colinas Blvd. Suite 900N, Irving, TX 75039 (Address of Principal Executive Offices) (Zip Code)	
	Registrant's telephone number, including area code: (972) 443-4000	
	(Former name or former address, if changed since last report):	
Check the appropriate box below if the Form 8-K filing is i A.2. below):	intended to simultaneously satisfy the filing obligation of the registrant un	der any of the following provisions (see General Instruction
[] Written communications pursuant to Rule 425 under the	Securities Act (17 CFR 230.425)	
[] Soliciting material pursuant to Rule 14a-12 under the Ex	schange Act (17 CFR 240.14a-12)	
[] Pre-commencement communications pursuant to Rule 1	4d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	
[] Pre-commencement communications pursuant to Rule 1	3e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	
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Item 7.01 Regulation FD Disclosure*

On September 20, 2012, Celanese Corporation (the "Company") will showcase its current and developing technology platforms at its Technology Day for investors beginning at 9:00 a.m., Eastern time, in Houston, Texas. The conference, hosted by Mark Rohr, chairman and chief executive officer, will be webcast live on www.celanese.com.

The Company issued a press release in advance of the conference. A copy of the press release is attached to this Current Report on Form 8-K ("Current Report") as Exhibit 99.1 and is incorporated herein solely for purposes of this Item 7.01 disclosure.

A copy of the slide presentation that will be referred to during the investor conference is attached to this Current Report as Exhibit 99.2 and is incorporated herein solely for purposes of this Item 7.01 disclosure. The slide presentation also may be accessed on our website at www.celanese.com under Investor/Events & Presentations.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

Exhibit Number	<u>Descriptions</u>
99.1	Press Release dated September 20, 2012*
99.2	Slide Presentation given by Celanese Corporation at its Technology Day in Houston, Texas on September 20, 2012*

*In connection with the disclosure set forth in Item 7.01, the information in this Current Report, including the exhibits attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Current Report, including the exhibits, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any incorporation by reference language in any such filing. This Current Report will not be deemed an admission as to the materiality of any information in this Current Report that is required to be disclosed solely by Regulation FD.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CELANESE CORPORATION

By: /s/ James R. Peacock III

Name: James R. Peacock III

Title: Vice President, Deputy General Counsel and Assistant Corporate Secretary

Date: September 20, 2012

Exhibit Index

Exhibit

Number Description

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Celanese Corporation 222 West Las Colinas Blvd. Suite 900N Irving, Texas 75039

Celanese Corporation Hosts 2012 Technology Day for Investors; Highlights Technology-Enabled and Customer-Focused Growth Strategies

DALLAS, September 20, 2012 --- Celanese Corporation (NYSE:CE), a global technology and specialty materials company, today will showcase its current and developing technology platforms at its Technology Day for investors in Houston, Texas. These platforms build on the company's capabilities and will enable it to deliver higher, more consistent growth. The conference, hosted by Mark Rohr, chairman and chief executive officer, will be webcast live on www.celanese.com beginning at 9:00 a.m. Eastern time. Following the conference, investors will tour Celanese's Clear Lake, Texas facility, including the TCX ethanol technology development unit.

"Technology will help drive Celanese's future growth and transformation. Celanese's leading industry positions are based on unique technology platforms throughout our portfolio of businesses. These platforms are focused on developing advantaged cost positions as well as differentiated solutions based on customer needs," Rohr said. "In particular, Celanese's technology platforms allow us to address global trends like resource scarcity, the growing middle class, increased environmental awareness, technology trends, and safety, health and wellness. Our ability to use current and develop new technologies is expected to result in a stronger growth profile with lower earnings volatility and higher returns on capital, ultimately driving increased shareholder value."

At today's conference, Celanese will highlight its AOPlus *Technology and TCX *Technology. AOPlus *Technology provides the company with an unmatched cost advantage in its production of acetic acid and derivatives along with increased product optionality and significant additional growth opportunities. Building on its acetic acid technology platform, TCX *Technology allows Celanese to produce ethanol at the lowest cost compared to alternative liquid fuel technologies. The company will provide an update on the progress of its commercialization efforts in ethanol and showcase the TCX *Technology development unit, which supports the company's continuing technology development in both industrial-grade and fuel ethanol.

The company will also demonstrate how it combines advanced chemistry with engineering and application expertise to develop customer-focused solutions that address global macro trends and access broad opportunities for growth, including:

- The company's expertise in highly engineered polymers which enables automakers to reduce weight and meet increasing fuel efficiency standards and assists technology equipment makers in responding to customer demands for increased mobility and functionality
- Celanese's recently announced CelFX ™ matrix technology which creates a matrix structure to support product innovation in filter media
- The company's unique Sunsation ^{sм}sweetening technology platform which allows beverage makers to respond to health and wellness needs by reducing calories without sacrificing taste

The conference will be available by webcast on www.celanese.com in the investor section. Presentation materials will be available approximately 30 minutes prior to the start of the webcast. A replay of the conference will also be available on www.celanese.com in the investor section following the conference.

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Contacts:

Investor Relations
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About Celanese

Celanese Corporation is a global technology leader in the production of specialty materials and chemical products that are used in most major industries and consumer applications. Our products, essential to everyday living, are manufactured in North America, Europe and Asia. Known for operational excellence, sustainability and premier safety performance, Celanese delivers value to customers around the globe with best-in-class technologies. Based in Dallas, Texas, the company employs approximately 7,600 employees worldwide and had 2011 net sales of \$6.8 billion, with approximately 73% generated outside of North America. For more information about Celanese Corporation and its global product offerings, visit www.celanese.com or the company's blog at www.celaneseblog.com.

Forward-Looking Statements

This release may contain "forward-looking statements," which include information concerning the company's plans, objectives, goals, strategies, capital expenditures, financing needs and other information that is not historical information. When used in this release, the words "outlook," "forecast," "expects," "expects," "anticipates," "projects," "plans," "intends," "believes," "will," and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon current expectations and beliefs and various assumptions, including the proposed plant construction. There can be no assurance that the company will realize these expectations or that these beliefs will prove correct. There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements contained in this release, including with respect to the plant. Numerous factors, many of which are beyond the company's control, could cause actual results to differ materially from those expressed as forward-looking statements. Other risk factors include those that are discussed in the company's filings with the Securities and Exchange Commission. Any forward-looking statement speaks only as of the date on which it is made, and the company undertakes no obligation to update any forward-looking statements to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances.



Celanese Corporation 2012 Technology Day

September 20, 2012



Agenda



8:00 am	Welcome & Agenda Jon Puckett, Vice President, Investor Relations	
8:05 am	Transformation Through Technology Mark Rohr, Chairman & Chief Executive Officer	
8:20 am	Acetyl Chain Chemistry Scott Richardson, Vice President & General Manager, Acetyl Intermediates	
8:40 am	Advanced Fuel Technologies Steven Sterin, Senior Vice President & Chief Financial Officer and President, Advanced Fuel Technologies John Fotheringham, Vice President and General Manager, Advanced Fuel Technologies	
9:00 am	Specialty Engineering Polymers Phil McDivitt, Vice President & General Manager, Advanced Engineered Materials	
9:20 am	Cellulosic Technologies Todd Elliott, Vice President and General Manager, Celanese Acetate	
9:35 am	Sweetener Solutions Diana Peninger, Vice President and General Manager, EVA Performance Polymers	
9:50 am	Technology Showcase	
11:20 am	Balancing Growth and Shareholder Returns Steven Sterin	
11:35 am	Q&A	





Forward-Looking Statements

Use and Reconciliation of Non-U.S. GAAP Measures to U.S. GAAP Measures



Forward-Looking Statements

Transformation Through Technology

This presentation and remarks made as part of this presentation contain "forward-looking statements," which include information concerning the company's plans, objectives, goals, strategies, future revenues or performance, capital expenditures, financing needs and other information that is not historical information. When used in this presentation and related remarks, the words "outlook," "forecast," "extimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "may," "can," "could," "might," "will" and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon current expectations and beliefs and various assumptions. There can be no assurance that the company will realize these expectations or that these beliefs will prove correct.

There are a number of risks and uncertainties that could cause actual results to differ materially from the results expressed or implied in the forward-looking statements contained in this presentation and related remarks. These risks and uncertainties include, among other things: changes in general economic, business, political and regulatory conditions in the countries or regions in which we operate; the length and depth of product and industry business cycles, particularly in the automotive, electrical, textiles, electronics and construction industries; changes in the price and availability of raw materials, particularly changes in the demand for, supply of, and market prices of ethylene, methanol, natural gas, wood pulp and fuel oil and the prices for electricity and other energy sources; the ability to pass increases in raw material prices on to customers or otherwise improve margins through price increases; the ability to maintain plant utilization rates and to implement planned capacity additions and expansions; the ability to improve productivity by implementing technological improvements to existing plants; increased price competition and the introduction of competing products by other companies; market acceptance of our technology; the ability to obtain governmental approvals and to construct facilities on terms and schedules acceptable to the company; changes in the degree of intellectual property and other legal protection afforded to our products or technology, or the theft of such intellectual property; compliance and other costs and potential disruption or interruption of production or operations due to accidents, cyber security incidents, terrorism or political unrest or other unforeseen events or delays in construction or operation of facilities, including as a result of geopolitical conditions, including the occurrence of acts of war or terrorist incidents, or as a result of weather or natural disasters; potential liability for remedial actions and increased costs under existing or future environmental regulations, including those relating to climate change; potential liability resulting from pending or future litigation, or from changes in the laws, regulations or policies of governments or other governmental activities in the countries in which we operate; changes in currency exchange rates and interest rates; our level of indebtedness, which could diminish our ability to raise additional capital to fund operations or limit our ability to react to changes in the economy or the chemicals industry, and various other factors discussed from time to time in the company's filings with the Securities and Exchange Commission.

In addition to the risks and uncertainties identified above, the following risks and uncertainties, among others, could cause the company's actual results regarding its initiatives involving the use of advanced technology for the production of ethanol for chemical applications and other uses to differ materially from the results expressed or implied in these materials: the impact of technological developments and competition; our ability to obtain licenses of, or other access to, alternative ethanol production processes on attractive terms; unanticipated operational or commercialization difficulties, including failure of facilities or processes to operate in accordance with specifications or expectations; the cost and availability of capital necessary to fund plant construction and expansion; the unavailability of required materials and equipment; changes in the price and availability of commodities and supplies; the ability to achieve the anticipated cost structure; the growth in demand for products produced from our technology in certain industries or geographic regions; the adoption of new or different industry or regulatory standards; and the ability of third parties, including our commercial partners or suppliers, to comply with their commitments to us.

Forward-looking statements speak only as of the date on which they are made, and the company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances.

Results Unaudited

The results in this presentation, together with the adjustments made to present the results on a comparable basis, have not been audited and are based on internal financial data furnished to management. Quarterly and full fiscal year results should not be taken as an indication of the results of operations to be reported for any subsequent period or for the full fiscal year.



Non-U.S. GAAP Financial Measures



Non-U.S. GAAP Financial Measures

This presentation reflects the following performance measures: operating EBITDA, operating EBIT, return on Invested capital (ROIC), net debt and adjusted free cash flow as non-U.S. GAAP measures. These measurements are not recognized in accordance with U.S. GAAP and should not be viewed as an alternative to U.S. GAAP measures of performance. The most directly comparable financial measure presented in accordance with U.S. GAAP in our consolidated financial statements for operating EBITDA and business operating EBITDA is net income; for proportional affiliate EBITDA is equity in net earnings of affiliates; for affiliate EBITDA is operating profit; for adjusted earnings per share is earnings per common share-diluted; for net debt is total debt; and for adjusted free cash flow is cash flow from operations. Reconciliations of the non-U.S. GAAP financial measures to the most directly comparable U.S. GAAP financial measure are included in the Appendix.

Non-U.S. GAAP Definitions

- Operating EBITDA, a measure used by management to measure performance, is defined by the company as net earnings minus interest income plus loss (earnings) from discontinued operations, interest expense, income taxes and depreciation and amortization, and further adjusted for Other Charges and Other Adjustments as described in the Appendix. We may provide guidance on operating EBITDA and are unable to reconcile forecasted operating EBITDA to a U.S. GAAP financial measure because a forecast of Other Charges and Other Adjustments is not practical.
- Operating EBIT, a measure used by management to measure performance, is defined by the company as net earnings minus interest income plus loss (earnings) from discontinued operations, interest expense and income taxes, and further adjusted for Other Charges and Other Adjustments as described in the Appendix. We may provide guidance on operating EBIT and are unable to reconcile forecasted operating EBIT to a U.S. GAAP financial measure because a forecast of Other Charges and Other Adjustments is not practical.
- Net debt is defined by the company as total debt less cash and cash equivalents. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's capital structure. Our management and credit analysts use net debt to evaluate the company's capital structure and assess credit quality. Proportional net debt is defined as our proportionate share of our affiliates' net debt.
- Adjusted free cash flow is defined by the company as cash flow from operations less other productive asset purchases, operating cash from discontinued operations and certain other charges and adjustments. We believe that the presentation of this non-U.S. GAAP measure provides useful information to management and investors regarding changes to the company's cash flow. Our management and credit analysts use adjusted free cash flow to evaluate the company's liquidity and assess credit quality. Although we use adjusted free cash flow as a financial measure to assess the performance of our business, the use of adjusted free cash flow has important limitations, including that the adjusted free cash flow does not reflect the cash requirements necessary to service our indebtedness, lease obligations, unconditional purchase obligations or pension and postretirement funding obligations.

In addition, with respect to peer company data included in the **Balancing Growth and Shareholder Returns** presentation, the following non-U.S. GAAP definitions are used (as defined by FactSet Research Systems Inc. (FactSet)). Reconciliations of these non-U.S. GAAP financial measures to the most directly comparable U.S. GAAP financial measure are included in the Appendix.

- EBITDA is defined as gross profit less selling, general and administrative expenses, amortization of intangibles and research and development expenses, and adding back depreciation, amortization and accretion (as disclosed in the Company's consolidated statement of cash flows).
- Gross debt is defined as total debt plus the Company's unfunded pension status (excluding assets held in non-qualified pension trusts).
- Free cash flow is defined as cash flow from operations less capital expenditures on property, plant and equipment as per the Company's consolidated statement of cash flows (excluding capital expenditures relating to the Ticona Kelsterbach plant relocation).
- Return on Invested capital (ROIC) is defined as earnings (loss) from continuing operations divided by the average invested capital over the past two fiscal years. Invested capital is defined as long term debt plus total equity.







Transformation Through Technology

Mark Rohr

Chairman & Chief Executive Officer

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Celanese – a global technology and specialty materials company



TECHNOLOGY

drives our base business results

INNOVATION

provides increased downstream opportunities

CUSTOMER

intimacy enables delivery of high-value solutions

Disciplined Development PROCESS

Robust Technology PIPELINE Enhanced GROWTH Profile

Transformation through technology

Celanese

,

Celanese success based on unique capabilities







Our unique capabilities enable our industry leadership and value creation

Transformation Through Technology

Technology-Enabled Chemistry

- Industry leading cost positions based on advantaged process technology
- Technology focused on enhancing cost advantage
- ► Global, integrated production footprint
- Growth tied to GDP

Customer-Oriented Solutions

- Leading positions building on product and application expertise
- Technology focused on solutions for existing and future customer needs
- Customer intimacy
- Growth driven by differentiation

Leading positions based on technology and customer-focused solutions



Z

Celanese capabilities provide a strong foundation for growth

Transformation Through Technology

2011 Revenue \$3.1 billion¹ Operating EBITDA \$0.6 billion² Technology-Enabled Chemistry

- ► Acetyl chain chemistry
- ▶ Ethanol products
 - Industrial
 - Advanced fuel technologies
- Other acetyl derivative chemistry

Customer-Oriented Solutions

2011 Revenue \$3.7 billion¹ Operating EBITDA \$0.9 billion²

- Specialty engineering polymers
- Advanced vinyl chemistries
- Cellulosic technologies
- Sweetener solutions
- Controlled release polymers

Financial results reflect technology advantage and value-added solutions

\$471 million of inter-segment sales are excluded. \$3 million of inter-segment sales are excluded from Consumer-Oriented Solutions; \$468 million of inter-segment sales are excluded from Technology-Enabled Chemistry
Excludes Other Activities of \$110 million in total



E

Technology-enabled growth drives improved financial results

Transformation Through Technology

CELANESE

TECHNOLOGY

Technology-Enabled Chemistry

Customer-Oriented Solutions

- Broaden addressable space through step-out process and product technologies
- Invest in attractive upstream / downstream businesses
- Continue to pursue capital-efficient opportunities in desired regions

- ► Accelerate growth through advanced application technologies
- ► Continue to provide customers differentiated, value-added solutions
- Acquisition strategy focused on technology and market access

Stronger Growth

Higher Return

Lower Volatility

Optionality

Technology is at the center of Celanese growth



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Celanese technology is addressing global macro trends

Transformation Through Technology

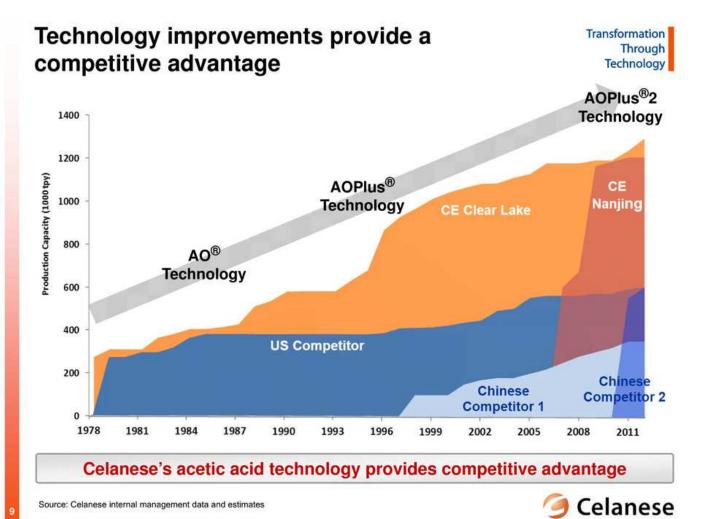
Resource		Energy Food	Representative CE Solutions ► AOPlus® Technology ► Hostaform® POM
Scarcity	Mir.	Water	► TCX® Technology ► Thermoplastic composites
Growing Middle Class		Rising disposable income Demand for higher quality goods Increasing mobility	 ► AOPlus® Technology ► Low odor paints (EcoVAE®) ► Specialty engineering polymers ► TCX® Technology
Environment		Air quality Sustainability Biodegradable Increasing regulations	 ► Specialty engineering polymers ► TCX® Technology ► Cellulosic technologies
Technology		Global connectivity Mobile communication Miniaturization	► Fortron® PPS ► Vectra® LCP/ Zenite® LCP ► Thermx® PCT
Safety, Health & Wellness		Aging population Obesity Diabetes	 ► GUR® UHMW-PE ► Hostaform® POM ► High intensity sweeteners ► Controlled release EVA



Transformation Through Technology

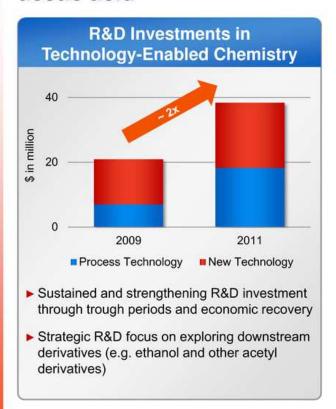


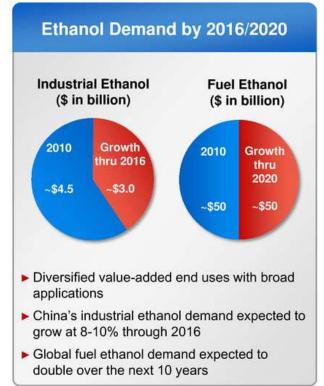




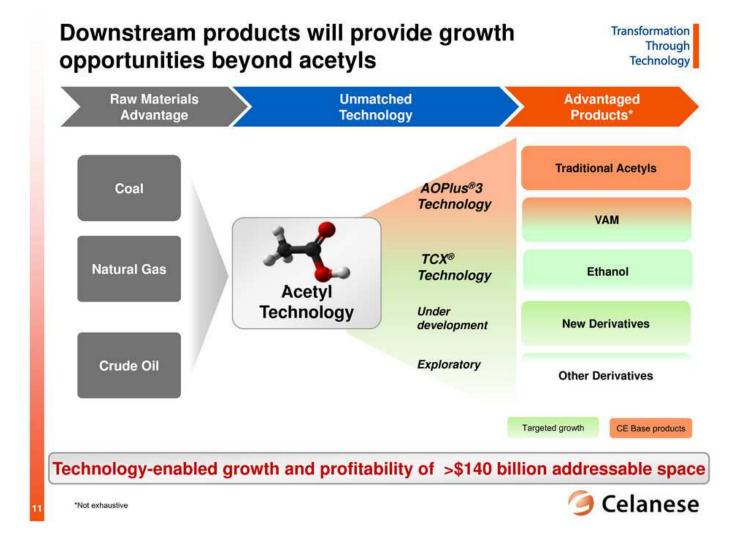
Technology provides new demand for acetic acid

Transformation Through Technology









Investments in upstream raw materials will strengthen acetyls



Celanese Clear Lake Production Site



Strategy for Methanol Investment

- Benefit from abundant low-cost natural gas in U.S. Gulf Coast
- Significant synergies with existing Clear Lake operations
 - Substantial capital savings due to existing infrastructure
 - Substantial benefits in operational efficiency
- Sustained reduction in methanol pricing volatility
- Attractive project economics
- Foundation for growth in the U.S. Gulf Coast

Methanol production in U.S. Gulf Coast enhances acetyl cost position









1/

Technology investments are focused on opportunities adjacent to existing businesses



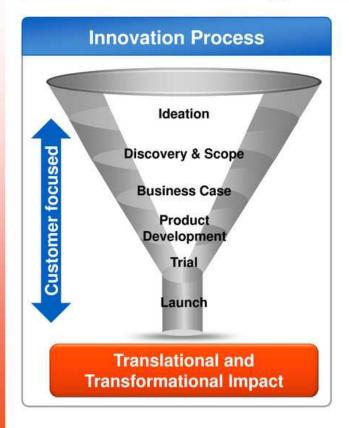






Our application technology development process provides a rich and broad opportunity pipeline









10

Our technology platforms provide access to adjacent addressable space

Transformation Through Technology



Clarifoil









Key Existing Applications*

Automotive Fuel Systems Electronic Connectors Drug Delivery Systems Precision Gears

> Tobacco Filter media Luxury packaging

> > Beverages Dairy Oral care

Paints and coating Adhesives

IVR Drug Delivery Systems Crop protection

Future New Applications*

Composites in Oil & Gas Small Engine Fuel Tanks & Lines Compact Camera Modules Portable Electronic Device Covers

> Encapsulation Specialty fibers Film Adhesives & coating

Chewing gum Baked goods Dressings & sauces

> Paper Carpet Textiles

Fine fragrances Insect repellents Veterinary

Innovation expands addressable space to ~\$200 billion

*Not exhaustive



Our success in technology development and innovation will drive future growth and profitability





Objective
12-14%

Operating EBIT Margin		
2011	Objective	
16%	>18%	

Return on I	nvested Capital ²
2011	Objective
15%	>20%

¹Diluted earnings per common share from continuing operations ²Return on Invested Capital: Net Income divided by the two fiscal period average of Total Invested Capital; Total Invested Capital: sum of long-term debt and total shareholder's equity



We are focused on delivering shareholder value



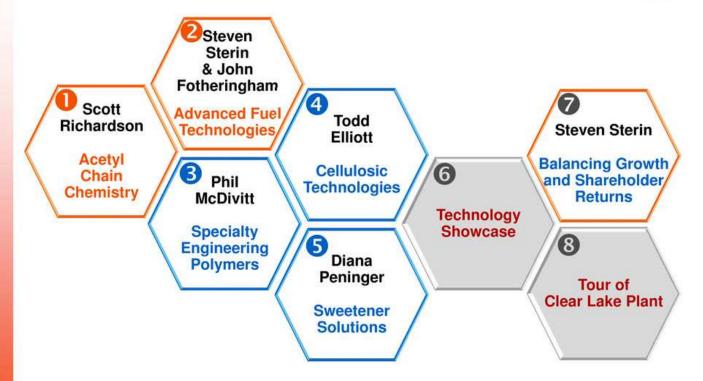
What We Will Do

- Grow the base business
- Invest in technology
- Reduce debt and become investment grade
- Increase shareholder dividends
- Repurchase shares opportunistically

What We Won't Do

- Reduce focus on growing free cash flow
- Hold back on productivity initiatives
- Spend more than \$400 million in capital spending annually
- Destroy value with M&A









Acetyl Chain Chemistry Scott Richardson

Celanese

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Acetyl Chemistry: Our advantage and opportunity



Unmatched Core Technology

- Celanese maintains most advanced acetic acid technology in the industry
- ► AOPlus®3 Technology provides flexible low cost growth opportunities

Advantaged Raw Material Chemistry

- Acetyl chemistries drive additional advantage throughout the value chain
- Investing in upstream technology secures value from raw material advantage

Technology-Enabled Growth

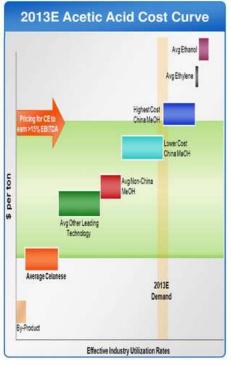
- ► TCX® Technology on track for 2013 commercialization
- Expected technical innovations further expand addressable space beyond acetyls

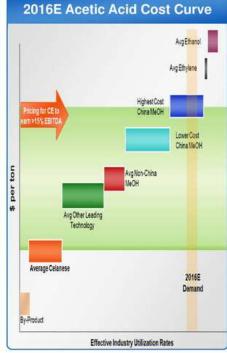
Securing long term advantage and accelerating growth through technology



Industry leading acetic acid technology







- Projected 2016 landscape remains attractive
- Limited capacity growth beyond 2013
- Celanese technology advantage results in >15% Operating EBITDA margins
- Celanese continues to invest in technologies that strengthen cost position

Celanese

The AOPlus® Technology advantage represents over 30 years of ongoing technical development

Transformation Through Technology

Proprietary Process Technologies

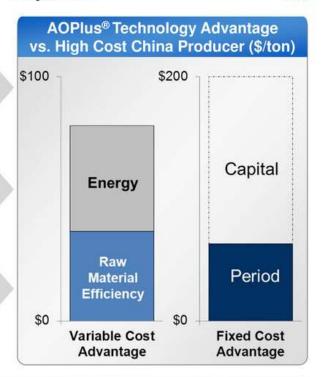
- ▶ 1000+ patents issued/granted
- Protected conversion and purification technologies minimize raw material and energy usage

Advanced Process Control

- Industry leading on-stream reliability
- Reduced maintenance requirements
- Leading energy efficiencies from heat integration

Unmatched Capital Efficiencies

- >3x the capital efficiency of other leading technologies
- Drives lowest fixed cost in the industry regardless of geography

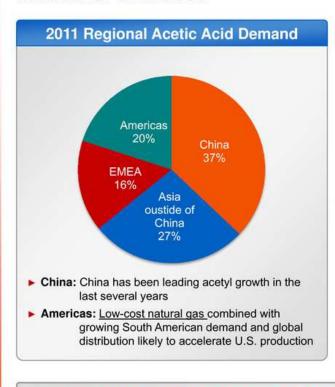


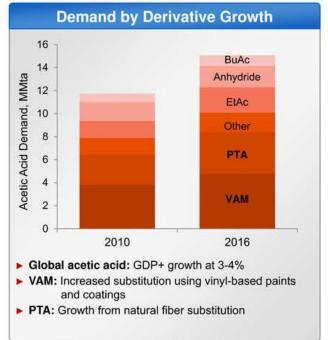
AOPlus® Technology platform drives sustainable industry advantage

Celanese

Acetic acid demand growth across diversified industrial end uses

Transformation Through Technology



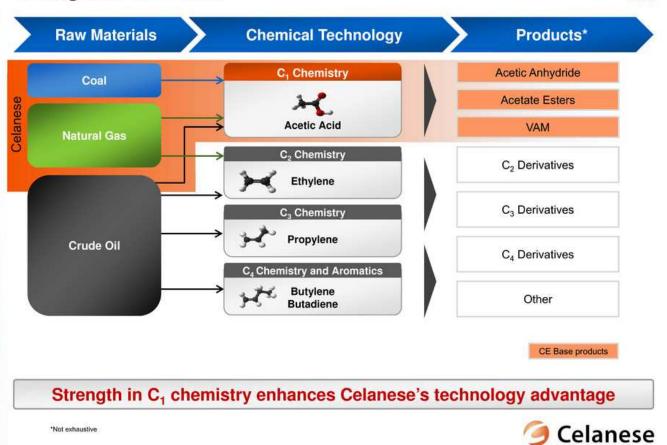


Acetic acid demand growth remains strong and trends toward derivatives



Building on core C₁ technology to create value throughout the chain

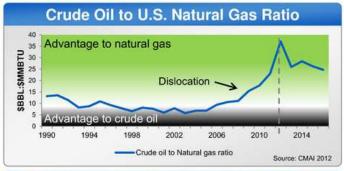


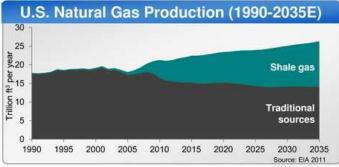


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Evolution of raw material dynamics creates a unique opportunity in the U.S. Gulf Coast

Transformation Through Technology





Implications

- Acetic acid from natural gas or coal is advantaged versus oil
 - ~80% Celanese production capacity utilizes coal or gas feedstock
- Shale gas production driving natural gas economics in the United States
 - Natural gas advantage projected to continue through the foreseeable future
- Majority of incremental acetic acid capacity (Asia) is coal-based
 - Coal-based economics improving through emerging technology

Celanese plans to capture regional value and secure cost position by investing upstream into Gulf Coast methanol production



Investing upstream in U.S. Gulf Coast methanol production secures cost position



Celanese Clear Lake Production Site



Methanol Investment

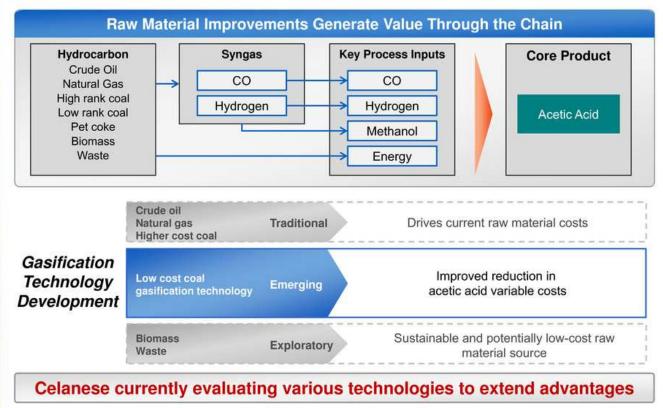
- Highly integrated with existing infrastructure
- Captures significant energy synergies
- Capacity: 1.3 million tons per year
- Production volume and capital investment expected to be shared with one or more parties
- Anticipated start-up: 2H 2015

Utilizing existing Celanese infrastructure helps reduce capital requirements while capturing advantages of state-of-the-art technologies



Improved gasification technologies provide opportunity to enhance advantage through the chain

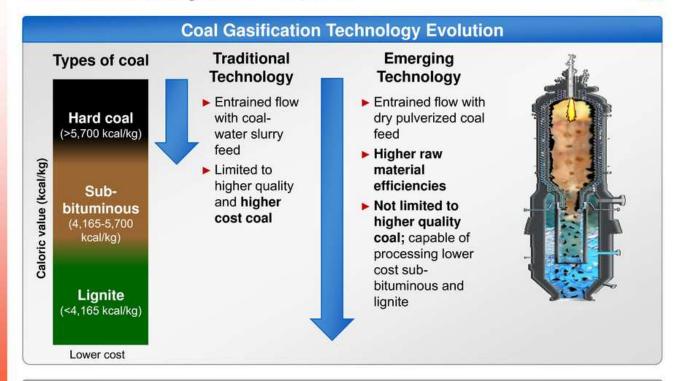






Emerging gasification technologies exhibit improved efficiencies using lower cost coal

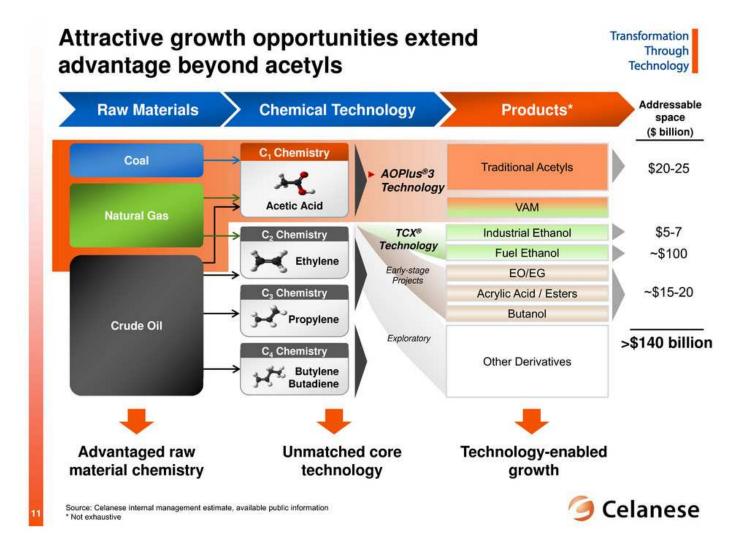
Transformation Through Technology



Celanese robustly evaluating alternative gasification technologies

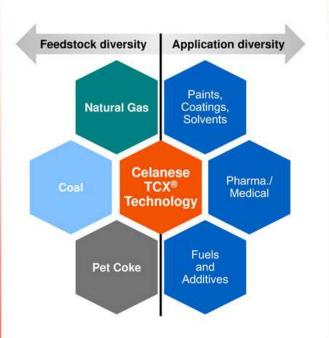
Note: Hard coal includes anthracite, coking coal and other bituminous coal as defined by IEA Source: IEA 2011

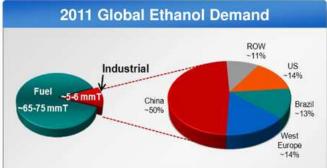




Advantaged TCX® Technology links C₁ feedstock to attractive industry







- TCX® Technology offers feedstock flexibility, reducing the burden on arable land
- Diversified value-added end uses with broad applications
- ➤ 2010-2016 China industrial ethanol growth: 8-10%

Breakthrough TCX® Technology economics extend C₁ advantage to ethanol



Celanese TCX® Technology ethanol demonstration facility accelerates development

Transformation Through Technology



T	TCX® Technology Achievements					
Tech.	Initial Discovery	First Commercial	Current Technology			
	Relative Improvement					
Capital	100%	85%	50-55% 🗸			
Conversion	100%	125%	>200% 🗸			
Energy	100%	90%	60-65% 🗸			
Period	100%	67%	45-50% 🗸			

Technology Development Unit (TDU)

- Project completed on time and budget
- Flexible, modular design facilitates rapid implementation of modifications and improvements
- Successful startup in July 2012
- Provides full scale testing of all process designs prior to greenfield investments

TDU provides a platform for rapid technology improvement



Source: Celanese internal management estimates

TCX® Technology: Nanjing, China construction and commercialization status





TCX® Technology Nanjing Production Unit

- Capacity: 275kta ethanol
- Startup: Q3 2013
- Engineering and construction on schedule
- Integrated with existing Celanese Nanjing acetyl complex
- Initial customer base exhibits enthusiastic support for TCX® Technology ethanol

On track for 2013 commercial launch of TCX® Technology ethanol



Acetyl Chemistry: strategic summary



Secure and Expand Competitive Advantage

Grow through Technology

Raw Materials

- Low cost coal: pursuing next generation gasification technology
- Natural gas: investing in U.S. Gulf Coast methanol production

Conversion

- Continue to advance acetyl platform technology
 - Lower capital
 - Lower catalyst cost
 - · Lower energy usage
- ▶ AOPlus®3 Technology

Demand

- Developing innovative C₁ product technology
- ► TCX® Technology ethanol
- Other new derivatives
- ~7x increase in addressable space

Advantaged Chemistry



Breakthrough Technology



Access to New Demand Beyond Acetyls





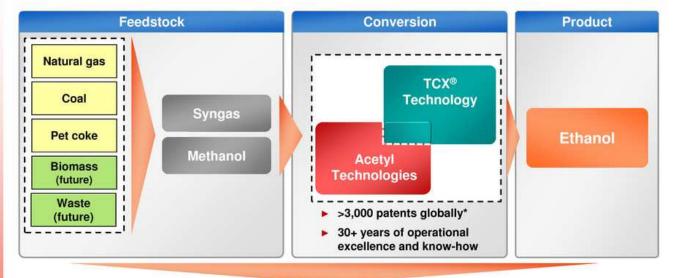
Advanced Fuel Technologies Steven Sterin & John Fotheringham

© Copyright Celanese 2012



Celanese TCX® Technology production process





TCX® Technology Breakthrough Elements

Conditions of operation

Catalyst systems

Materials of construction

Process control

TCX® Technology builds on Celanese's expertise in acetyl technologies

*Global Celanese granted and pending patents



Value proposition of TCX® Technology ethanol

FOUR FRAMEWORKS FOR EVALUATING PERSONAL VEHICLE FUELS



Safe and clean blend stocks

• How can countries ensure safe, clean burning fuels without burdening their industry with excessive costs?



Cost

• How do alternative fuel source choices compare on an apples-to-apples, all-in cost basis?



Energy security

• Which fuel alternatives can help countries diversify their supply and/or use local resources to improve their energy security?



Global considerations

• How do countries address global environmental issues that reach beyond their borders and into the next generation?

TCX® Technology provides a broad value proposition



TCX® Technology commercialization



TCX® Technology launched	Announced acceleration of ethanol production in China	Third-party engineering validation	JSC ¹ signed with Pertamina	Technology Development Unit started up	JSC with a major Chinese SOE ² refiner in process
Nov. 2010	Jun. 2011	Jul. 2011	Jul. 2012	Jul. 2012	Sep. 2012

TCX® Technology Value Proposition



Produce excellent blend stock (ethanol) at world scale volume to improve gasoline and air quality



Provide abundant low-cost fuel lowering subsidies



Utilize local coal to produce fuel ethanol reducing gasoline imports



- Higher energy efficiency³
- Lower greenhouse gas emission³
- · Does not compete with food for arable land

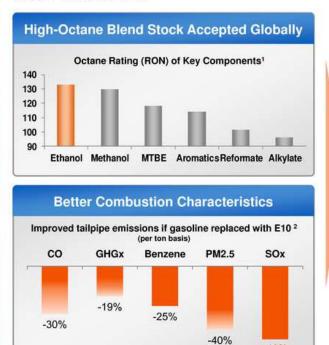


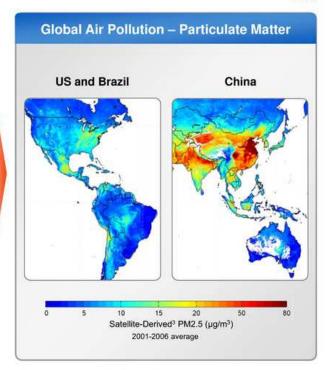
Prioritizing commercialization efforts



Ethanol is a widely accepted, clean, safe fuel solution

Transformation Through Technology





Ethanol blended gasoline improves air quality

Source: Guide to Petroleum Product Blending, HPI Consultants, Inc.

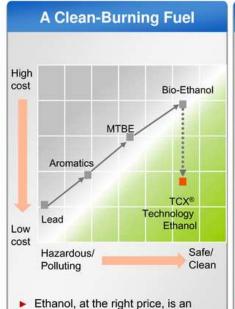
² Source: US EPA, Argonne National Lab, China NDRC, "Evaluating the Health Impacts of Ethanol Blend Petrol" (a study of Australian

-46%

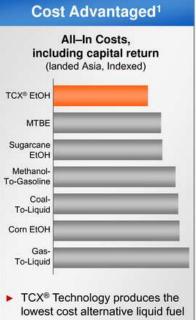
government in June 2008), Beijing Institute of Technology Source: NASA, Dalhousie University, Aaron van Donkelaar

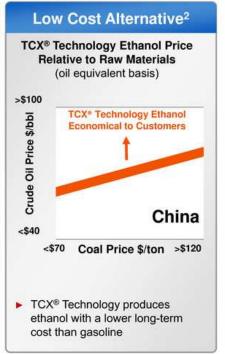


TCX® Technology cost and quality advantage



excellent fuel blending component





TCX® Technology provides a low cost, clean-burning gasoline alternative

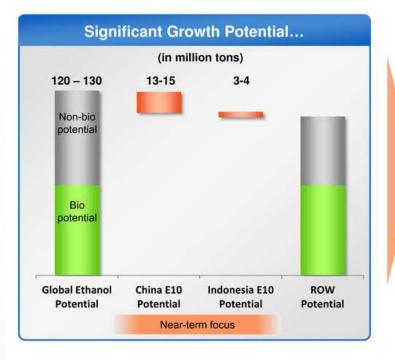
¹ Celanese proprietary models, Booz & Company analysis. \$/bbl adjusted for historic market relationship to crude; price assumptions based on consensus outlook; ² Source: Indicative model, based on Qinghuangdao5500 kcal/kg coal.

* All growth and value projections regarding TCX** Technology are based on Celanese internal management current estimates and assumptions, including capital and raw material costs and availability, demand for ethanol, and continuing technology developments



Global fuel ethanol potential by 2020







Near-term focus covers ~30% of global non-bio fuel ethanol potential

Source: Global Biofuels Outlook 2010-2020, Hart Energy; Global Petroleum Market Outlook; Petroleum Balances Purvin and Gertz Inc.; Celanese internal management estimates

*All growth and value projections regarding TCX** ethanol technology are based on Celanese internal management current estimates and assumptions, including capital and raw material costs and availability, demand for ethanol, and continuing technology developments





China's liquid fuel considerations



TCX® Technology	Value Proposition	
Produce excellent blend stock (ethanol) to: Provide world scale volume Improve air quality	30% Beijing PM2.5 emission reduction goal by 2020 ~\$9.0 billion Crude oil and fuel ethanol subsidies in 2010	
Provide abundant low-cost fuel to reduce government subsidies Cost		
Utilize local coal to Produce fuel ethanol Reduce gasoline imports	70% Crude oil imported by 2020	3rd Largest global coal reserves
 ► Higher energy efficiency* ► Lower greenhouse gas emission* ► Does not compete with food for arable land 	1/6 Arable land per capita than the US	1/4 Of today's global CO ₂ emissions

Sources: Beijing government; EIA and Celanese internal management estimates; Global Petroleum Market Outlook: Petroleum Balances (Purvin & Gertz Inc., March 2010); BP Statistical Review of World Energy (June 2012); World Bank, UN; EIA; other available public data and Celanese internal management estimates. * Compared to other XTL technologies



Significant opportunity in China







TCX® Technology supports China's policies

Source: C1Energy, Global Petroleum Market Outlook: Petroleum Balances (Purvin & Gertz Inc., March 2010), Celanese internal management estimates





Indonesia's liquid fuel considerations



TCX® Technology Value Proposition



Produce an excellent blend stock (ethanol) to:

Provide world scale volume

Safe & Clean Improve gasoline and air quality

PM 60μg/m³

Adopted clean air standard maximum

EURO II

Current gasoline quality specifications



Provide abundant low-cost fuel to reduce subsidies

~\$12 billion

Gasoline subsidies in 2012



Utilize local coal to

Produce fuel ethanol

► Reduce gasoline imports Energy Security 60%

Gasoline imported by 2020

~80%

Coal exported in 2011



Global

Considerations

en

Higher energy efficiency*Lower greenhouse gas

emission*

 Does not compete with food for arable land 1/5

Arable land per capita than the US

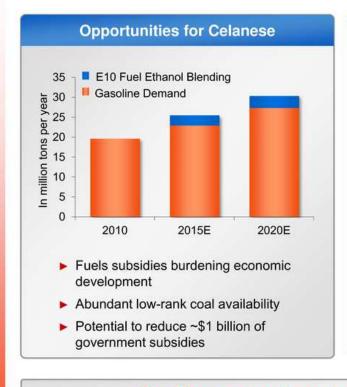
42%

Higher industrial energy intensity than EU in 2010

Sources: Indonesia government; Global Petroleum Market Outlook: Petroleum Balances (Purvin & Gertz Inc., March 2010); Indonesia Coal Mining Association; BP Statistical Review of World Energy (June 2012); World Bank, UN; Enerdata; other available public data
* Compared to other XTL technologies



Indonesian business update





Significant opportunity to lower energy subsidies



Business model flexibility

Transformation Through Technology

Celanese Objectives	Industrial Gas Plus	Joint Venture	License
► Protect IP		•	•
► Reduce earnings volatility	•	•	
► Minimize risk	•		•
► Maximize capital efficiency		0	•
► Accelerate speed to market		0	•

- ► Significant opportunities identified
- Strong business partnerships being developed
- Speed to market a critical consideration
- Business model flexibility required to maximize opportunity

Celanese objectives can be met with different business models



Clear path to commercialization

Transformation Through Technology

2011 - 2012

2013 - 2015

2016+

- Develop technology to meet market needs
- Prove benefit of value proposition
- Prioritize opportunities

- Early China commercialization
- Larger China opportunities negotiated
- Finalize Indonesian opportunity

- Greenfield investment in Asia
- Potential licensing arrangements
- Extended commercialization in other countries

Progressing as planned against project objectives



Advanced Fuel Technologies: progressing on fuel opportunity

Transformation Through Technology



(9)

Refined our unique value propositions

Safe & Clean





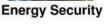
Focused on two strongest opportunities







Significant external interest with resources committed





Global Considerations



Tangible progress on advanced opportunities



Lower-risk business models to accelerate opportunities





Specialty Engineering Polymers Phil McDivitt

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Advanced Engineered Materials: Recognized leader in specialty engineering polymers



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Technology-Enabled Chemistry

Customer-Oriented Solutions

- Acetyl chain chemistry
- ► Ethanol products
 - Industrial
 - Advanced fuel technologies
- Other acetyl derivative chemistry

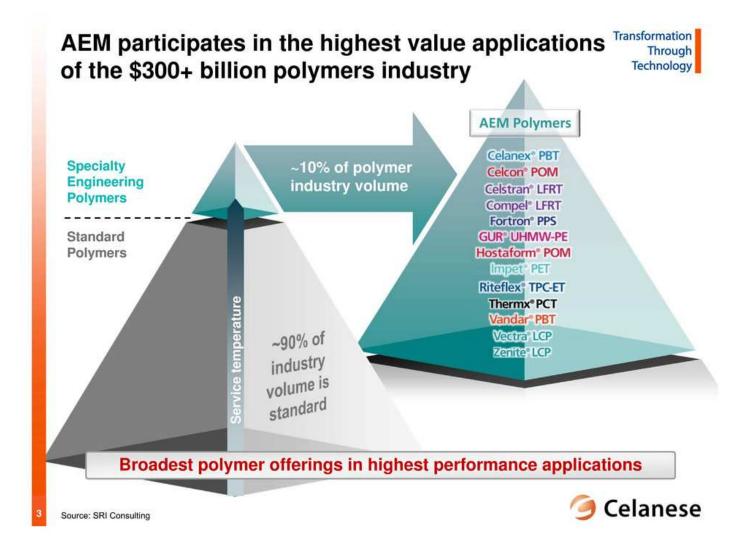
- Specialty engineering polymers
- Advanced vinyl chemistries
- Cellulosic technologies
- Sweetener solutions
- Controlled release polymers

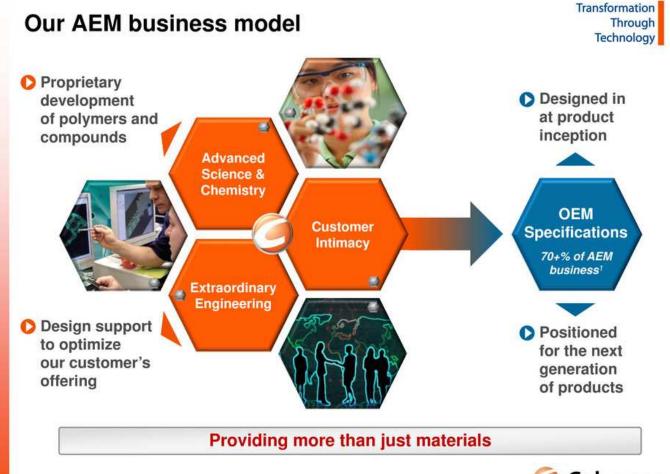
Strategic Overview

- High customer intimacy leading to participation early in customer development cycle
- Unique polymer development capability across a broad range of end-uses
- Engineering and design expertise to advance an optimized solution
- Global leader with broadest portfolio in highest value engineering polymer applications



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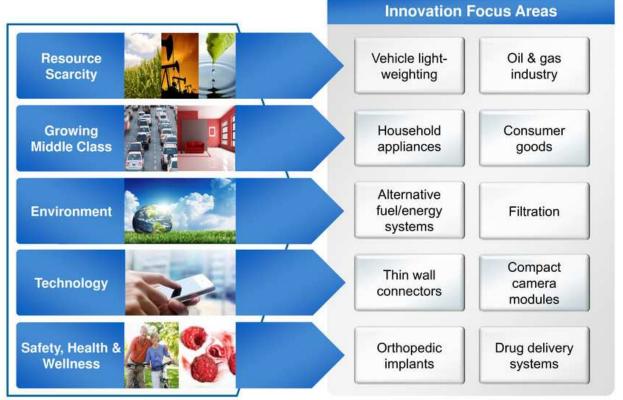


¹ Excluding affiliates



Global dynamics influence innovation pipeline



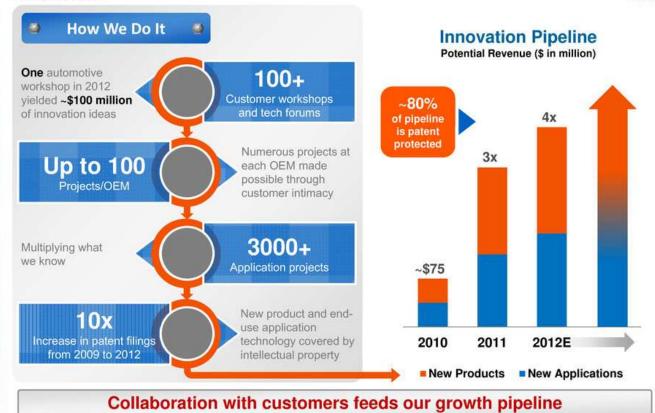




5

Close customer cooperation drives mutual success



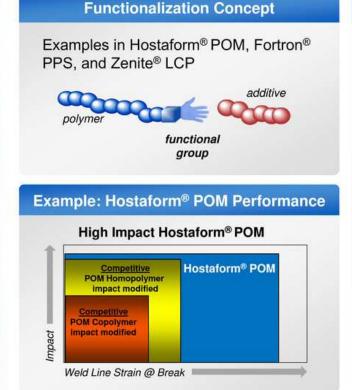


Source: Celanese internal management estimates



Creating technology - polymer functionalization









Enabling technology to transform with emerging trends

Transformation Through Technology



8MP cameras

Complex, highly engineered parts required

Global

Rapid evolution in functionality

Essential

AEM Success Story

Leading Smartphones

Customer Need

New polymers for high resolution compact camera module

AEM Technology Transformation

Patent pending high flow Vectra® LCP technology concept

Results

Commercialized in leading smartphones

Additional Addressable Space

\$10+ million

We collaborate with customers to enable technology evolution

Flexible form factor

Mobile productivity

· Increasing resolution

Total life device

Everywhere

Celanese

Source: Celanese internal management estimates

Voice only

Regional

Luxury item

As complexity increases, AEM provides solutions



Continued growth in high value-in-use applications

■ AEM Success Story

Automotive Fuel Systems

Customer Need

- Lightweight, strong, electrically conductive
- ► High impact and chemical resistance

AEM Technology Transformation

POM copolymer (Hostaform®) and linear PPS (Fortron®) solutions

Results

Global leader in automotive fuel systems

Addressable Space

Transformation

Through Technology

\$500+ million

\$500+ million sales with high growth in global transportation sector

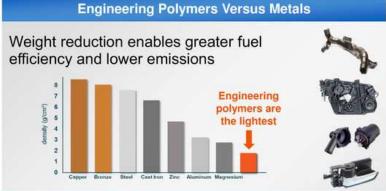


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AEM positioned for continued value-in-use











Global dynamics support opportunity to build on existing success

Corporate Average Fuel Economy standards as regulated by the NHTSA



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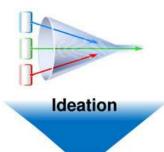
Expanding our expertise into new applications

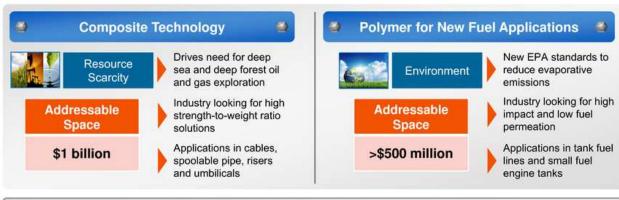






Global dynamics





New applications provide accelerated growth opportunity



11

Well established strategic growth platforms



Addressable Space of \$25+ billion



Consumer

Personal care products, toys, lawn & garden equipment, durable household goods



Medical

Orthopedic implants, drug delivery devices, medical device components, diagnostic systems



Electrical & Electronics

Connectors, sockets, sensors, switches, motor components, lighting, contactor housings



Specialty Applications

Including fibers, ropes, textiles



Industrial

Fluid handling, bearing & gear applications, material transport equipment



Transportation

Fuel & safety systems, interior & exterior components, power train & chassis, under the hood applications





New Transformational Opportunities

Including oil & gas, composites, separations, additives

\$7+ billion
of additional
addressable space

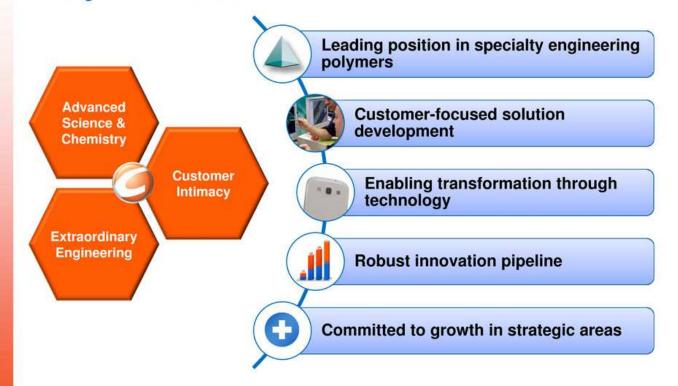
Adding new strategic platforms to broaden growth opportunities



Specialty Engineering Polymers Summary



Providing More Than Just Materials







Cellulosic Technologies Todd Elliott

Celanese

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Cellulosic Technologies



CELANESE

Technology-Enabled Chemistry

Customer-Oriented Solutions

- Acetyl chain chemistry
- ► Ethanol products
 - Industrial
 - Advanced fuel technologies
- Other acetyl derivative chemistry

- Specialty engineering polymers
- Advanced vinyl chemistries
- Cellulosic technologies
- Sweetener solutions
- Controlled release polymers

Acetate Strategic Overview

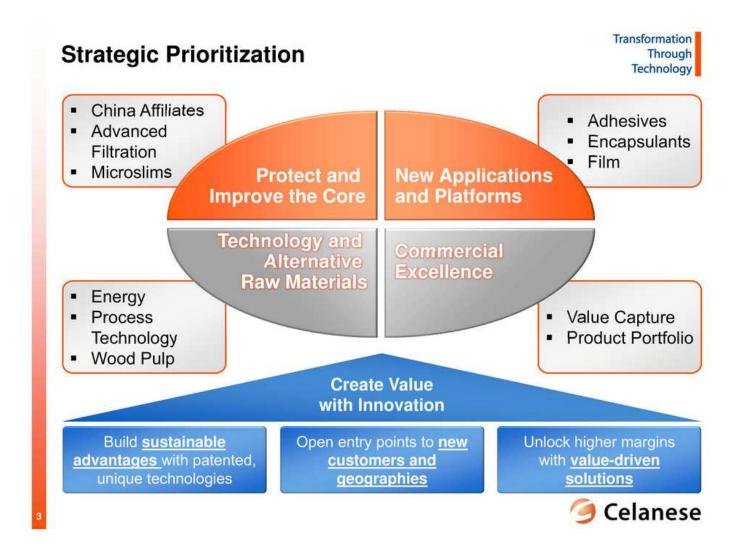






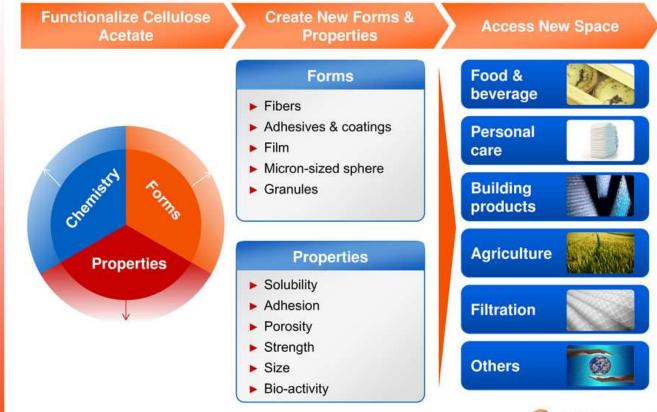
- Strong global franchise
 - Deep customer relationships
 - Earnings growth & cash generation
- Well positioned geographically
 - China affiliates
 - · Global manufacturing footprint
- Process technology excellence
 - Operational efficiency
- Product innovation for growth
 - Target space expansion
 - Pipeline quality





Acetate approach to addressing customer needs

Transformation Through Technology

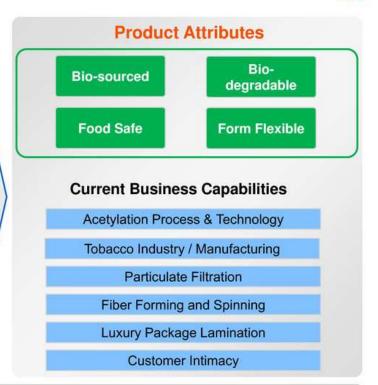




Well positioned for global trends







Flexible polymer based on renewable feedstock

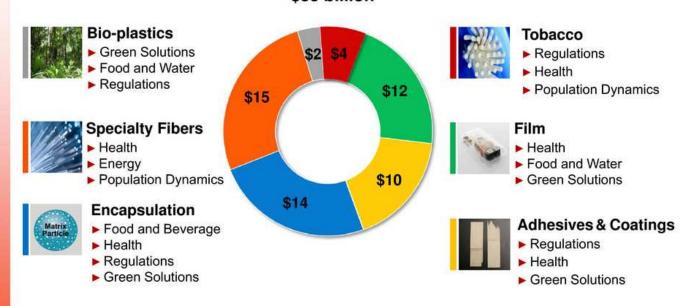


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Trends generating unique needs

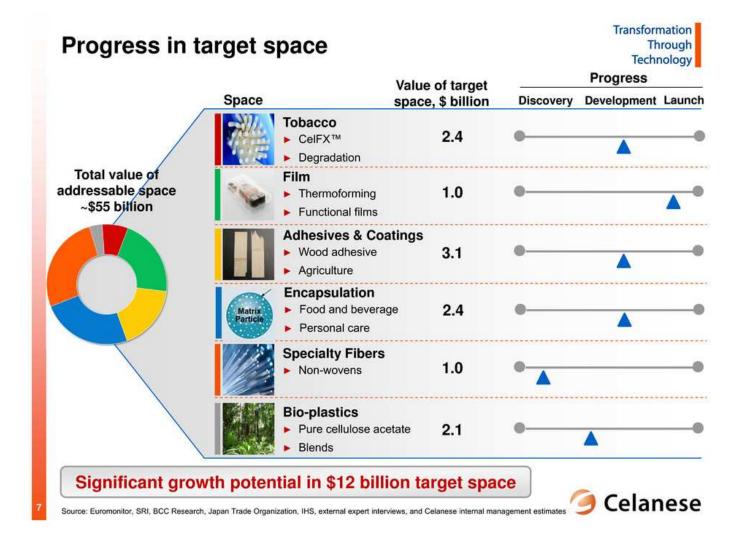


Total Value of Addressable Space ~\$55 billion



Real challenges in large addressable spaces









Case Study: CelFX™ Matrix Technology







Increased design flexibility

Improved constituent reduction

- 4 Lower particle breakthrough
- 5 Production compatible

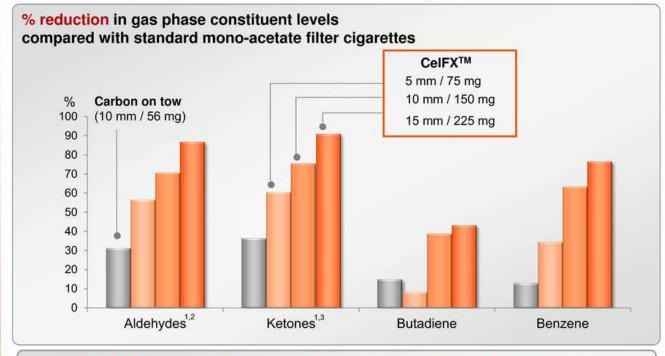
Initial target space worth \$2.4 billion





Transformation Through Technology

Case Study: CelFX™ Matrix Technology



Significant increase in constituent reduction performance

³ Includes acetone and methyl ethyl ketone Source: Celanese internal test results

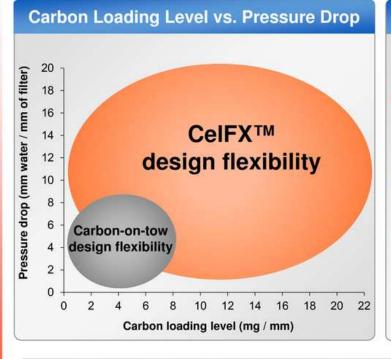


¹ Represents simple weighted average in reduction performance across more than 1 constituent ² Includes formaldehyde, acetaldehyde, acrolein, propionaldehyde, crotonaldehyde and butyraldehyde



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Case Study: CelFX™ Matrix Technology



Design Flexibility

- Possible to load same levels with less space
- ▶ Broader range of drawability options
- ► Freed up filter "real estate" for other innovations

Increased operating space

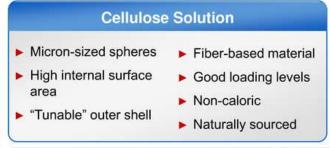


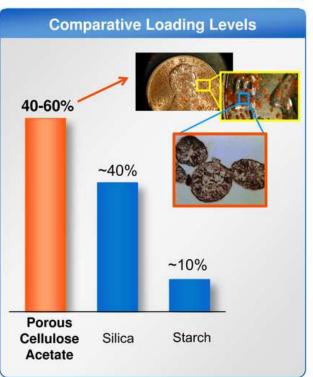


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Case Study: Porous Cellulose Acetate

Trends					
Applications	Encapsulation needs				
Food &	▶ Protection from elements				
Beverage	► Masking of tastes/odors/colors				
Personal	► Controlled delivery				
Care	Prevent premature reactions/ interactions				
Pharma	 Converting liquids to solids Reduce volatility 				





Efficient use of encapsulation materials

Source: Celanese internal test results, external expert interview



11

Cellulosic technology innovation drives growth strategy















Sweetener Solutions Diana Peninger

Celanese

Nutrinova

Transformation Through Technology

Technology-Enabled Chemistry

Customer-Oriented Solutions

- Acetyl chain chemistry
- ▶ Ethanol products
 - Industrial
 - Advanced fuel technologies
- Other acetyl derivative chemistry

- Specialty engineering polymers
- Advanced vinyl chemistries

CELANESE

- Cellulosic technologies
- Sweetener solutions
- Controlled release polymers

A Leading "Sweet Taste Solution Provider"



SunsationSM artificial sweetener platform

Natural sweetener/ enhancer platform

- Accelerating highly profitable growth through advanced sweetener solutions
- Application technology offers customers significant benefits in taste and speed to market
- Extending sweetener leading position with a robust next generation technology pipeline



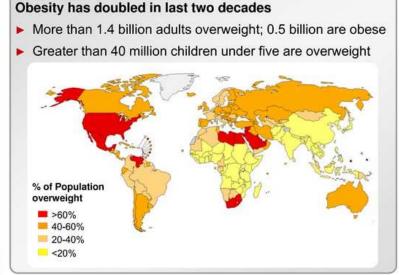
Global epidemic health concerns drive need for healthy food alternatives



Safety, Health & Wellness



Resulting Consumer Needs





But, consumers will not compromise on sweet taste!



Capture growth as improved taste drives lower calories



\$1.5B High Intensity Sweeteners (HIS) Sugar Other

- Taste is dependent on the sweetener system
- Sugar must be replaced to reduce calories
- HIS are the best option



- ▶ Taste target of HIS is sugar; big gaps exist
- ▶ Several HIS are often blended to optimize taste
- Current "best taste" blend technologies use Ace-K (Nutrinova Sunett®)

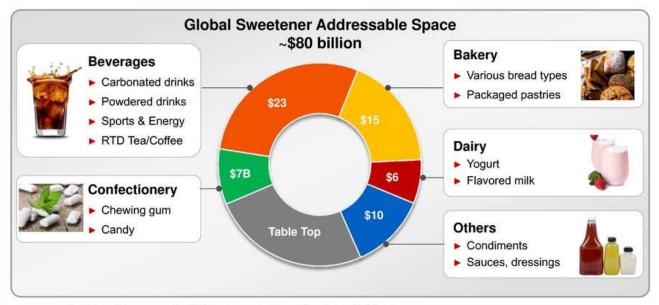
Achieving the target sweet taste is complex

Source: Celanese internal management analysis, IBIS, PR Web, Leatherhead "The Global Market for Intense Sweeteners" 2010, Reb A- A Market Analysis. "Ace-K = acesulfame potassium



Individual application sweetening solutions required





- Specific characteristics demanding discrete solutions
- Each brand/product requires individual formulations to match desired taste profiles
- ▶ As complexity increases, deep expertise using HIS in sub-segments is critical

Nutrinova provides leading sweet taste application expertise

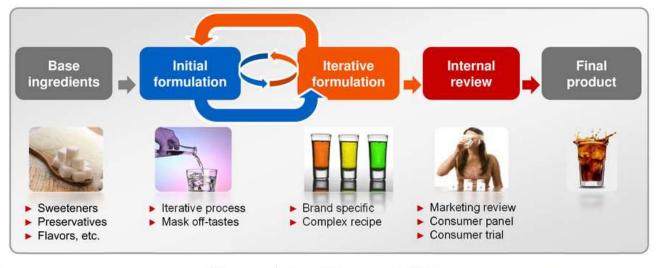
Source: Celanese internal management analysis, Freedonia "Alternative Sweeteners" 2011, IBIS, PR Web, Leatherhead "The Global Market for



Intense Sweeteners" 2010, Reb A- A Market Analysis

Nutrinova application expertise critical to reduce iterations







Other complex formulations require HIS to:

- ▶ Replace sugar bulking volume
- ► Provide mouth-feel (viscosity)
- Survive processing conditions



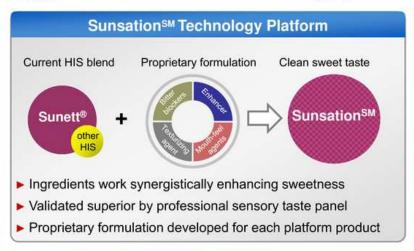
Bringing value to customers to reach their calorie reduction targets



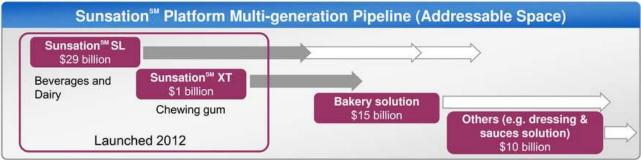


Nutrinova's new advanced sweet taste technology platform

Transformation Through Technology







Source: Celanese internal management analysis, Freedonia "Alternative Sweeteners" 2011, IBIS, PR Web, Leatherhead "The Global Market for Intense Sweeteners" 2010, Reb A- A Market Analysis



7



Commercial launch progressing above expectations



Expand Globally with Multinationals

- Building on existing global R&D relationships
- Offering regional taste flexibility for local brands

Key Regional Customers

- Local relationships support quick product launch
- Need "at the bench" formulation expertise



Over 200 customer development projects:

- ▶ 10-15% of the total addressable space
- Carbonated, still and powdered beverages, juices and yogurt applications

Converting <1% of target application space would increase revenue by \$250-300 million



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Securing sweetener leading position into the future: Next generation Natural Sweetener program



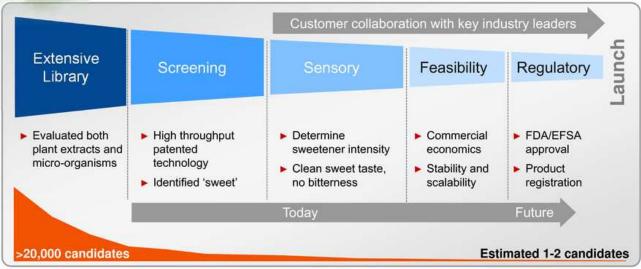


Growing Consumer Trend

- Increasing desire for all-natural food and beverage ingredients
- Bio-grown products have >100% yearover-year growth

Significant Potential

- >200% year-over-year growth experienced by recently introduced natural sweeteners
- Global natural sweetener space is potential opportunity





9

Sweetener Solutions Summary





Significant opportunity in the \$80 billion sweetener addressable space



New sweetener technology platform offers best sugar taste



Global SunsationSM platform customer projects exceeding expectations



Expanding our leading sweetener position with robust technology pipeline

Accelerating sustainable, highly profitable growth through advanced sweet taste technology







Balancing Growth and Shareholder Returns

Steven Sterin

Senior Vice President & Chief Financial Officer

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Balanced Cash Deployment Strategy



- Fund strategic growth initiatives with operating cash flows
- ► Invest ~\$400 million/year in capital projects

2 Deleverage

- ► Delever by deploying excess cash
- ▶ Move towards investment grade over time

3 Cash Return

- Grow dividend towards median yield over time
- ► Repurchase shares opportunistically

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Continue to
deliver
significant value
creation
for shareholders

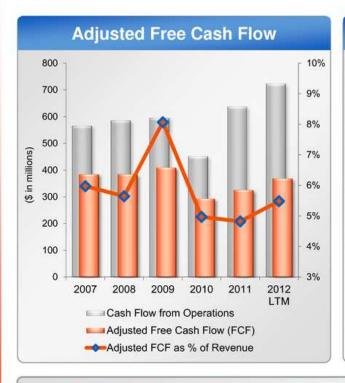
Continue to invest in growth, improve our balance sheet, and return cash to shareholders to maximize shareholder value





Track record of strong cash flow generation





Operating Cash Deployment

Capital Investment

- ~\$400 million capital spending/year
- Strong financial discipline:
 - > 15-20% IRR on growth projects
 - > 25-30% IRR on productivity projects

Pension

 Recent funding laws have reduced near-term contribution requirements

Taxes

- Majority of U.S. operating losses utilized by 2010
- Favorable cash tax rate remains

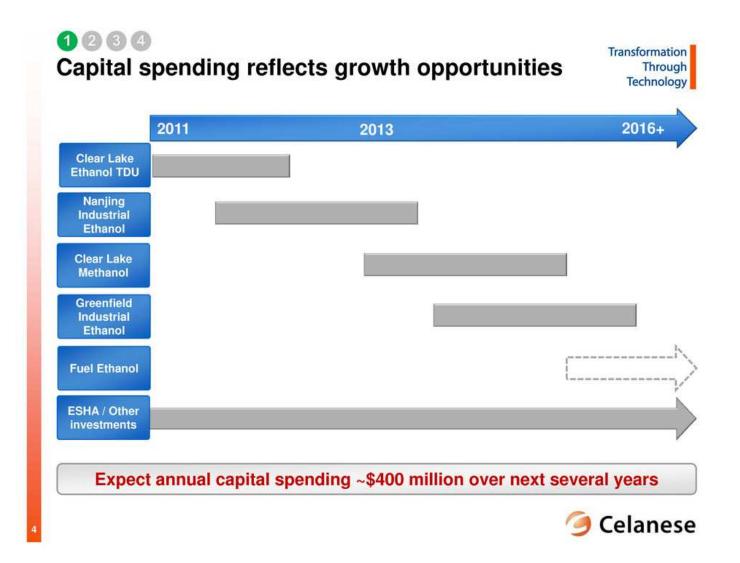
Working Capital

Target < 14% of revenue</p>

Cash flow growth reflects financial discipline and execution culture

Source: Celanese 10K and 10Q filings, earnings release slides 2012 LTM = Last twelve months as of June 30, 2012







Progressing towards investment grade

Transformation Through Technology





Debt Objectives

- Maintain broad market access
- Reduce leverage over time
- Reduce secured debt

- Maintain low borrowing costs
- Extend / stagger debt maturities
- Maintain covenant flexibility

~\$850 million debt pay down since 2007

Source: Celanese 10K and 10Q filings. 2012 LTM = Last twelve months as of June 30, 2012

Major debt maturity profile net of annual debt amortization of term loans; excludes capital leases, pollution bonds, and credit linked revolving facility







Pension Plan Funded Status¹



Pension Funding Strategy

- Recent, extended low interest rate environment has elevated GAAP unfunded pension liabilities
- ▶ \$470 million of pension contributions from Dec. 31, 2004 to June 30, 2012
- Recent funding law changes result in lower range of pension cash outflows over operating EBITDA base
 - \$110 \$120 million in 2012
 - ~\$50 million in 2013²
- Sufficient operating cash flows to cover ongoing funding

Pension funding requirements will not inhibit growth strategy

Source: Celanese 10K filings and company estimates

Funded status of Pension Benefit Obligations (PBO): includes assets held in non-qualified trusts
Based on today's interest rates and expected returns

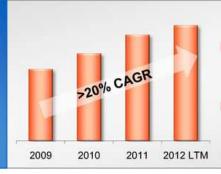
Celanese



Continue to increase return of cash to shareholders



Consistently Increasing Dividend



- Average annual growth of dividend >20% since 2009
- ~\$150 million dividends paid from Dec. 31, 2006 to June 30, 2012

Share Repurchases

- Opportunistic repurchases
- ► Repurchased ~\$890 million of shares reducing share count by ~23.6 million from Dec. 31, 2006 to June 30, 2012
 - Average share repurchase price less than \$38

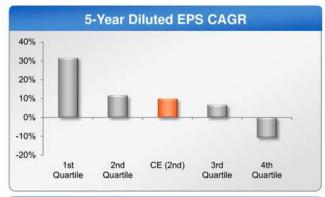
Over \$1 billion returned to shareholders since 2007

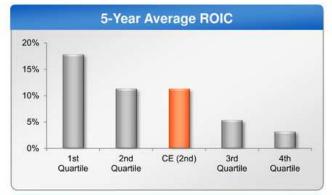
Celanese

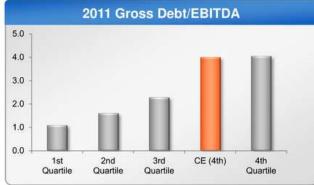


Celanese performance versus peers

Transformation Through Technology









Source: FactSet. Value of each quartile represents the median of each quartile EPS = Diluted earnings per common share from continuing operations Gross debt = Total debt + Unfunded pension (excluding assets held in non-qualified trusts)

Peer companies include ALB, ASH, AVY, CBT, CF, CYT, DD, DOW, EMN, FMC, FUL, GRA, HUN, IFF, MTX, NEU, OLN, OMG, PPG, ROC, SHLM, SIAL, and SXT in the Dow Jones US Chemicals Index, excluding APD, ARG, PX, CCC, CHMT, EOL, LYB, MOS, PPO, RPM, and SOA due to different business models or data availability





Actions to achieve top quartile performance



Earnings Growth

- Continue to make focused technology investments
- Expect high translation of technology investments into earnings growth
- Debt reduction expected to reduce interest cost

Gross Debt/EBITDA

- Continue to reduce debt
- Delever through EBITDA growth
- Move to investment grade over time
- Continue to fund pension plans

Return on Invested Capital

- Technology investments will be capital-efficient
- Process technology advantages drive high capital return
- Maintain strict financial discipline

Free Cash Flow/Sales

- Control working capital
- ~\$400 million in capex with high returns
- Reduce interest and pension burden through delevering











Premier TSR

- History is in-line with specialty chemical peers
- > 2x S&P 500 average
- Recent corporate actions
 - Continuing to increase shareholder dividends
 - Opportunistic share repurchases

Track record of significant improvement; opportunities still exist

This comparison is based on a return assuming \$100 invested January 21, 2005 (IPO date) in Celanese Corporation Common Stock and the S&P 500 Composite Index, the S&P 500 Chemicals Index and the S&P Specialty Chemicals Index, assuming the reinvestment of all dividends



Balanced Cash Deployment Strategy



- Fund strategic growth initiatives with operating cash flows
- ► Invest ~\$400 million/year in capital projects

2 Deleverage

- ► Delever by deploying excess cash
- ▶ Move towards investment grade over time

3 Cash Return

- Grow dividend towards median yield over time
- ► Repurchase shares opportunistically

Transformation Through Technology

Shareholder Value

Continue to
deliver
significant value
creation
for shareholders

Continue to invest in growth, improve our balance sheet, and return cash to shareholders to maximize shareholder value







Reconciliations of non-U.S. GAAP financial measures



Reg G: Business segment data and reconciliation of operating profit (loss) to operating EBITDA – a non-U.S. GAAP measure - unaudited

Transformation Through Technology

Metaster Stelens Communer Specialistes* Industrial Specialistes* Industrial Specialistes* Industrial Specialistes* Industrial Specialistes* Industrial Specialistes Industrial Specialistes Industrial Specialistes Communer Specialistes Communer Specialistes Industrial Specialistes Communer Specialistes Industrial Specialistes Communer Specialistes Industrial Specialistes Industrial Specialistes Communer Specialistes Industrial Specialistes Industrial Specialistes Industrial Specialistes Industrial Specialistes Communer Specialistes Industrial Specialist	(In \$ millions)	December 31, 2011
Advanced Engineered Materials Consumer Specialities Interesgment eliminations Consumer Specialities Advanced Engineered Materials Consumer Specialities Consumer Specialities Consumer Specialities	Net Sales	
Consumer Specialities * Advanced Engineered Materials Other Activities * Interesegment eliminations * Advanced Engineered Materials Other Activities * Advanced Engineered Materials Advanced Engineered Materials Other Activities * Advanced Engineered Materials Advanced Engineered Materials Other Activities * Advanced Engineered Materials Advanced Engineered Ma	Advanced Engineered Materials®	1,298
Industrial Specialities * Cheat Minimalians * Cheat Minimalians * Cheat Minimalians * Cheat Minimalians * Consumer Specialities Advanced Engineered Materials Consumer Specialities Advanced Engineered Materials Consumer Specialities Advanced Engineered Materials Consumer Specialities Co	Consumer Speciallies*	1,161
Acety Intermediates * Total Total Total Operating Profit (Loss) Operating EBITDA Advanced Engineered Materials Operating EBITDA	Industrial Specialties ³	1,223
Other Activities Interespment eliminations ⁴⁴ Cherating Profit (Loss) Advanced Engineered Materials Consumer Specialities Actyl Intermediates Actyl Intermediates Actyl Intermediates Actyl Intermediates Advanced Engineered Materials Consumer Specialities Advanced Engineered Materials Advanced Engineer	Acety Intermediates*	3,551
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Peter Ingential Profit (Loss) Advanced Exploreered Makerials Advanced Exploreered Makerials Chert Advanced Exploreered Makerials Dependation and Ameritzation Expense* Advanced Exploreered Makerials Advanced Exploreered Advanced Exploreered Advanced Exploreered Advanced Exploreered Advanced Exploreered Advance	Intersegment eliminations 48	(471)
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Other Charges and Other Adjustments* Advanced Engineered Materials. Advanced Engineered Materials. Index Manual Specialities Industrial Specialities Advanced Engineered Materials. Dependation and Ameritzation Expense* Advanced Engineered Materials. Advanced Engineered Materials. Chear Advanced Engineered Materials. Advanced Engineered Materials. Chear Advanced Engineered Materials. Chear Advanced Engineered Materials. Operating EBITDA Advanced Engineered Materials. Operating EBITDA Advanced Engineered Materials.	Other Activities 1	(172)
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Advanced Engineered Materials Consumer Specialities Acety International Specialities Acety Internationals Acety Internationals Cohen-Activities Total Equity Earthinga, Cost - Dividend Income and Other Income (Expense) Advanced Engineered Materials Consumer Specialities Acety Internationals Cohen-Activities Advanced Engineered Materials	Depreciation and Amortization Expense	
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Industrial Specialities Actal Intermediates Class Actal Actal Intermediates Class Actal Intermediates Advanced Expineered Materials Advanced Expineered Materials Industrial Specialities Industrial Specialities Industrial Specialities Industrial Specialities Industrial Specialities Oner Actal Expineered Materials Advanced Expinee	Consumer Specialises	36
Acetyl Intermediates Other Assistas Other Assistas Equity Earninga, Cost - Dividend Income and Other Income (Expense) Advanced Engineered Materials Consumer Specialities Acetyl Intermediates Other Assistas Acetyl Intermediates Other Assistas Advanced Engineered Materials Operating EBITDA Advanced Engineered Materials Consumer Specialities Consumer Specialities Consumer Specialities	Industrial Specialties	4
Total Equity Earlings, Cost - Dividend Income and Other Income (Expense) Advanced Engineered Maintais Industrial Specialities Activation Specialities Other Activates Operating EBITDA Advanced Engineered Maintais Operating EBITDA Advanced Engineered Maintais Advanced	Acety Intermediates	96
Total Equity Enrings, Cost - Dividend Income and Other Income (Expense) Advanced Expresses Advanced Expresses Industrial Specialities Industrial Specialities Industrial Specialities Other Activities Operating EBITDA Advanced Expresses Assistation Consumer Specialities Industrial Specialities Advanced Expresses Assistation Advanced Expresse	Other Activities	51
Equity Earnings, Cost - Dividend Income and Other Income (Expense) Advanced Engineered Materials Consumer Specialities Consumer Specialities Consumer Specialities Consumer Specialities Coperating EBITOA Advanced Engineered Materials Consumer Specialities Consumer Specialities Consumer Specialities	Total	287
Advanced Engineered Materials Consumer Specialities Consumer Specialities Consumer Specialities Colles Activities Colles Activities Colles Activities Colles Activities Colles Consumer Specialities Consumer Specialities Consumer Specialities Consumer Specialities Consumer Specialities	Equity Earnings, Cost - Dividend Income and Other Income (Expense)	
Consumer Specialities Industrial Specialities Industrial Specialities Other Activities Total Operating EBITDA Advanced Explorered Materials Industrial Specialities Industrial Specialities	Advanced Engineered Materials	163
Industrial Specialities Check Activities Chest Activities Total Operating EBITDA Advanced Engineered Materials Industrial Specialities Industrial Specialities	Consumer Specialties	98
Acory Intermediates Other Astroless Total Operating EBITOA Advanced Engineered Majorials Consumer Speciations Advanced Engineered Majorials Consumer Speciations	Industrial Speciaties	O#
Total Operating EBITDA Ananced Epigenesed Materials Ananced Extramer Specialities Industrial Specialities	Acety Intermediates	01
Total Operating EBITDA Advanced Engineered Materials Consumer Specialises Industrial Specialises	Other Activities:	100
Operating EBITOA Advanced Engineered Majorials ² Consumer Speciations ²	Total	286
Advanced Engineered Materials Consumer Specialises The specialises Advanced Specialises Advanced Specialises Advanced Specialises Advanced Specialises Advanced Specialises Advanced Advanced Specialises Advanced Adva	Operating EBITDA	
Consumer Specialities Industrial Specialities	Advanced Engineered Materials?	396
Industrial Specialties	Consumer Specialities?	366
	Industrial Specialties	148
Acety Inhermediates	Acety Intermediates	562
Other Activities 1	Other Activities 1	(110)
	Total	



Technology

Through

Transformation

Reg G: Reconciliation of consolidated net earnings (loss) to operating EBITDA – a non-U.S. GAAP measure – unaudited

		Year Er	nded December	31,	
(In \$ millions)	2012 LTM1	2011	2010	2009	
Net earnings (loss)	655	607	377	498	
(Earnings) loss from discontinued operations	1	(1)	49	(4)	
Interest income	(3)	(3)	(7)	(8)	
Interest expense	199	221	204	207	
Refinancing expense	*	3	16		
Income tax provision (benefit)	10	149	112	(243)	
Depreciation and amortization expense ²	299	287	258	290	
Other charges (gains), net ³	36	48	46	136	
Other adjustments ³	77	51	67	(19	
Operating EBITDA	1,274	1,362	1,122	857	
Depreciation and amortization expense ⁴		(298)			
Operating EBIT		1,064			
Operating EBITDA/ Interest Expense	6.4	6.2	5.5	4.1	

		Year Ended December 31,				
(In \$ millions)	2012 LTM1	2011	2010	2009		
Advanced Engineered Materials		3				
Consumer Specialties		8				
Industrial Specialties	£"					
Acetyl Intermediates		-				
Other Activities ⁵		28				
Accelerated depreciation and amortization expense	4	11	29	18		
Depreciation and amortization expense ²	299	287	258	290		
Total depreciation and amortization expense	303	298	287	308		

Last twelve months as of June 30, 2012.

⁵ Other Activities primarily includes corporate selling, general and administrative expenses and the results from captive insurance companies



² Excludes accelerated depreciation and amortization expense as detailed in the table above and is included in Other adjustments above.

³ See Other Charges and Other Adjustments Reg G reconciliation for details.

⁴ Includes accelerated depreciation and amortization expense as detailed in the table above and is included in Other adjustments above.



Reg G: Other charges and other adjustments – reconciliation of a non-U.S. GAAP measure – unaudited

		Year Er	nded December	31,
(In \$ millions)	2012 LTM1	2011	2010	2009
Employee termination benefits	10	22	32	105
Plant/office closures			4	17
Ticona Kelsterbach plant relocation	20	47	26	16
Plumbing actions	(2)	(6)	(59)	(10)
Asset impairments	1	1	74	14
Insurance recoveries		50	(18)	(6)
Commercial disputes	7	(15)	(13)	*
Other		(1)	0.9	*
Total	36	48	46	136

Other Adjustments:2

					IIICOIIIC
		Year Er	nded December	Statement	
(In \$ millions)	2012 LTM1	2011	2010	2009	Classification
Business optimization	11	8	16	7	Cost of sales / SG&A
Ticona Kelsterbach plant relocation	17	8	(13)		Cost of sales
Plant closures	11	18	17	25	Cost of sales / SG&A
Contract termination	98	*	22		Cost of sales
(Gain) loss on disposition of businesses and assets, net	(1)	(1)	(10)	(34)	(Gain) loss on disposition
Write-off of other productive assets		(1)	18		Cost of sales
Commercial disputes	8	8			Cost of sales
Acetate production interruption costs	10	**	•		Cost of sales
Other	21	11	17	(17)	Various
Total	77	51	67	(19)	- yes nergio:
Total Other charges and Other adjustments	113	99	113	117	76

¹ Last twelve months as of June 30, 2012.



² These items are included in net earnings but not included in Other charges (gains), net.

2011 YTD Other charges and other adjustments by business segment – reconciliation of a non-U.S. GAAP measure – unaudited



Income

							Statement
(In \$ millions)	AEM	CS	IS	Al	Other	Total	Classification
Employee termination benefits	8	4		4	6	22	
Ticona Kelsterbach plant relocation	47	*		34	200	47	
Plumbing actions	(6)	-	*	19	1983	(6)	
Asset impairments		-	- 2	1		1	
Commercial disputes	26	(1)	12	(18)	4	(15)	
Other		2,000		(1)	30	(1)	
Total other charges	49	3	-	(14)	10	48	
Business optimization		20		:	8	8	Cost of Sales / SG&A
Ticona Kelsterbach plant relocation	8	2	2	12	200	8	Cost of Sales
Plant closures	3	10	1	4		18	Cost of Sales / SG&A
(Gain)/loss on disposition of assets	800	•		(1)		(1)	(Gain) loss on disposition
Write-off of other productive assets		-	-	(1)	575	(1)	Cost of Sales
Commercial disputes		-		8	626	8	Cost of Sales
Other		10		1	2.2	11	Cost of Sales
Total other adjustments	11	20	1	11	8	51	
Total other charges and other adjustments	60	23	1	(3)	18	99	



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Transformation Through Technology

Reg G: Net debt - reconciliation of a non-U.S. GAAP measure – unaudited

		Year Ended December 31,				
(In \$ millions)	2012 LTM1	2011	2010	2009		
Short-term borrowings and current						
installments of long-term debt - third party and affiliates	131	144	228	242		
Long-term debt	2,845	2,873	2,990	3,259		
Total debt	2,976	3,017	3,218	3,501		
Cash and cash equivalents	(800)	(682)	(740)	(1,254)		
Net debt	2,176	2,335	2,478	2,247		
Operating EBITDA	1,274	1,362	1,122	857		
Net debt / Operating EBITDA	1.7	1.7	2.2	2.6		

¹ Last twelve months as of June 30, 2012.



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Transformation Through Technology

Reg G: Adjusted free cash flow - reconciliation of a non-U.S. GAAP measure – unaudited

	.5	Year Ended December 31,					
(In \$ millions)	2012 LTM ¹	2011	2010	2009	2008	2007	
Net cash provided by operating activities	724	638	452	596	586	566	
Adjustments to operating cash for discontinued operations	12	9	58	2	(3)	84	
Net cash provided by operating activities from continuing operations	736	647	510	598	583	650	
Capital expenditures	(381)	(349)	(201)	(176)	(274)	(288)	
Other charges and adjustments ²	14	28	(15)	(12)	76	23	
Adjusted Free Cash Flow	369	326	294	410	385	385	
Net Sales	6,729	6,763	5,918	5,082	6,823	6,444	
Adjusted Free Cash Flow as % of Net Sales	5.5%	4.8%	5.0%	8.1%	5.6%	6.0%	

¹ Last twelve months as of June 30, 2012.



² Amounts primarily associated with Kelsterbach plant related cash expenses, and purchases of other productive assets that are classified as 'investing activities' for U.S. GAAP purposes.



Reg G: Return on invested capital (ROIC) per FactSet - reconciliation of a non-U.S. GAAP measure – unaudited

	Year Ended December 31,					5-Year	
(In \$ millions)	2011	2010	2009	2008	2007	2006	Average
Earnings (loss) from continuing operations	606	426	494	371	326	406	
Long-term debt	2,873	2,990	3,259	3,300	3,284	3,189	
Total equity	1,341	926	586	182	1,062	787	
Total invested capital per FactSet	4,214	3,916	3,845	3,482	4,346	3,976	
ROIC per FactSet	14.9%	11.0%	13.5%	9.5%	7.8%		11.3%



Through Technology

Transformation

Reg G: Free cash flow per FactSet - reconciliation of a non-U.S. GAAP measure – unaudited

	Year Ended December 31,					
(In \$ millions)	2011	2010	2009	2008	2007	Average
Net cash provided by operating activities	638	452	596	586	566	
Captial expenditures	(349)	(201)	(176)	(274)	(288)	
Free Cash Flow per FactSet	289	251	420	312	278	
Netsales	6,763	5,918	5,082	6,823	6,444	
Free Cash Flow as % of Net Sales per FactSet	4.3%	4.2%	8.3%	4.6%	4.3%	5.1%



..

Reg G: Reconciliation of consolidated net earnings (loss) to EBITDA per FactSet - a Non-U.S. GAAP Measure - Unaudited



	December 31,
(In \$ millions)	2011
Net earnings (loss)	607
Earnings from discontinued operations	(1)
Income tax provision	149
Other income	(14)
Dividend income - cost investments	(80)
Interest income	(3)
Refinancing expense	3
Interest expense	221
Equity in net earnings of affiliates	(192)
Loss on disposition of of businesses and assets, net	2
Foreign exchange gain (loss)	8
Other charges	48
Depreciation, amorization and accretion ¹	311
EBITDA per FactSet	1,051

	December 31, 2011	
(In \$ millions)		
Operating EBITDA	1,362	
Depreciation and amortization expense ²	(287)	
Other adjustments ³	(51)	
Dividend income - cost investments	(80)	
Other income	(14)	
Equity in net earnings of affiliates	(192)	
Loss on disposition of businesses and assets, net	2	
Foreign exchange gain (loss), net		
Depreciation, amorization and accretion ¹	311	
EBITDA per FactSet	1,051	

¹ As reported on the consolidated statement of cash flows.



 $^{^2}$ Excludes accelerated depreciation and amortization associated with plant closures. See reconciliation of Net earnings (loss) to Consolidated Operating EBITDA for details.

³ See Other Charges and Other Adjustments Reg G reconciliation for details.

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Transformation Through Technology

Reg G: Gross debt per FactSet - a Non-U.S. GAAP Measure - Unaudited

	Year Ended December 31, 2011	
(In \$ millions)		
Total debt	3,017	
Unfunded benefit obligation	1,199	
Gross debt per FactSet	4,216	
EBITDA per FactSet	1,051	
Gross debt / EBITDA per FactSet	4.0	

